

In the Know....

August 2, 2021

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2021 EXECUTIVE BOARD OF DIRECTORS

Dani Rittermeyer, President

dani@alwaysre.com

260-499-1334

Mike Patka, Past-President

imbidone@yahoo.com

260-350-8603

Mark Hansbarger, Incoming President

mark@hansbarger.com

260-316-3192

Dawn Miller, Secretary/Treasurer

4dawnmiller@gmail.com

260-367-1778



Board of Directors

Trent Curtis

Kay Kunce

Mark Pontecorvo

Erica Amans

Keith Forbes

Patty Seutter

Amy Demske

Jennifer Streich

For Association or MLS comments, concerns or complaints, please contact one of your BOD members. They will be happy to assist you.

2021 MLS BOARD OF DIRECTORS

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Becky Maldeney

beckymaldeney@gmail.com

260-570-5894

Trent Curtis

trent@trentcurtis.com

260-350-4477

Shala Cook-Hoover

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260-463-1111

Mike Patka

imbidone@yahoo.com

260-350-8603

Patty Seutter

patty@hicksteamrealestate.com

260-302-1899

2021

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Trent Curtis

Shala Cook-Hoover

Mike Patka

Patty Seutter

QUOTE OF THE WEEK:

"In the end, it's not the years in your life that count.
It's the life in your years."

-Abraham Lincoln

MARK YOUR CALENDARS

August 5 – MLS BOD Meeting – 9:00 a.m. Board Office

August 12 – BOD Meeting – 9:00 a.m. Board Office

August 13 & 16 – Board Office Closed.

August 19 – Lunch -n- Learn 11:00 – 1:00

Topic: Roundtable discussion with the legislators

Where: Board Office

Lunch provided by: Lakeland Title

RSVP at niaor1@mchsi.com or 260-347-1593

For more information see flyer on page 7

August 20, 23, 24 26 & 27 – Board Office Closed.

News from the Nominating Committee

The nominating Committee will be accepting nominations for Board positions and MLS Board positions until September 1. Please contact any board member or the board office at niaor1@mchsi.com or 260-347-1593 with your nomination.

MEMBER NEWS:

RPAC MOMENT:

We are now taking donations and planning the event for September 16! See flyer on page 5.

Welcome to our newest member-

Elius Hogan with Hosler Realty-Kendallville

Referral Status-

Justin Maurer from Black & Blue Business Group

License Transfer –

Nate Hicks – From Century 21 to EXP Realty

Karen Yan – Best Value Realty will be going to the Indy area.




Jeremy High
Mortgage Consultant | NMLS# 506027
260.999.7619
260.240.4797
jhigh@bawfg.com
www.bawfg.com/jhigh
10514 Coldwater Rd, Fort Wayne, IN 46825 | Fax: 260.366.4904

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Eric Smothermon
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esmothermon@trfcu.org
NMLS# 586065

3 RIVERS    NMLS# 556303

“Like” us on Facebook
at Northeastern IN Association
of REALTORS®!!



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Bailey & Wood
MORTGAGE LENDER
NMLS # 3038

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10514 Coldwater Rd, Fort Wayne, IN 46845
O: 260.570.4114
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RPAC MOMENT

Please think about what you and/or your office would like to contribute for the silent and live auctions. Here is another item we have received. Keep sending your donations in. It is going to be a great auction!!

**WE ARE TAKING DONATIONS AND PLANNING THE
EVENT FOR
SEPTEMBER 16!! SEE
THE FLYER ON THE
NEXT PAGE WITH ALL
OF THE DETAILS!**



Auction items can be dropped off at the Board office or contact an RPAC committee person and they will be glad to pick them up.

Contact:

Dawn Miller, 260-367-1778
Cyndi Andrew, 260-466-5757
Kelly Grimes, 260-318-1770

Shala Cook-Hoover, 260-463-1111
Dani Rittermeyer, 260-499-1334
Kay Kuncie, 260-316-1422

Keith Forbes, 260-318-2788
Patty Suetter, 260-302-1899
The Board Office 260-347-1593

Thank you!!



Northeastern Indiana Association of REALTORS®

2021 RPAC FUNDRAISER & AUCTION

**AWESOME
DOOR PRIZES**



RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Thursday, Sept. 16
11 AM – 1 PM

The Woods, Too

6500 S 1170 E | Hudson, IN 46747

RSVP BY SEPT. 10

(260) 347-1593 or niaor1@mchsi.com

EVENT PARTNERS



Farmers State Bank





CODE OF ETHICS INFORMATION

THE CLOCK IS TICKING!

As a reminder, the current Code of Ethics (COE) cycle that began January 1, 2019, ends December 31, 2021. Here is a list of approved courses RECP has offered and meet the COE curriculum requirements:

- a. 2021 Role of the Grievance Committee & Citation Panels
- b. 2021 Professional Standards Hearing Panel Training
- c. 2020 Professional Standards Education Seminar
- d. 2019 Professional Standards Workshop
- e. Benefits of Dispute Resolution
- f. Cracking the Code
- g. Where Fair Housing Meets the Code of Ethics
- h. Not Just Another Code of Ethics

Upcoming classes still available at Upstar:

COE at UPSTAR:

September 22nd 1:00-4:00

October 19th 1:00-4:00

November 16th 1:00-4:00

30-Hour Post:

October 6, 13, 20, 28

8:00-5:00 except on last day from 8:00-3:00

90-Hour Pre-Licensing Course:

October 11-November



Thursday, August 19, 2021

WHEN & WHERE:

11 A.M. - 1 P.M.

NIAOR Office
521 Professional Way
Kendallville, Indiana

LUNCH PROVIDED

By Lakeland Title Company

R.S.V.P.

(260) 347-1593 or
niaor1@mchsi.com

ATTEND & LEARN:

Indiana State Representatives **Dave Abbott**, District 82, **Ben Smaltz**, District 52, and **Denny Zent**, District 51, will lead a Roundtable Discussion for NIAOR members. They will talk about legislative issues that impact our area and provide updates on what's happening at the State House.

Event Sponsored by:



**Lakeland
Title**

Local Market Update for June 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



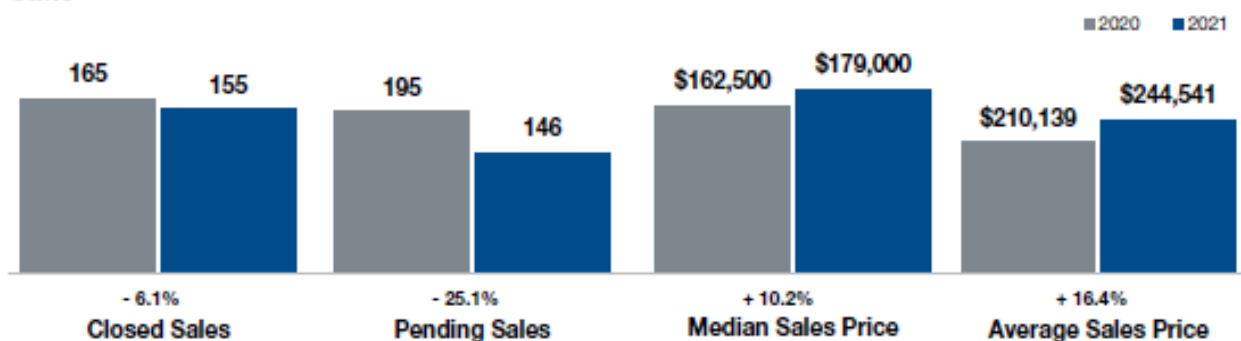
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	208	196	- 5.8%	923	888	- 3.8%
Closed Sales	165	155	- 6.1%	745	713	- 4.3%
Median Sales Price	\$162,500	\$179,000	+ 10.2%	\$150,000	\$170,000	+ 13.3%
Percent of Original List Price Received*	97.6%	99.9%	+ 2.4%	96.5%	99.1%	+ 2.7%
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--
Inventory of Homes for Sale	284	176	- 38.0%	--	--	--

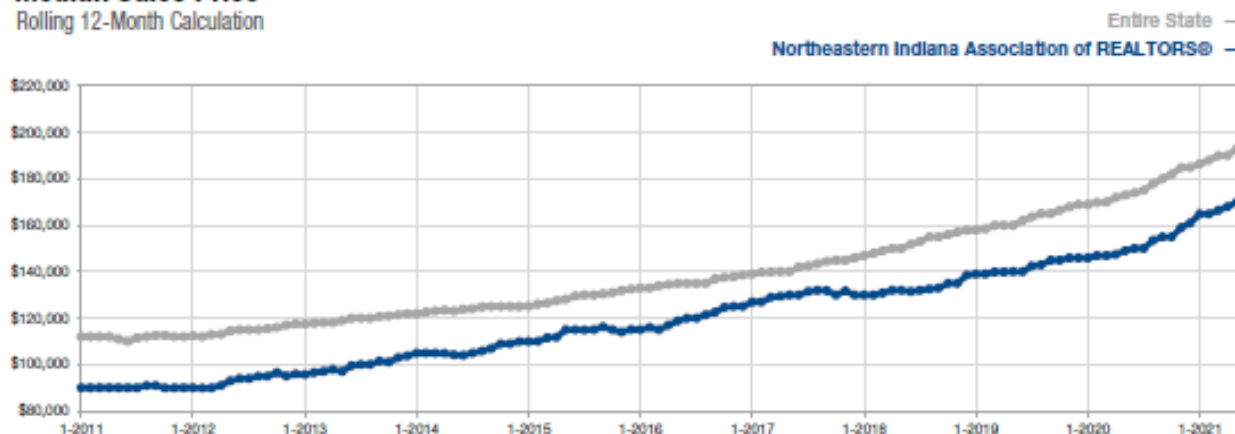
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Have you ever wanted to nominate someone you know for Realtor of the year, Distinguished Service or Good Neighbor awards? Below are the Standards/Criteria and rules for each award.

SUGGESTED STANDARDS FOR REALTOR OF THE YEAR (ROY) AWARD

1. **REALTOR® SPIRIT:** High principles of integrity, adherence to the REALTOR® Code of Ethics, and furtherance of the principles of good real estate practice among brokers, agents, and the general public
2. **CIVIC ACTIVITY:** Local, state, and national level participation in civic and service clubs, charitable activities, political commissions, or fraternal or religious groups
3. **BUSINESS ACCOMPLISHMENTS:** Public recognition of business conduct, service to clients, imaginative and creative advertising programs, rehabilitation work, land utilization, etc.
4. **LOCAL ASSOCIATION/BOARD ACTIVITY:** Local offices held and committee work, special assignments, seminar activity and educational work, membership, and offices held in local chapters of Institutes, Societies, and Councils
5. **STATE ASSOCIATION ACTIVITY:** State offices held and committee work, attendance and participation in state conventions, director's meetings, and educational conferences
6. **NATIONAL ASSOCIATION ACTIVITY:** National offices and committee work, membership, and work in Institutes, Societies, and Councils, attendance at national conventions and directors' meetings

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Distinguished Service Award (DSA) Selection Criteria

1. A maximum of two recipients may be selected per year.
2. The recipient may not be selected posthumously unless the selection has been made prior to the recipient's death.
3. Nominees must receive the endorsement of the President of their local association.
4. The DSA Selection Committee feels that "honor seeks the candidate; not the reverse." Therefore, politicking and campaigning are strongly discouraged.
5. Current members of the IAR Board of Directors are not eligible for nomination.
6. Nominees must:
 - Be a member of IAR for a minimum of 15 years, and 10 of those years have been spent in active participation in association activities.
 - Have a valid license as a broker, or appraiser and be currently active in the real estate industry.
 - Have a record of community service activities and involvement.
 - Have a record of service to her/his local association and IAR.
 - Have not served as President of IAR for the past five years, and have not been named as REALTOR® of the Year for the past five years.



Criteria

- Nominees must be members in good standing of the National Association of REALTORS®, the Indiana Association of REALTORS®, and have primary membership with a local Indiana board or association of REALTORS®.
- Nominees must be active practitioners as certified by their Managing Broker.
- Nominees will be judged on level of personal contribution, especially volunteer (unpaid) hours, though contributions of money and other resources will be considered as well.
- Some portion of the nominee's work must have taken place within the 12 months prior to the nomination deadline, which is the Monday immediately following Thanksgiving Day.
- This award is intended to recognize individuals, not associations or companies. If an individual within your association or company can be singled out as instrumental to the success of a group effort, he or she is eligible. If the achievements of two people (such as a married couple or co-founders of an organization) cannot be separated, they can enter as a pair and their entry will be considered as one.

Rules

- REALTORS® may nominate themselves or may be nominated by another REALTOR®, a state or local association executive, or the organization they serve.
- Indiana Association of REALTORS® staff and their families, current IAR Recognition Committee members and their families, and current sponsors/sponsor employees and their families are ineligible to participate.
- Award finalists must sign an affidavit of eligibility, submit to a criminal history check, and be willing to be interviewed, photographed, filmed, and nominated for the National Association of REALTORS® Good Neighbor Award.
- Award monies will only be granted to 501(c)(3) non-profit organizations deemed by the Indiana Association of REALTORS® Recognition Committee members to benefit the livability of Hoosier cities and towns.
- Indiana Association of REALTORS® staff and IAR Recognition Committee members will not accept lobbying efforts on behalf of nominees.

REALTOR® Emeritus Status

A REALTOR® Member who has held membership in the National Association as a REALTOR®, REALTOR-ASSOCIATE®, or both, for a cumulative period of forty (40) years, is eligible for REALTOR® Emeritus status.

Please note: Applications can ONLY be submitted by the local association on behalf of the member requesting Emeritus status.

Eligibility

The REALTOR® Emeritus status eligibility requirements are:

- Forty (40) years of REALTOR® or REALTOR-ASSOCIATE® (or both) membership.
- Proof of one (1) year of service* at the National Association level.

* "Service" is defined as serving as an NAR officer, director, committee member, Federal Political Coordinator, Global Ambassador, or Global Coordinator to a country with which NAR holds a reciprocal agreement.

Additional Information

Upon approval of an application for REALTOR® Emeritus status by the Board of Directors of the National Association of REALTORS®, no further payment of dues to the National Association is necessary by the member association of which the REALTOR® Emeritus is a member. Please note that the dues waiver does not take effect until the dues year immediately following the Board of Directors' approval. In addition, REALTOR® Emeritus Members are exempt from the Code of Ethics Training requirement.

A completed application is necessary to begin the approval process for REALTOR® Emeritus status, which must be completed by the candidate's local association. Documentation substantiating the candidate's forty (40) years of membership and one (1) year of service at the National Association level **must** be attached to the application.



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10-Week Blended Prelicensing Course

This unique course requires students to complete two classes in the classroom and one class online (on their own), weekly

EVENING COURSE:

Aug 2-Oct 11, 2021

Sept 7-Nov 11, 2021

Indianapolis

Live Classes are weekly, Mon/Weds or Tues/Thurs

6 pm to 9 pm

**Aug 16-Oct 21, 2021
Lawrenceburg**

**Sept 7-Nov 11, 2021
Evansville**

**Sept 7-Nov 11, 2021
Lafayette**

**Live Classes are weekly, Tuesdays & Thursdays
6-9pm**

[REGISTER HERE](#)

15-Day Accelerated Prelicensing Course

This course is offered daytime live at RECP Indianapolis classroom

**Aug 10-30, 2021 (Live Indpls)
Sept 14-Oct 4, 2021 (Live Indpls)
Oct 12-Nov 1, 2021 (Live Indpls)**

**Classes are weekdays, Monday through Friday
8:30 am to 3:30 pm**

[REGISTER HERE](#)

10-Week ZOOM Prelicensing Course

This course is offered virtually on ZOOM three evenings per week

Sept 13-Nov 18, 2021 (ZOOM)

Classes are Mon, Tues & Thurs

6pm to 9 pm

[REGISTER HERE](#)

Online/OnDemand Prelicensing Course

This course allows you to complete modules online, on your own and at your own pace.

[REGISTER HERE](#)

Online/OnDemand option must be completed within one year of purchase.



The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	

