

In the Know....

August 18, 2021

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2021 EXECUTIVE BOARD OF DIRECTORS

Dani Rittermeyer, President

dani@alwaysre.com

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Mike Patka, Past-President

imbidone@yahoo.com

260-350-8603

Mark Hansbarger, Incoming President

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260-316-3192

Dawn Miller, Secretary/Treasurer

4dawnmiller@gmail.com

260-367-1778



Board of Directors

Trent Curtis

Kay Kunce

Mark Pontecorvo

Erica Amans

Keith Forbes

Patty Seutter

Amy Demske

Jennifer Streich

For Association or MLS comments, concerns or complaints, please contact one of your BOD members. They will be happy to assist you.

2021 MLS BOARD OF DIRECTORS

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Trent Curtis

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260-350-8603

Patty Seutter

patty@hicksteamrealestate.com

260-302-1899

2021

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Trent Curtis

Shala Cook-Hoover

Mike Patka

Patty Seutter

QUOTE OF THE WEEK:

"The way to get started is to quit talking and begin doing."

-- Walt Disney

MARK YOUR CALENDARS

August 19 – Lunch -n- Learn 11:00 – 1:00
Topic: Roundtable discussion with the legislators
Where: Board Office
Lunch provided by: Lakeland Title
RSVP at niaor1@mchsi.com or 260-347-1593
For more information see flyer on page 8

August 20, 23, 24 26 & 27 – Board Office Closed.

News from the Nominating Committee

The nominating Committee will be accepting nominations for Board positions and MLS Board positions until September 1. Please contact any board member or the board office at niaor1@mchsi.com or 260-347-1593 with your nomination.



MEMBER NEWS:

RPAC MOMENT:

We are now taking donations and planning the event for September 16! See flyer on page 6.

AUGUST



Jeremy High
Mortgage Consultant | NMLS# 506027
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260.240.4797
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www.bawfg.com/jhigh
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at Northeastern IN Association
of REALTORS®!!

Steve Hostetter
BRANCH MANAGER
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260.403.8642
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Bailey & Wood
MORTGAGE LENDER
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Visit our website at:
www.neindianarealtors.com

Registration is open!

Check your emails for the 2021 IAR Stakeholders Meeting registration and schedule.



2021 INDIANA REALTOR® STAKEHOLDER MEETING

In-person & One Day Only Monday, September 20 Downtown Indianapolis

Register Now at [IndianaRealtors.com](https://indianarealtors.com)

7 AM
Yoga

Never miss a Monday! Set the tone for the week ahead by joining **Katie Carlson** for an early morning workout. Yoga offers physical and mental health benefits for people of all ages and abilities. In other words, each attendee is welcome. No experience needed.

8:30 AM
Registration

Check in, grab a bite from the continental breakfast, and catch up with fellow REALTORS® from around the state.

9:05 AM
Welcome & Ice Breaker

2021 President **Roger Landy** will recap 2020 activities since the last time we gathered in person and lead us in a fun networking activity.

10 AM
Would You Pass the Test?

Pulitzer Prize winner and No. 1 bestselling author **Bill Dedman** developed the methodology and was a lead reporter on *Newsday's* three-year investigation *Long Island Blooded* and its documentary film *Testing the Divide*, which are raising awareness of illegal steering by real estate agents. Dedman will walk us through the investigation from start to finish, answering the following questions: How were the tests conducted? What were the major findings? How do you avoid steering? Can agents talk about schools? How do you ensure fair treatment?

11:15 AM
NAR's ACT! Fair Housing Plan

Alexis Smokler, Senior Policy Representative for Fair Housing, will discuss NAR's ACT! Fair Housing Action Plan, which emphasizes Accountability, Culture Change, and Training to advance fair housing in the industry. Smokler will give us a peek into FairHaven, NAR's new online fair housing training, and discuss other fair housing resources available to members, associations, and brokers.

Program Leaders






Katie Carlson
Roger Landy
Bill Dedman
Alexis Smokler



2021 INDIANA REALTOR® STAKEHOLDER MEETING

In-person & One Day Only Monday, September 20 Downtown Indianapolis

12 PM
Awards Luncheon

Refuel for the afternoon and celebrate those Realtors who go above and beyond in the real estate industry. Find out who takes the baton from Columbus' **Randy Schmidt** and suite away as the 2021 Indiana REALTOR® of the Year. Also find out who will receive the prestigious Distinguished Service Award the 2021 President **Bruce Bright** did last year for his decades of volunteerism at the local, state, and national levels and within his community.

1:45 PM
Membership & Market Trends

America is now in a pressure cooker when it comes to our home lives, our work lives, and trying to stay healthy. The housing market has roared over the last year. Buyers have struggled to find the perfect home and found creative ways to enter the market. Demographics have shifted and many potential buyers have been left out. Where is the housing market now and where does it go from here? Dr. **Jessica Lantz** will explain. She is the Vice President of Demographics and Behavioral Insights at the National Association of REALTORS®.

2:45 PM
Powered Productivity:
Super Tech Tools to Get Stuff Done

Exasperated by email? Fed up about passwords? Tired of tedious tasks? You're not alone. Join "your nerdy best friend", aka author **Beth Ziesenis** or Beth 2 for a research-based look at common productivity problems, followed by the technology to solve them. Discover how to use free and bargain technology tools you never knew existed to work more efficiently with your team, get organized and finally get stuff done.

4:15 PM
Closing

2021 President **Roger Landy** will bring us back together to review the day and prepare for tomorrow, sharing the "Two Minute Rule for Having a Great Day."

2020 Award Honorees & Program Leaders






Randy Schmidt
Bruce Bright
Dr. Jessica Lantz
Beth Ziesenis

RPAC MOMENT

Please think about what you and/or your office would like to contribute for the silent and live auctions. Here is another item we have received. Keep sending your donations in. It is going to be a great auction!!

**WE ARE TAKING DONATIONS AND PLANNING THE
EVENT FOR SEPTEMBER 16!!
SEE THE FLYER ON THE
NEXT PAGE WITH ALL OF
THE DETAILS!**

Auction items can be dropped off at the Board office or contact an RPAC committee person and they will be glad to pick them up.



Contact:

Dawn Miller, 260-367-1778
Cyndi Andrew, 260-466-5757
Patty Suetter 260-302-1899
Kay Kunce, 260-316-1422

Shala Cook-Hoover, 260-463-1111
Dani Rittermeyer, 260-499-1334
Kelly Grimes, 260-318-1770

Keith Forbes, 260-318-2788
The Board Office 260-347-1593

Thank you!!



Northeastern Indiana Association of REALTORS®

2021 RPAC FUNDRAISER & AUCTION

**AWESOME
DOOR PRIZES**



RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Thursday, Sept. 16
11 AM – 1 PM

The Woods, Too

6500 S 1170 E | Hudson, IN 46747

RSVP BY SEPT. 10

(260) 347-1593 or niaor1@mchsi.com

EVENT PARTNERS



Farmers State Bank





CODE OF ETHICS INFORMATION

THE CLOCK IS TICKING!

As a reminder, the current Code of Ethics (COE) cycle that began January 1, 2019, ends December 31, 2021. Here is a list of approved courses RECP has offered and meet the COE curriculum requirements:

- a. 2021 Role of the Grievance Committee & Citation Panels
- b. 2021 Professional Standards Hearing Panel Training
- c. 2020 Professional Standards Education Seminar
- d. 2019 Professional Standards Workshop
- e. Benefits of Dispute Resolution
- f. Cracking the Code
- g. Where Fair Housing Meets the Code of Ethics
- h. Not Just Another Code of Ethics

Upcoming classes still available at Upstar:

COE at UPSTAR:

September 22nd 1:00-4:00

October 19th 1:00-4:00

November 16th 1:00-4:00

30-Hour Post:

October 6, 13, 20, 28

8:00-5:00 except on last day from 8:00-3:00

90-Hour Pre-Licensing Course:

October 11-November



Thursday, August 19, 2021

WHEN & WHERE:

11 A.M. - 1 P.M.

NIAOR Office
521 Professional Way
Kendallville, Indiana

LUNCH PROVIDED

By Lakeland Title Company

R.S.V.P.

(260) 347-1593 or
niaor1@mchsi.com

ATTEND & LEARN:

Indiana State Representatives **Dave Abbott**, District 82, **Ben Smaltz**, District 52, and **Denny Zent**, District 51, will lead a Roundtable Discussion for NIAOR members. They will talk about legislative issues that impact our area and provide updates on what's happening at the State House.

Event Sponsored by:



**Lakeland
Title**



Full Listing Edit in Paragon Connect is now available! Click on the informative video below to learn more!

[Full Listing Edit Video](#)



We are excited to announce the we will be rolling out Showing Beacon in all markets on Monday, August 23!

Open this link [quick start guide on Showing Beacon](#) to view the quick start guide!

**ASSURANCE
TITLE
COMPANY**



The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	

