

In the Know....

January 9, 2023

*Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership*

2023 EXECUTIVE BOARD OF DIRECTORS

Dawn Miller, President
4dawnmiller@gmail.com
260-316-3192
Mark Hansbarger, Immediate Past-President
mark@hansbarger.com
260-499-1334
Patty Seutter, Incoming President
pattys@c21bradley.com
260-367-1778
Jennifer Streich, Secretary/Treasurer
jstreich@hoslerrealty.com
260-302-1899



Board of Directors

Kay Kunce
Keith Forbes
Joe Sells
Shala Cook-Hoover
Leyth Al-Mohammedawi
Todd Squires

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2023 MLS BOARD OF DIRECTORS

Mark Hansbarger-President
mark@hansbarger.com
260-499-1334

Shala Cook-Hoover-Secretary
shalacook@hotmail.com
260-463-1111

Dawn Miller
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260-367-1778

Patty Seutter
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Jennifer Streich
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Michele Guin
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260-579-7316

Dominic Jackson
djackson@hoslerrealty.com
260-446-7650

2023

**MLS Board of
Directors**

Mark Hansbarger
Dawn Miller
Shala Cook-Hoover
Patty Seutter
Jennifer Streich
Michele Guin
Dominic Jackson

QUOTE OF THE WEEK

"Winter is the time for comfort, for good food and warmth, for the touch of a friendly hand..."

~Edith Sitwell



MARK YOUR CALENDARS

January 10 & 11 C/E Class – In person at NEIAOR Board Office. See flyer on page 6.

January 12 – BOD and MLS BOD will meet together for Board Training at 9:00 a.m.

January 19 – Lunch -n- Learn & IAR Legal & Legislative update 10:00 – 1:00 at Board Office. See flyer on page 4.

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 7.

MEMBER NEWS:

Referral Status

Paden Beer – Mike Thomas Angola
Randall Kirkpatrick – Hosler
Houston Pattee – Century 21 – Kendallville

Reinstate Office/Broker

Christine Robles – Home Possible Realty

2023 IAR Legislative Reception



Monday, January 30 | 5pm to 7pm ET

Registration now open! See page 5 to register and for more details!



We would like to extend our condolences to Dani Rittermeyer of Always Real Estate in the passing of her husband Adam.



*Please accept
our deepest and
most heartfelt
condolences
at this most
challenging time.*

We are the **#1** place to
BUILD, BUY, or Remodel.



Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065

3 RIVERS



NMLS# 556303

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Northeastern IN Association
of REALTORS®!!**



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Paul Lang

NMLS# 1032707 IN: 0470507

260.905.6689



Attention January 10&11 C/E Class

On Monday Jan. 9, Ashley Lanning at Upstar sent all class participants a copy of the materials to your emails that will be used in this weeks class sessions. Please bring your device with you to follow along or make copies for yourself. Thank you and see everyone tomorrow!



**ASSURANCE
TATCLE
COMPANY**

LUNCH & LEARN

2023 FORMS CHANGES & PROFESSIONAL STANDARDS & THE GRIEVANCE PROCESS

Please join us:

**Northeastern Indiana
Association of Realtors**



**JANUARY 19, 2023
THURSDAY
11 am - 1 pm**

**COME AT 10:00
AND JOIN IN ON
THE IAR ZOOM
LEGAL & LEGISLATIVE
UPDATE**

RSVP

(260) 347-1593 or
niaor1@mchsi.com
521 Professional Way Kendallville, IN

SPEAKERS:

Mark Bock

IAR's 2018 Distinguished Service Award winner, will give us the scoop on the updates to IAR statewide legal forms and the how's and why's behind them.



Dawn Miller

will speak on Professional Standards and the Grievance Committee process. She will also answer the question "What are Your Consequences?"



EVENT & LUNCH SPONSOR

**Paul Lang
260-905-6689**

Bailey & Wood
MORTGAGE LENDER

REGISTRATION COMING SOON!



**Legal and
Legislative Update**
Thursday, January 19, 2023
Live on Zoom



2023 IAR Legislative Reception



Monday, January 30 | 5pm to 7pm ET

Registration is OPEN for the IAR Legislative Reception!

REGISTER HERE

Open to all IAR members

Join your fellow REALTORS® and members of the Indiana General Assembly to mix, mingle and make your voice heard at our **Legislative Reception**. All IAR members – and all 150 legislators who represent us across the state – are invited to this special event.

Why register for the IAR Legislative Reception?

2023 is a big year at the Statehouse.

Passing the next state budget: \$40+ billion divided over two years, with new housing programs on the agenda.

More debate on sales taxes: Will your customers get hit at the closing table?

Proposed changes to real estate licensing, property assessments and appraisals, homebuyer incentives and more – housing will be a hot topic this session.

Don't be a bystander on issues that matter to your business.

Register today and join us on January 30th at the Hilton Indianapolis Hotel & Suites.

REGISTER HERE

NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Tuesday, January 10, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Wednesday, January 11, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
- Package Rate (Includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
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Name (Please print): _____

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Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (If paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

