In the Know....

March 01, 2023

Northeastern Indiana Association of Realtors BOD and MLS BOD Leadership

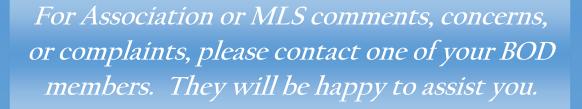
2023 EXECUTIVE BOARD OF DIRECTORS

Dawn Miller, President
4dawnmiller@gmail.com
260-367-1778

Mark Hansbarger, Immediate Past-President
mark@hansbarger.com
260-316-3192

Patty Seutter, President Elect
pattys@c21bradley.com
260-302-1899

Jennifer Streich, Secretary/Treasurer
jstreich@hoslerrealty.com
260-302-5200



2023 MLS BOARD OF DIRECTORS

Mark Hansbarger-President mark@hansbarger.com 260-316-3192

Shala Cook-Hoover-Secretary shalacook@hotmail.com 260-463-1111

Dawn Miller 4dawnmiller@gmail.com 260-367-1778

Patty Seutter pattys@c21bradley.com 260-302-1899

Jennifer Streich jstreich@hoslerrealty.com

260-302-5200

Michele Guin micheleg@c21bradley.com 260-579-7316

Dominic Jackson djackson@hoslerrealty.com 260-446-7650



Board of Directors

Kay Kunce Keith Forbes Joe Sells Shala Cook-Hoover Leyth Al-Mohammedawi Dani Rittermeyer

2023

MLS Board of Directors

Mark Hansbarger Dawn Miller Shala Cook-Hoover Patty Seutter Jennifer Streich Michele Guin Dominic Jackson

QUOTE OF THE WEEK

"Don't throw away luck on little stuff. Save it up."

~Tim OBrien



MARK YOUR CALENDARS

March 2 & 3 – Board Office closed.

March 9 – BOD Meeting 9:00 a.m. at the Board Office.

March 9 - MLS BOD meeting 10:15 a.m. at the Board Office.

March 12 – Daylight Savings time begins.

March 16 – Lunch-n- Learn. See Flyer on page 4.

<mark>March 17 –</mark> Happy St. Patrick's Day!

April 20 – RPAC Auction – The Woods II from 11:00 – 1:00. See flyer of page 5&6 for more details!

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 8.

June 2 – Riding with The Brand 11:30-2:00

Come celebrate the REALTOR® Brand with NAR & IAR Leadership at the Indiana REALTOR® Building in Downtown Indianapolis!

MEMBER NEWS:

REALTORS®

Doing good in the community

"That's who we R"

We would like to showcase the good you do in our communities!

Please send 1 photo or video of a community event,

IAR or NAR event

to niaor1@mchsi.com to be posted on our Facebook page!

REALTOR License Plates!

Last week, the IAR Board of Directors approved a resolution supporting staff efforts to create a REALTOR® Specialty License Plate. In order to get this approved by the BMV, we need 500 signatures by April 1. Please go to the link below to sign the petition to insure the approval of our new REALTOR® plate in 2024. Proceeds from the plate will go to the IAR Foundation to support statewide homeownership & financial literacy education.



License Plate Petition:

<u>REALTOR® License Plate | Indiana Association of Realtors</u> (indianarealtors.com)

Welcome Back

Zack Swinehart – Hosler Realty Wendy Petty – Lewis & Lambright

New Member

Tsasha Hernandez

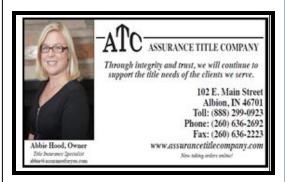
Office Transfer

Alyssa Buell moving to Indianapolis





"Like" us on Facebook at Northeastern IN Association of REALTORS®!!





Visit our website at:

www.neindianarealtors.com



March Lunch-n-Learn will be held on Thursday 3/16. We will be switching up the format this month!

Lunch will be served at 11:00

Our speaker: Amber with Trademark Title at 12:00 presenting:

Short Sales & Foreclosures

RSVP at: niaor1@mchsi.com or 260-347-1593

Northeastern Indiana Association of REALTORS®

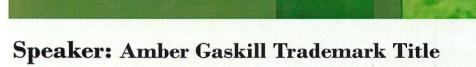
Lunch-n-Learn

Topic: Short Sales and Foreclosures

Date: Thursday March 16, 2023

Place: NEIAOR Board Office

Time: 11:00 am - 1:00 pm



260-347-1593

Lunch is provided by our sponsor:

RSVP: niaor1@mchsi.com or



DON'T MISS YOUR CHANCE TO WIN FREE MLS USAGE!

Please bring your business card for a chance to win ix months free MLS fees (\$51.00). To qualify you must ttend at least one Lunch-n-Learn. We will draw for winners during the inaugural in November 2023 and you nust be present to win.

Attend & Learn:

FCLOSURE

Amber Gaskill, of Trademark Title, will be covering the process of short sales and foreclosures.



Northeastern Indiana Association of REALTORS®

RPAC Fundraiser & Auction

Date: Thursday April 20 2023 11 a.m. - 1 p.m.

Address: The Woods Too 6500 S 1170 E Hudson, IN

RSVP by April 14 (260)347-1593 niaor1@mchsi.com

Why RPAC

RPAC helps us protect our industry, The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system.

RPAC is the third largest political advocacy group in the United States.

Lunch Provided By The Event Partners:













RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS

We are taking donations and planning the event for April 20! Please be thinking about what you and/or your office would like to contribute for the silent and live auctions this year.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!









Committee Member Contacts:

Dawn Miller: 260-367-1778 Kelly Grimes: 260-318-1770

Shala Cook-Hoover: 260-463-1111 Dani Rittermeyer: 260-499-1334

Kay Kunce: 260-316-1422 Keith Forbes: 260-318-2788 Patty Seutter: 260-302-1899 Jennifer Streich: 260-302-5200

Paul Lang: 260-905-6689

The Board Office: 260-347-1593



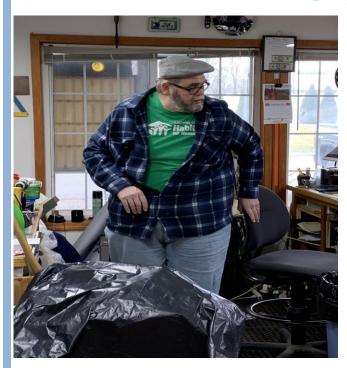
hard at work planning our event!

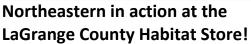




Habitat for Humanity®

of Northeast Indiana

















NEIAOR 12HR CE BROKERS & MANAGING BROKERS

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)

 8 AM −10 AM (Instructors: Jamie Lancia)
- □ Dig Deep: Home Inspection and Homeowner's Insurance (2CE) 10 AM-12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
 - 1-3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
 - 3-5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
 - 8 AM-12 PM (Instructor: Jennifer Reiff)
 - ** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal! \$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees:
 \$20 per hour
- Package Rate (Includes all 12 hours)
 - REALTORS* from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. CANCELLATION POLICY: You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT No reservations will be taken without payment.

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard of Visa Only)

REGISTER VIA THIS FORM: USA MASTERCARD CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: MAIL: 3403 E. Dupont Rd, Fort Wayne, IN 46825 FAX: (260) 422-9966 or EMAIL: Ashley@UpstarIndiana.com

Name (Please print): ______ License#: ______

Phone: _____ Email: _____

Company Name:

Company Address:

Total Payment: \$ _____ Check No. (If paying by check)____

CREDIT CARD INFORMATION

Name on Card: ______ Acct#: ______ Signature: ______ Signature: _____



Come celebrate the REALTOR®

Brand with NAR & IAR Leadership at the Indiana REALTOR® Building in Downtown Indianapolis on June 2

from 11:30-2:00! Contact Dawn Miller or the Board Office for more information.





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License Plate Petition:

REALTOR® License Plate | Indiana Association of Realtors (indianarealtors.com)







New Feature Release:

Non-Member Access Scheduling

If a local association uses our Showing Service but your members do not, your members can now view their member listings for scheduling as long as you have reciprocity. This should make the scheduling process easier and help your members find the perfect listing for their clients.

Temporary Access for Out-of-Area Agents

Listing agents can now set their listing with temporary access options for outof-area agents that are scheduling showings. You'll find this new Temporary Access setting under My Listings > Appointment Settings on both the web and mobile.

Mobile App Home Page Redesign

We're redesigning the homepage for our mobile app so the features your members use most often will be front and center. No more hunting for your favorite tools!

Mobile App Security Update

We're updating our security features to keep your data safe. After 3 invalid PIN entries on our mobile app, the user will be locked out for 60 minutes. This will help provide increased protection from unauthorized lockbox access if an agent's phone is comprised. Of course, your members can always call our friendly Support Team for help if they need help remembering their PIN.

Scheduling Link Update

Listing agents can generate a unique URL to provide an out-of-area agent a way to schedule an appointment on their listing. The showing agent will be required to provide basic contact information that is passed to the listing agent in the appointment confirmation request. This update will save time for both showing and listing agents by streamlining the scheduling process.

Donate to win - minimum of \$50 required to enter

Participants can win a custom motorcycle with both the NAR and *Riding* with the Brand campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nation-wide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

**Winner will be announced during the General Session during NAR

NXT on November 16th, 2023.





