REALTOR*

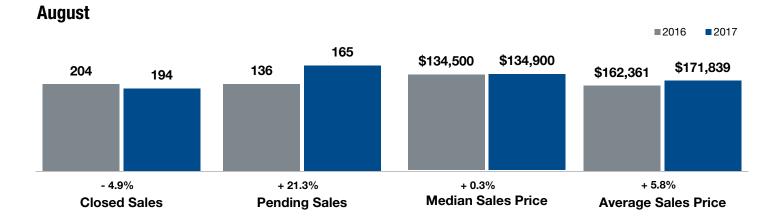
A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

	August			Year to Date		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	219	238	+ 8.7%	1,754	1,748	- 0.3%
Closed Sales	204	194	- 4.9%	1,140	1,258	+ 10.4%
Median Sales Price	\$134,500	\$134,900	+ 0.3%	\$125,000	\$134,000	+ 7.2%
Percent of Original List Price Received*	96.5%	95.9%	- 0.6%	95.6%	96.2%	+ 0.6%
Months Supply of Inventory	8.6	6.7	- 22.1%			
Inventory of Homes for Sale	1,232	1,038	- 15.7%			

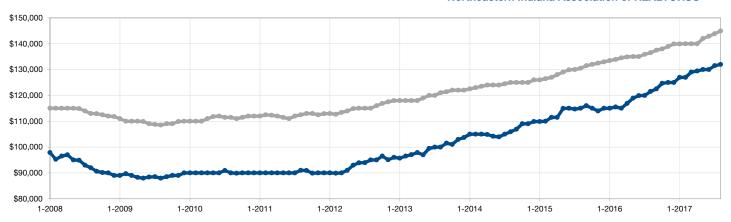
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

Entire State –
Northeastern Indiana Association of REALTORS® –



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.