

In the Know....

February 21, 2023

*Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership*

2023 EXECUTIVE BOARD OF DIRECTORS

Dawn Miller, President

4dawnmiller@gmail.com

260-367-1778

Mark Hansbarger, Immediate Past-President

mark@hansbarger.com

260-316-3192

Patty Seutter, President Elect

pattys@c21bradley.com

260-302-1899

Jennifer Streich, Secretary/Treasurer

jstreich@hoslerrealty.com

260-302-5200



Board of Directors

Kay Kunce

Keith Forbes

Joe Sells

Shala Cook-Hoover

Leyth Al-Mohammedawi

Dani Rittermeyer

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2023 MLS BOARD OF DIRECTORS

Mark Hansbarger-President

mark@hansbarger.com

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Shala Cook-Hoover-Secretary

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Patty Seutter

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Jennifer Streich

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Michele Guin

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Dominic Jackson

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2023

**MLS Board of
Directors**

Mark Hansbarger

Dawn Miller

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Michele Guin

Dominic Jackson

QUOTE OF THE WEEK

"Winter, a lingering season, is a time to gather golden moments, embark upon a sentimental journey, and enjoy every idle hour."

~Attributed to John Boswell



MARK YOUR CALENDARS

February 23 – Board Office closed until afternoon to volunteer at Habitat for Humanity.

March 2 & 3 – Board Office closed.

March 9 – BOD Meeting 9:00 a.m. at the Board Office

March 9 - MLS BOD meeting 10:15 a.m. at the Board Office

March 12 – Daylight Savings time begins

March 16 – Lunch-n- Learn. More details coming soon!

April 20 – RPAC Auction – The Woods II from 11:00 – 1:00. See flyer of page 4&5 for more details!

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 8.

June 2 – Riding with The Brand 11:30-2:00

Come celebrate the REALTOR® Brand with NAR & IAR Leadership at the Indiana REALTOR® Building in Downtown Indianapolis!

MEMBER NEWS:

REALTORS®

Doing good in the community

“That’s who we R”

We would like to showcase the good you do in our communities!

Please send 1 photo or video of a community event,

IAR or NAR event

to niaor1@mchsi.com to be posted on our Facebook page!

REALTOR License Plates!

Last week, the IAR Board of Directors approved a resolution supporting staff efforts to create a REALTOR® Specialty License Plate. In order to get this approved by the BMV, we need 500 signatures by April 1. Please go to the link below to sign the petition to insure the approval of our new REALTOR® plate in 2024. Proceeds from the plate will go to the IAR Foundation to support statewide homeownership & financial literacy education.



License Plate Petition:

[REALTOR® License Plate | Indiana Association of Realtors
\(indianarealtors.com\)](https://indianarealtors.com)

Moving to Referral

Todd Squires – Coldwell Banker-Angola



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Eric Smothermon

260.609.4622

esmothermon@trfcu.org

NMLS# 586065

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Northeastern IN Association
of REALTORS®!!



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NMLS# 9032707 IN: 04705027

260.905.6689

Northeastern Indiana Association of REALTORS®



RPAC Fundraiser & Auction

Date:
Thursday
April 20
2023
11 a.m. - 1 p.m.

Address:
The Woods Too
6500 S 1170 E
Hudson, IN

RSVP by April 14
(260)347-1593
niaor1@mchsi.com



Why RPAC

RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Lunch Provided By The Event Partners:



Two Awesome Door Prizes

RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS

We are taking donations and planning the event for April 20! Please be thinking about what you and/or your office would like to contribute for the silent and live auctions this year.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!



*Your RPAC
Team*



**THANK
YOU**

Committee Member Contacts:

Dawn Miller: 260-367-1778
Kelly Grimes: 260-318-1770
Shala Cook-Hoover: 260-463-1111
Dani Rittermeyer: 260-499-1334
Kay Kunc: 260-316-1422
Keith Forbes: 260-318-2788
Patty Seutter: 260-302-1899
Jennifer Streich: 260-302-5200
Paul Lang: 260-905-6689
The Board Office: 260-347-1593



*hard at work
planning our event!*





A big thank you to IAR for welcoming us for a fantastic day filled with amazing speakers and as always it was a great thrill to visit and tour our beautiful State House!





A big thank you goes out to Joe Gugelman, the MLS/Technology director at Upstar for sharing his wealth of MLS knowledge with us and answering our MLS questions!

NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
- Package Rate (includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____



Paragon Train the Trainer

We are excited to announce this quarter's Train the Trainer event which will be held virtually during February 28th - March 8th. Trainers must attend all six webinars spread out across multiple days to receive a certificate.

Dates, times and registration information can be found here:

<https://engage.blackknightinc.com/train-the-trainer>



**Come celebrate the REALTOR® Brand with
NAR & IAR Leadership at the Indiana
REALTOR® Building in Downtown Indianapolis**

**on June 2 from 11:30-2:00! Contact Dawn Miller or the Board Office for more
information.**

REALTOR License Plates!

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[REALTOR® License Plate | Indiana Association of Realtors \(indianarealtors.com\)](https://indianarealtors.com/realtor-license-plate-petition)



Final license plate design may vary





INDIANA
ASSOCIATION
OF REALTORS®



Pre-Closing Possession Agreement

ASSURANCE TITLE COMPANY

Richelle warns REALTORS® of a type of criminal fraud involving vacant lots and scammers impersonating property owners – this crime has been reported across the country, including an attempt in Central Indiana (where it was fortunately foiled by a member). Learn more below, including precautions you can take to stop the steal.



Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

