

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



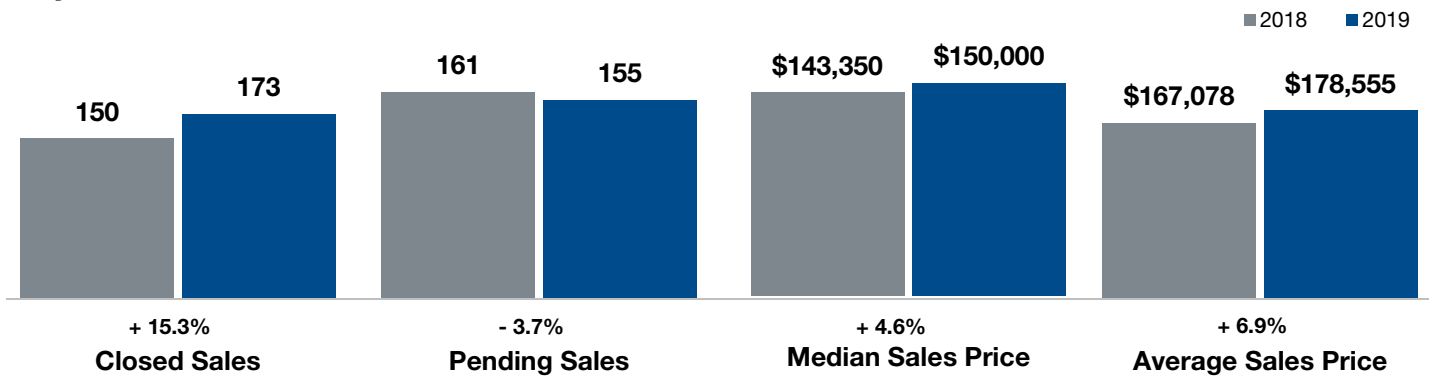
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

| Key Metrics | July | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 7-2018 | Thru 7-2019 | Percent Change |
| New Listings | 225 | 245 | + 8.9% | 1,308 | 1,333 | + 1.9% |
| Closed Sales | 150 | 173 | + 15.3% | 932 | 934 | + 0.2% |
| Median Sales Price | \$143,350 | \$150,000 | + 4.6% | \$134,950 | \$143,000 | + 6.0% |
| Percent of Original List Price Received* | 96.6% | 97.4% | + 0.8% | 96.7% | 96.9% | + 0.2% |
| Months Supply of Inventory | 6.4 | 6.5 | + 1.6% | -- | -- | -- |
| Inventory of Homes for Sale | 935 | 927 | - 0.9% | -- | -- | -- |

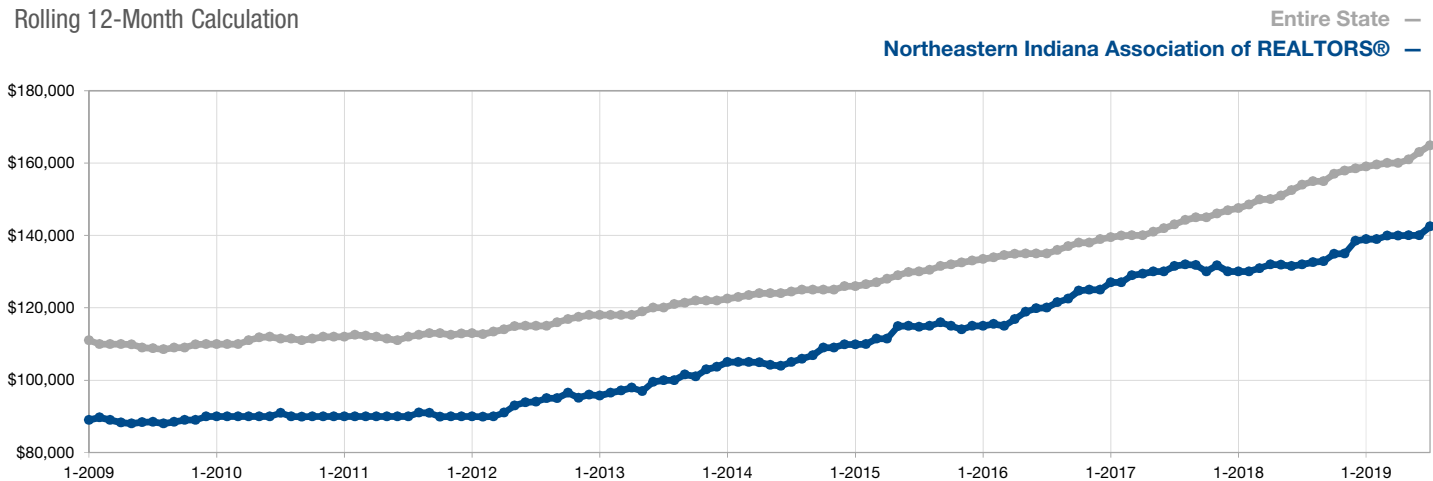
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.