

In the Know....

August 9, 2021

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2021 EXECUTIVE BOARD OF DIRECTORS

Dani Rittermeyer, President

dani@alwaysre.com

260-499-1334

Mike Patka, Past-President

imbidone@yahoo.com

260-350-8603

Mark Hansbarger, Incoming President

mark@hansbarger.com

260-316-3192

Dawn Miller, Secretary/Treasurer

4dawnmiller@gmail.com

260-367-1778



Board of Directors

Trent Curtis

Kay Kunce

Mark Pontecorvo

Erica Amans

Keith Forbes

Patty Seutter

Amy Demske

Jennifer Streich

For Association or MLS comments, concerns or complaints, please contact one of your BOD members. They will be happy to assist you.

2021 MLS BOARD OF DIRECTORS

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Becky Maldeney

beckymaldeney@gmail.com

260-570-5894

Trent Curtis

trent@trentcurtis.com

260-350-4477

Shala Cook-Hoover

shalacook@hotmail.com

260-463-1111

Mike Patka

imbidone@yahoo.com

260-350-8603

Patty Seutter

patty@hicksteamrealestate.com

260-302-1899

2021

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Trent Curtis

Shala Cook-Hoover

Mike Patka

Patty Seutter

QUOTE OF THE WEEK:

"What is life without a little risk?"

-JK Rowling

MARK YOUR CALENDARS

August 12 – BOD Meeting – 9:00 a.m. Board Office

August 13, 16 & 17 – Board Office Closed.

August 19 – Lunch -n- Learn 11:00 – 1:00

Topic: Roundtable discussion with the legislators

Where: Board Office

Lunch provided by: Lakeland Title

RSVP at niaor1@mchsi.com or 260-347-1593

For more information see flyer on page 8

August 20, 23, 24 26 & 27 – Board Office Closed.

News from the Nominating Committee

The nominating Committee will be accepting nominations for Board positions and MLS Board positions until September 1. Please contact any board member or the board office at niaor1@mchsi.com or 260-347-1593 with your nomination.



MEMBER NEWS:

RPAC MOMENT:

We are now taking donations and planning the event for September 16! See flyer on page 6.

AUGUST



Jeremy High
Mortgage Consultant | NMLS# 506027
260.999.7619
260.240.4797
jhigh@bawfg.com
www.bawfg.com/jhigh
10514 Coldwater Rd, Fort Wayne, IN 46825 | Fax: 260.366.4904

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Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065

3 RIVERS NMLS# 556303

“Like” us on Facebook
at Northeastern IN Association
of REALTORS®!!

Steve Hostetter
BRANCH MANAGER
NMLS# 454468
260.403.8642
shostetter@bawfg.com
www.bawfg.com/shostetter

Bailey & Wood
MORTGAGE LENDER
NMLS# 40334

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www.neindianarealtors.com

Registration is open!

Emails went out last week for the 2021 IAR Stakeholders Meeting.



2021 INDIANA REALTOR® STAKEHOLDER MEETING

In-person & One Day Only Monday, September 20 Downtown Indianapolis

Register Now at [IndianaRealtors.com](https://indianarealtors.com)

7 AM
Yoga

Never miss a Monday! Set the tone for the week ahead by joining **Katie Carlson** for an early morning workout. Yoga offers physical and mental health benefits for people of all ages and abilities. In other words, each attendee is welcome. No experience needed.

8:30 AM
Registration

Check in, grab a bite from the continental breakfast, and catch up with fellow REALTORS® from around the state.

9:05 AM
Welcome & Ice Breaker

2021 President **Roger Landy** will recap IAR activities since the last time we gathered in person and lead us in a fun networking activity.

10 AM
Would You Pass the Test?

Pulitzer Prize winner and No. 1 bestselling author **Bill Dedman** developed the methodology and was a lead reporter on *Newsday's* three-year investigation *Long Island Blooded* and its documentary film *Testing the Divide*, which are raising awareness of illegal steering by real estate agents. Dedman will walk us through the investigation from start to finish, answering the following questions: How were the tests conducted? What were the major findings? How do you avoid steering? Can agents talk about schools? How do you ensure fair treatment?

11:15 AM
NAR's ACT! Fair Housing Plan

Alexis Smokler, Senior Policy Representative for Fair Housing, will discuss NAR's ACT! Fair Housing Action Plan, which emphasizes Accountability, Culture Change, and Training to advance fair housing in the industry. Smokler will give us a peek into FairHaven, NAR's new online fair housing training, and discuss other fair housing resources available to members, associations, and brokers.

Program Leaders






Katie Carlson
Roger Landy
Bill Dedman
Alexis Smokler



2021 INDIANA REALTOR® STAKEHOLDER MEETING

In-person & One Day Only Monday, September 20 Downtown Indianapolis

12 PM
Awards Luncheon

Refuel for the afternoon and celebrate those Realtors who go above and beyond in the real estate industry. Find out who takes the baton from Columbus' **Randy Schmidt** and suite away as the 2021 Indiana REALTOR® of the Year. Also find out who will receive the prestigious Distinguished Service Award like 2020 President **Bruce Bright** did last year for his decades of volunteerism at the local, state, and national levels and within his community.

1:45 PM
Membership & Market Trends

America is now in a pressure cooker when it comes to our home lives, our work lives, and trying to stay healthy. The housing market has roared over the last year. Buyers have struggled to find the perfect home and found creative ways to enter the market. Demographics have shifted and many potential buyers have been left out. Where is the housing market now and where does it go from here? Dr. **Jessica Lantz** will explain. She is the Vice President of Demographics and Behavioral Insights at the National Association of REALTORS®.

2:45 PM
Powered Productivity:
Super Tech Tools to Get Stuff Done

Exasperated by email? Pestered about passwords? Tired of tedious tasks? You're not alone. Join "your nerdy best friend", aka author **Beth Ziesenis** or Beth 2 for a research-based look at common productivity problems, followed by the technology to solve them. Discover how to use free and bargain technology tools you never knew existed to work more efficiently with your team, get organized and finally get stuff done.

4:15 PM
Closing

2021 President **Roger Landy** will bring us back together to review the day and prepare for tomorrow, sharing the "Two Minute Rule for Having a Great Day."

2020 Award Honorees & Program Leaders






Randy Schmidt
Bruce Bright
Dr. Jessica Lantz
Beth Ziesenis

RPAC MOMENT

Please think about what you and/or your office would like to contribute for the silent and live auctions. Here is another item we have received. Keep sending your donations in. It is going to be a great auction!!

WE ARE TAKING DONATIONS AND PLANNING THE EVENT FOR SEPTEMBER 16!! SEE THE FLYER ON THE NEXT PAGE WITH ALL OF THE DETAILS!



Auction items can be dropped off at the Board office or contact an RPAC committee person and they will be glad to pick them up.

Contact:

Dawn Miller, 260-367-1778

Cyndi Andrew, 260-466-5757

Patty Suetter 260-302-1899

Kay Kunce, 260-316-1422

Shala Cook-Hoover, 260-463-1111

Dani Rittermeyer, 260-499-1334

Kelly Grimes, 260-318-1770

Keith Forbes, 260-318-2788

The Board Office 260-347-1593

Thank you!!



Northeastern Indiana Association of REALTORS®

2021 RPAC FUNDRAISER & AUCTION

**AWESOME
DOOR PRIZES**



RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Thursday, Sept. 16
11 AM – 1 PM

The Woods, Too

6500 S 1170 E | Hudson, IN 46747

RSVP BY SEPT. 10

(260) 347-1593 or niaor1@mchsi.com

EVENT PARTNERS



Farmers State Bank





CODE OF ETHICS INFORMATION

THE CLOCK IS TICKING!

As a reminder, the current Code of Ethics (COE) cycle that began January 1, 2019, ends December 31, 2021. Here is a list of approved courses RECP has offered and meet the COE curriculum requirements:

- a. 2021 Role of the Grievance Committee & Citation Panels
- b. 2021 Professional Standards Hearing Panel Training
- c. 2020 Professional Standards Education Seminar
- d. 2019 Professional Standards Workshop
- e. Benefits of Dispute Resolution
- f. Cracking the Code
- g. Where Fair Housing Meets the Code of Ethics
- h. Not Just Another Code of Ethics

Upcoming classes still available at Upstar:

COE at UPSTAR:

September 22nd 1:00-4:00

October 19th 1:00-4:00

November 16th 1:00-4:00

30-Hour Post:

October 6, 13, 20, 28

8:00-5:00 except on last day from 8:00-3:00

90-Hour Pre-Licensing Course:

October 11-November



Thursday, August 19, 2021

WHEN & WHERE:

11 A.M. - 1 P.M.

NIAOR Office
521 Professional Way
Kendallville, Indiana

LUNCH PROVIDED

By Lakeland Title Company

R.S.V.P.

(260) 347-1593 or
niaor1@mchsi.com

ATTEND & LEARN:

Indiana State Representatives **Dave Abbott**, District 82, **Ben Smaltz**, District 52, and **Denny Zent**, District 51, will lead a Roundtable Discussion for NIAOR members. They will talk about legislative issues that impact our area and provide updates on what's happening at the State House.

Event Sponsored by:



**Lakeland
Title**

LISTED COMING SOON IN SHOWING TIME – August 5, 2021

SHOWING TIME IS CONFIGURED TO ALLOW AGENTS TO “PRE-SCHEDULE” SHOWINGS APPOINTMENTS THAT BEGIN AFTER THE START SHOWING DATE FOR LISTED COMING SOON PROPERTIES

SELECT LISTED COMING SOON PROPERTY

1	<input type="checkbox"/>	Update Timeline of Transactions	Listed Coming Soon	202129592	Elkhart County	\$89,900	1125 Thornton Street	Elkhart	IN	46514	7/23/2021	13
2	<input checked="" type="checkbox"/>	Elkhart County BOR	Listed Coming Soon	202129592	Elkhart County	\$89,900	1125 Thornton Street	Elkhart	IN	46514	7/23/2021	13



SELECT ACTIONS ICON – SHOWING TIME

Actions (202129592) ✕

SYSTEM ACTIONS

- Associated Docs
- History
- Map
- Quick View

INTEGRATED TOOLS

- 15 Yr vs. 30 Yr
- Cloud CMA: Flyer
- Cloud CMA: Property Report
- Community Reports
- Realist Map Link
- Realist Neighborhood Report
- Realist Property Detail
- Report Violation
- RPR
- ShowingTime
- Supra Keybox Settings Report
- View in Homesnap.com

LISTING WILL COME UP IN SHOWING TIME – CLICK SCHEDULE SINGLE SHOWING

Welcome Julie Alert
Property: 1125 THORNTON, ELKHART
[Return to listings](#)

Powered by ShowingTime
Tell us a little more Select a time Submit

Listing Details

Address: 1125 Thornton
Elkhart, IN 46514
Listing ID: 202129592
Price: \$89,900
Status: LISTED COMING SOON
Appt Type: Appointment Required: Wait for confirmation
Min Appt Length: None
Max Appt Length: None
Appt Overlaps: This listing does not accept appointment overlaps.
[Send Message to Listing Agent\(s\) >](#)

My Profile

First Name: Julie
Last Name: Alert
Company: Elkhart County Bd of REALTORS
[Not Julie Alert?](#)

Please send me appointment confirmations for this listing by:

- ☒ Email:
- ☒ Phone Call:
- ☐ Text Msg:

COVID-19: Due to concerns about COVID-19 and as a courtesy to all parties, please do not schedule or attend showings if anyone in your party exhibits cold/flu-like symptoms or has been exposed to the virus.

[Click here to view Terms and Conditions](#)

☒ Agree to the Terms and Conditions above for using this service.

[Back](#) [Schedule Single Showing](#) [Add to ShowingCart®](#)


SHOWING TIME WILL BLOCK OUT ALL DATES PRIOR TO START SHOWING DATE – AGENT CAN SELECT AN APPOINTMENT FOR AN OPENING AFTER THE START SHOWING TIME.

+	Thu 5	Fri 6	Sat 7	Sun 8	Mon 9	Tue 10	Wed 11	+
9:00 am								9:00 am
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AGENT WILL CONFIRM AND SHOWING WILL BE SCHEDULED. The Start Showing Date does not display in Showing Time. The DATES ARE BLOCKED OUT BASED ON THE START SHOWING DATE BUT THE AGENT WILL NEED TO LOOK IN PARAGON TO CONFIRM THE START SHOWING DATE.

*SHOWING TIME DOES NOT RECOMMEND USING THE LISTING CART.

Verify your appointment details



Address:	1125 Thornton Elkhart, IN 46514
Listing ID:	202129592
Price:	\$89,900
Status:	LISTED COMING SOON
Appointment Type:	Appointment Required: Wait for confirmation
Appointment Overlaps:	This listing does not accept appointment overlaps
Min Appt Length:	None
Max Appt Length:	None

Appointment Date & Time:

Sat, August 7, 9:30 am

Appointment Type:*

Showing

Appointment End Time:

9:45 am

Buyer's Name (optional):

Select One

Add New

Optionally add a note for the listing representative below:

< Back

Request Appointment

ASSURANCE
TITLE
COMPANY



The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	



Paragon Connect (PC) - Full Listing Edit (FLE) Summary

Paragon Connect provide MLS access to IRMLS members using a Mobile device. Paragon Connect is ONLY available to members of IRMLS. This is not a public app. Paragon Connect is NOT available through the app store. Paragon Connect is an option when users access the MLS using a Mobile Device.

Full Listing Edit will be included in Paragon Connect on Monday, August 16th.

Introduction to Acronyms:

PP - Paragon Pro – Desktop MLS

LIM - Listing Maintenance in Paragon Pro

PC - Paragon Connect

FLE - Full Listing Edit in Paragon Connect



HOW TO ACCESS PARAGON CONNECT

Paragon Connect is NOT available in any App Store.

FROM ANY MOBILE DEVICE; LOGIN TO PARAGON

TWO OPTIONS WILL DISPLAY

Choose Paragon Connect.

PARAGON CONNECT

Paragon Connect

Run searches, view contacts, hotsheet, and so much more on our new mobile platform



PARAGON MLS

Full Version

Ideal for iPads and fullsize tablets, not recommended for smartphones or small tablets



Paragon Connect is also available through Paragon PRO

Login to the MLS – SELECT RESOURCES –
PARAGON CONNECT

Full Listing Edit Video