

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



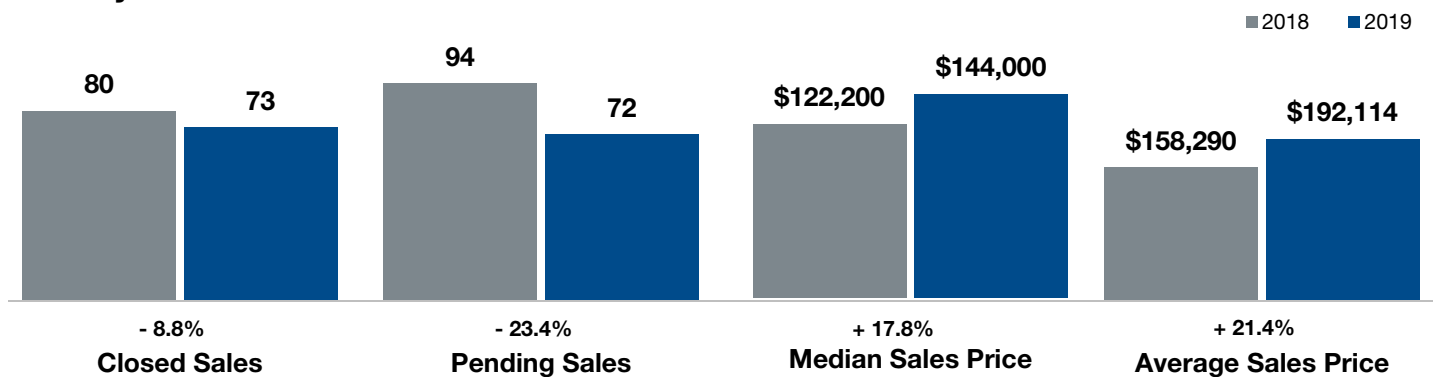
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

| Key Metrics | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 121 | 126 | + 4.1% | 121 | 126 | + 4.1% |
| Closed Sales | 80 | 73 | - 8.8% | 80 | 73 | - 8.8% |
| Median Sales Price | \$122,200 | \$144,000 | + 17.8% | \$122,200 | \$144,000 | + 17.8% |
| Percent of Original List Price Received* | 96.0% | 96.2% | + 0.2% | 96.0% | 96.2% | + 0.2% |
| Months Supply of Inventory | 5.3 | 5.7 | + 7.5% | -- | -- | -- |
| Inventory of Homes for Sale | 817 | 805 | - 1.5% | -- | -- | -- |

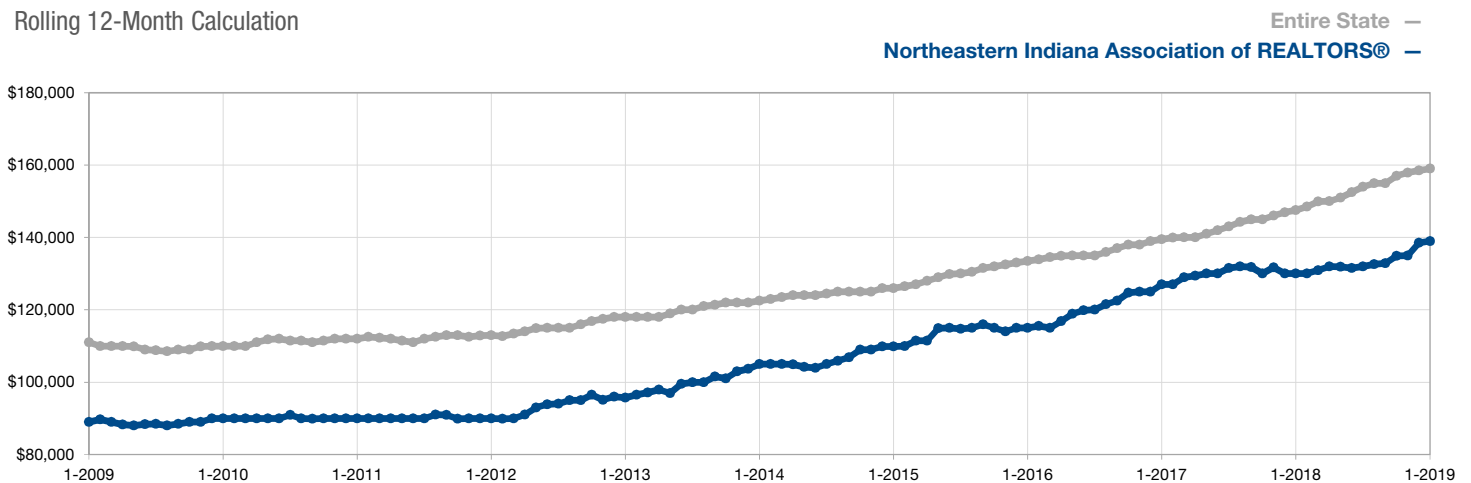
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.