

# Local Market Update for November 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



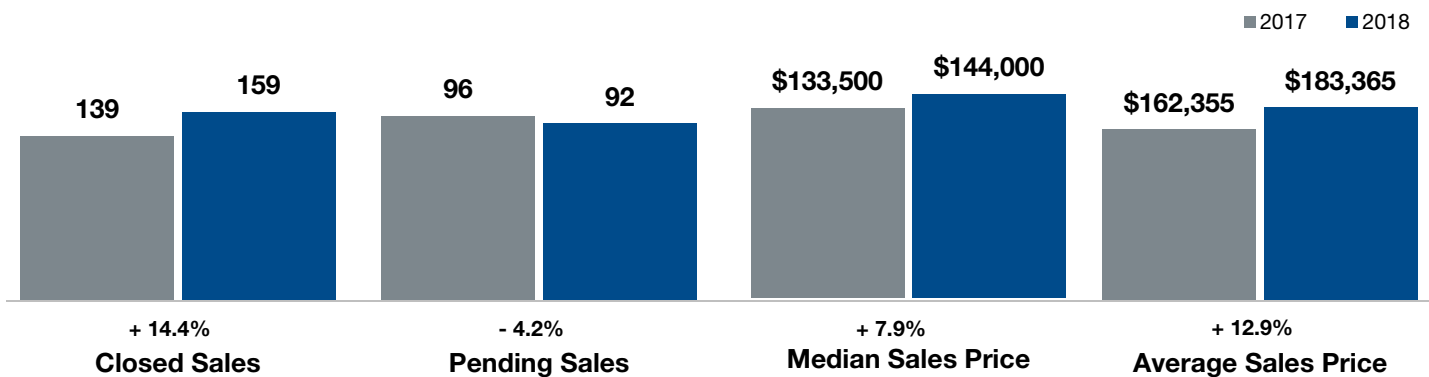
## Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	Thru 11-2017	Thru 11-2018	Percent Change
New Listings	129	127	- 1.6%	2,228	1,989	- 10.7%
Closed Sales	139	159	+ 14.4%	1,748	1,606	- 8.1%
Median Sales Price	\$133,500	<b>\$144,000</b>	+ 7.9%	\$132,500	<b>\$138,500</b>	+ 4.5%
Percent of Original List Price Received*	96.5%	<b>97.0%</b>	+ 0.5%	96.3%	<b>96.9%</b>	+ 0.6%
Months Supply of Inventory	5.7	5.7	0.0%	--	--	--
Inventory of Homes for Sale	909	824	- 9.4%	--	--	--

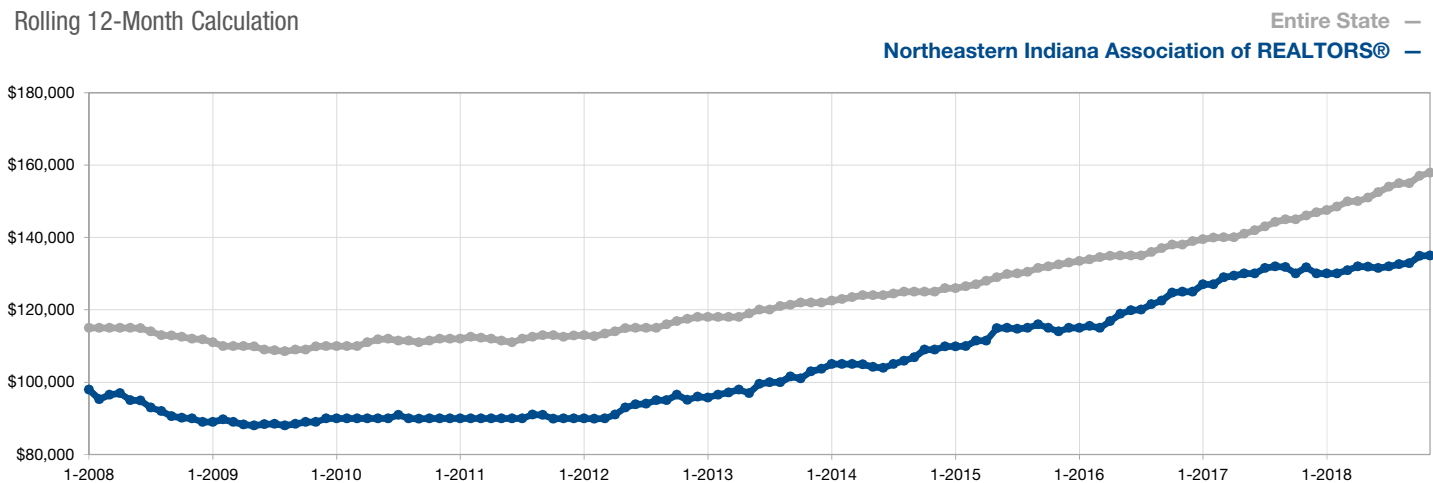
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.