

In the Know....

February 13, 2023

*Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership*

2023 EXECUTIVE BOARD OF DIRECTORS

Dawn Miller, President

4dawnmiller@gmail.com

260-367-1778

Mark Hansbarger, Immediate Past-President

mark@hansbarger.com

260-316-3192

Patty Seutter, President Elect

pattys@c21bradley.com

260-302-1899

Jennifer Streich, Secretary/Treasurer

jstreich@hoslerrealty.com

260-302-5200



Board of Directors

Kay Kunce

Keith Forbes

Joe Sells

Shala Cook-Hoover

Leyth Al-Mohammedawi

Dani Rittermeyer

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2023 MLS BOARD OF DIRECTORS

Mark Hansbarger-President

mark@hansbarger.com

260-316-3192

Shala Cook-Hoover-Secretary

shalacook@hotmail.com

260-463-1111

Dawn Miller

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Patty Seutter

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Jennifer Streich

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Michele Guin

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Dominic Jackson

djackson@hoslerrealty.com

260-446-7650

2023

**MLS Board of
Directors**

Mark Hansbarger

Dawn Miller

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Michele Guin

Dominic Jackson

QUOTE OF THE WEEK

"Where there is love, there is life."

~Mahatma Gandhi



MARK YOUR CALENDARS

February 14 – Happy Valentines Day!

February 16 – Lunch-n-Learn 11:00-1:00 at Board Office. See flyer on page 4.

February 20 – Board Office Closed for meetings.

March 9 – BOD Meeting 9:00 a.m. at the Board Office

March 9 - MLS BOD meeting 10:15 a.m. at the Board Office

March 12 – Daylight Savings time begins

April 20 – RPAC Auction – The Woods II from 11:00 – 1:00. See flyer of page 5&6 for more details!

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 7.

June 2 – Riding with The Brand 11:30-2:00

Come celebrate the REALTOR® Brand with NAR & IAR Leadership at the Indiana REALTOR® Building in Downtown Indianapolis!

MEMBER NEWS:

REALTORS®

Doing good in the community

“That’s who we R”

We would like to showcase the good you do in our communities!

Please send 1 photo or video of a community event,

IAR or NAR event

to niaor1@mchsi.com to be posted on our Facebook page!

REALTOR License Plates!

Last week, the IAR Board of Directors approved a resolution supporting staff efforts to create a REALTOR® Specialty License Plate. In order to get this approved by the BMV, we need 500 signatures by April 1. Please go to the link below to sign the petition to insure the approval of our new REALTOR® plate in 2024. Proceeds from the plate will go to the IAR Foundation to support statewide homeownership & financial literacy education.



License Plate Petition:

[REALTOR® License Plate | Indiana Association of Realtors
\(indianarealtors.com\)](https://indianarealtors.com)

New Office/Member

Anthony Giglio/ Homestory Real Estate Services

New Member

Crystal Everge – Century 21- Kendallville

Rick Hammer – Mike Thomas – Angola



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Eric Smothermon

260.609.4622

esmothermon@trfcu.org

NMLS# 586065

3 RIVERS



NMLA

NMLS# 556303

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of REALTORS®!!



Abbie Hood, Owner
Title Insurance Specialist
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Steve Hostetter

NMLS#454468

260.403.8642



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Paul Lang
NMLS# 10132707 101 8470507

260.905.6689

A headshot of Paul Lang, a man with short dark hair, wearing a light-colored shirt and a dark jacket.

NORTHEASTERN INDIANA ASSOCIATION OF REALTORS®

Date: Thursday February 16, 2023

Place: NEIAOR Board Office

Time: 11:00 am – 1:00 pm

Q&A: MLS mistakes and misconceptions

Speaker: Joe Gugelman
From UPSTAR

Lunch will be provided by our sponsor:
NORTHEASTERN INDIANA
ASSOCIATION OF REALTORS®

RSVP: niaor1@mchsi.com
or 260-347-1593

Attend & Learn:

Joe Gugelman, MLS/Technology Director from USPTAR, will be conducting a Q&A on MLS mistakes and misconceptions. Bring your MLS questions, no matter how big or small! Do you have a question on listing input, Paragon updates & customizations, or creating a CMA? Great! Joe will be happy to discuss any feature that has you stumped!

DON'T MISS YOUR CHANCE TO WIN FREE MLS USAGE!

Please bring your business card for a chance to win six months of free MLS (a value of \$306). To qualify you must attend at least one Lunch-n-Learn. We will draw for two (2) winners during the November 2023 Inaugural. You must be present to win.

Northeastern Indiana Association of REALTORS®



RPAC Fundraiser & Auction

Date:
Thursday
April 20
2023
11 a.m. - 1 p.m.

Address:
The Woods Too
6500 S 1170 E
Hudson, IN

RSVP by April 14
(260)347-1593
niaor1@mchsi.com



Why RPAC

RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Lunch Provided By The Event Partners:



Two Awesome Door Prizes

RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS

We are taking donations and planning the event for April 20! Please be thinking about what you and/or your office would like to contribute for the silent and live auctions this year.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!



Committee Member Contacts:

Dawn Miller: 260-367-1778

Kelly Grimes: 260-318-1770

Shala Cook-Hoover: 260-463-1111

Dani Rittermeyer: 260-499-1334

Kay Kunce: 260-316-1422

Keith Forbes: 260-318-2788

Patty Seutter: 260-302-1899

Jennifer Streich: 260-302-5200

Paul Lang: 260-905-6689

The Board Office: 260-347-1593



NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
- Package Rate (includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

Here We Grow Again!



Mike Howard, a Northeast Indiana native, joined the Chamber membership. Mike received his real estate license in 2007 while living in Corunna, a small town just east of Kendallville.

Mike decided to join the Chamber Membership after Hosler Realty opened an office in Ligonier. Mike is looking forward to reestablishing connections throughout LaGrange County.

If you are in the market for a new home, you can reach Mike at mike@realtormikehoward.com or by phone at **260.343.1225**.



Come celebrate the REALTOR® Brand with NAR & IAR Leadership at the Indiana REALTOR® Building in Downtown Indianapolis on June 2 from 11:30-2:00! Contact Dawn Miller or the Board Office for more information!

REALTOR License Plates!

Last week, the IAR Board of Directors approved a resolution supporting staff efforts to create a REALTOR® Specialty License Plate. In order to get this approved by the BMV, we need 500 signatures by April 1. Please go to the link below to sign the petition to insure the approval of our new REALTOR® plate in 2024. Proceeds from the plate will go to the IAR Foundation to support statewide homeownership & financial literacy education.

License Plate Petition:

[REALTOR® License Plate | Indiana Association of Realtors \(indianarealtors.com\)](https://indianarealtors.com/realtor-license-plate-petition)



Final license plate design may vary



DOJ may step into another NAR antitrust case

The Department of Justice said it plans to file a brief in an appeal by the Top Agent Network over NAR's Clear Cooperation policy.



Linda F. Hersey

February 1, 2023  3 minutes



The Department of Justice has until March 13 to weigh in on a second antitrust suit against the National Association of Realtors after the U.S. Supreme Court ruled [a similar case](#) brought by former private pocket listings company PLS can proceed.

The DOJ last month filed a motion in the Ninth Circuit Court of Appeals asking for more time to file an amicus brief over antitrust claims against NAR filed by the Top Agent Network. The San Francisco Association of Realtors is also named as a defendant.

The DOJ asked for a two-week extension to file its brief by Feb. 10, instead of the original deadline of Jan. 27, indicating that [it intends to file a brief](#) in support of the plaintiff or as a neutral party.

That request was granted, according to a schedule published by the Ninth Circuit Court of Appeals, which stated that "the government may file an amicus brief on or before March 13."

The court also wrote that NAR and the San Francisco Association of Realtors, as defendants in the case, may file briefs by April 20.

The three-year-old lawsuit brought by the Top Agent Network is another challenge against the trade association's Clear Cooperation policy. In its [private pocket listings case](#), The PLS also alleged antitrust violations against NAR. The case was remanded after the Supreme Court refused to hear it. The DOJ also had filed an amicus brief in that lawsuit.

Top Agent Network is appealing its case in California, which was dismissed with prejudice by a district court in August 2021, claiming that the Clear Cooperation policy restricts consumer choice. The NAR policy, adopted in January 2020, requires that within one business day after a property is publicly marketed, it must be published on the MLS.

"We cannot speculate regarding DOJ's actions, however, we believe that the district court properly dismissed this case back in August 2021," said the National Association of Realtors in a statement.

"The Clear Cooperation Policy (CCP) ensures brokers and agents serve the best interest of their consumers and promote equal opportunity for all. The CCP advances equal access and opportunity in housing by ensuring listings are widely available and accessible to all consumers and requires MLS participants to submit their listings within one business day of marketing the property to the public. Without the protections from the CCP, consumers would be disadvantaged because agents could refuse to give agents or customers access to those listings," said NAR.

The DOJ previously investigated NAR's Clear Cooperation policy, agreeing to settle the case in 2021. The agency later rescinded that decision, but a judge ruled last month that [the DOJ could not reopen the investigation](#) in light of the settlement agreement.



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Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

