A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

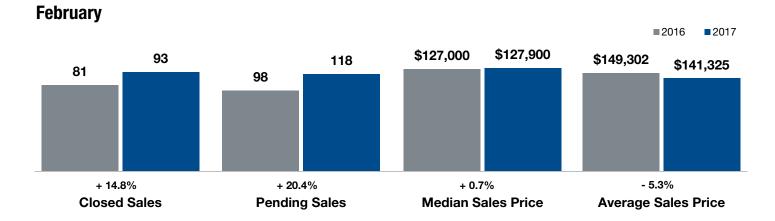
## REALTOR\*

## **Northeastern Indiana Association of REALTORS®**

This report includes DeKalb, LaGrange, Noble and Steuben counties.

	February			Year to Date		
Key Metrics	2016	2017	Percent Change	Thru 2-2016	Thru 2-2017	Percent Change
New Listings	156	164	+ 5.1%	281	321	+ 14.2%
Closed Sales	81	93	+ 14.8%	152	185	+ 21.7%
Median Sales Price	\$127,000	\$127,900	+ 0.7%	\$105,000	\$127,900	+ 21.8%
Percent of Original List Price Received*	94.6%	95.4%	+ 0.8%	93.7%	95.1%	+ 1.5%
Months Supply of Inventory	7.7	6.6	- 14.3%			
Inventory of Homes for Sale	1,067	976	- 8.5%			

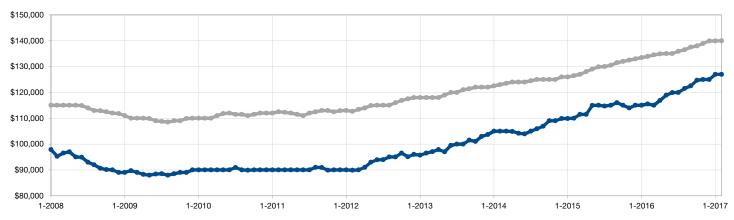
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



## **Median Sales Price**

Rolling 12-Month Calculation

Entire State – Northeastern Indiana Association of REALTORS® –



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.