

In the Know....

January 30, 2023

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2023 EXECUTIVE BOARD OF DIRECTORS

Dawn Miller, President
4dawnmiller@gmail.com
260-367-1778
Mark Hansbarger, Immediate Past-President
mark@hansbarger.com
260-316-3192
Patty Seutter, President Elect
pattys@c21bradley.com
260-302-1899
Jennifer Streich, Secretary/Treasurer
jstreich@hoslerrealty.com
260-302-5200



Board of Directors

Kay Kunce
Keith Forbes
Joe Sells
Shala Cook-Hoover
Leyth Al-Mohammedawi

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2023 MLS BOARD OF DIRECTORS

Mark Hansbarger-President
mark@hansbarger.com
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Shala Cook-Hoover-Secretary
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Patty Seutter
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Jennifer Streich
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Michele Guin
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Dominic Jackson
djackson@hoslerrealty.com
260-446-7650

2023

**MLS Board of
Directors**

Mark Hansbarger
Dawn Miller
Shala Cook-Hoover
Patty Seutter
Jennifer Streich
Michele Guin
Dominic Jackson

QUOTE OF THE WEEK

You might be a redneck if you celebrate Groundhog day because you believe in it.

~Jeff Foxworthy



MARK YOUR CALENDARS

February 2&3 – Board Office closed.

February 9 – BOD Meeting 9:00 a.m. at the Board Office

February 9 – MLS BOD Meeting 10:15 a.m. at the Board office.

February 10 – Board Office Closed for meetings.

February 14 – Happy Valentines Day!

February 16 – Lunch-n-Learn 11:00-1:00 at Board Office. More information to follow.

February 20 – Board Office Closed for meetings.

April 20 – RPAC Auction – The Woods II from 11:00 – 1:00. See flyer of page 4&5 for more details!

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 6.

MEMBER NEWS:

REALTORS®

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We would like to showcase the good you do in our communities!

Please send 1 photo or video of a community event

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NAR event

to niaor1@mchsi.com.

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Northeastern Indiana Association of REALTORS®



RPAC Fundraiser & Auction

Date:
Thursday
April 20
2023
11 a.m. - 1 p.m.

Address:
The Woods Too
6500 S 1170 E
Hudson, IN

RSVP by April 14
(260)347-1593
niaor1@mchsi.com



Why RPAC

RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Lunch Provided By The Event Partners:



Two Awesome Door Prizes

RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS

We are taking donations and planning the event for April 20! Please be thinking about what you and/or your office would like to contribute for the silent and live auctions this year.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!



Committee Member Contacts:

Dawn Miller: 260-367-1778

Kelly Grimes: 260-318-1770

Shala Cook-Hoover: 260-463-1111

Dani Rittermeyer: 260-499-1334

Kay Kunc: 260-316-1422

Keith Forbes: 260-318-2788

Patty Seutter: 260-302-1899

Jennifer Streich: 260-302-5200

Paul Lang: 260-905-6689

The Board Office: 260-347-1593



NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

■ Hourly Class Rate:

- Northeast Members: \$10 per hour
- REALTORS® from other associations: \$15 per hour
- All other non-member licensees: \$20 per hour

■ Package Rate (Includes all 12 hours)

- REALTORS® from other associations: \$135
- All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (If paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____



Legal/Legislative Update (and answering your 2023 legal forms questions):

Did you miss last week's Legal/Legislative Update webinar? Hear more about the legislative session along with the latest developments from the Indiana Code to national class-action litigation on broker compensation: [the recording is now available here](#).

Prompted by member follow-up questions about additions and revisions to IAR's statewide transactional forms, IAR's Legal Department has also prepared a Q&A covering the new (optional) Post-Closing Possession Agreement, changes to the Purchase Agreement, clarifications to the Buyer's Inspection Response and more – [check it out here](#).



NAR victorious in renewed DOJ antitrust probe

Real Estate, Agent, Politics & Money, Real Estate Enthusiasts

After nearly two years of uncertainty, the **National Association of Realtors** finally has an answer following the reopened **Department of Justice** antitrust investigation into the trade group's practices.

On Wednesday, Judge Timothy J. Kelly of the U.S. District Court for the District of Columbia, a Trump appointee, ruled that the earlier settlement terms are still valid.

"The government, like any party, must be held to the terms of its settlement agreements, whether or not a new administration likes those agreements," Kelly wrote in his ruling.

[Read more](#) 



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Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

