

# Local Market Update for June 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



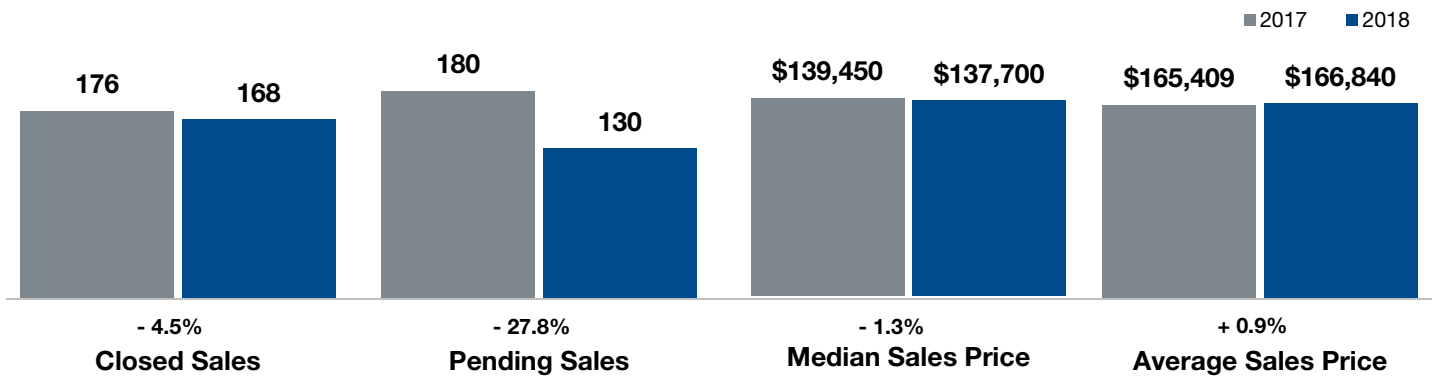
## Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	June			Year to Date		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	259	209	- 19.3%	1,298	1,083	- 16.6%
Closed Sales	176	168	- 4.5%	870	782	- 10.1%
Median Sales Price	\$139,450	\$137,700	- 1.3%	\$132,500	\$133,700	+ 0.9%
Percent of Original List Price Received*	97.5%	97.5%	0.0%	96.1%	96.7%	+ 0.6%
Months Supply of Inventory	6.8	6.2	- 8.8%	--	--	--
Inventory of Homes for Sale	1,048	917	- 12.5%	--	--	--

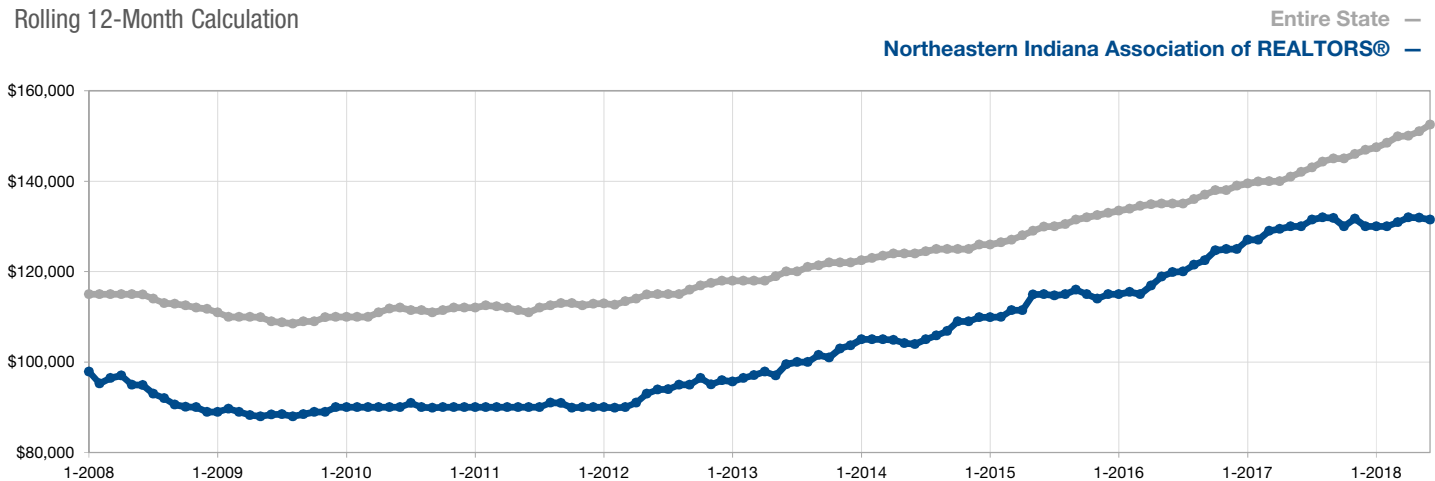
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.