

In the Know....

September 27, 2021

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2021 EXECUTIVE BOARD OF DIRECTORS

Dani Rittermeyer, President

dani@alwaysre.com

260-499-1334

Mike Patka, Past-President

imbidone@yahoo.com

260-350-8603

Mark Hansbarger, Incoming President

mark@hansbarger.com

260-316-3192

Dawn Miller, Secretary/Treasurer

4dawnmiller@gmail.com

260-367-1778



Board of Directors

Trent Curtis

Kay Kunce

Mark Pontecorvo

Erica Amans

Keith Forbes

Patty Seutter

Amy Demske

Jennifer Streich

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2021 MLS BOARD OF DIRECTORS

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Becky Maldeney

beckymaldeney@gmail.com

260-570-5894

Trent Curtis

trent@trentcurtis.com

260-350-4477

Shala Cook-Hoover

shalacook@hotmail.com

260-463-1111

Mike Patka

imbidone@yahoo.com

260-350-8603

Patty Seutter

pattys@c21bradley.com

260-302-1899

2021

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Trent Curtis

Shala Cook-Hoover

Mike Patka

Patty Seutter

QUOTE OF THE WEEK:

Inspiration comes from within yourself. One has to be positive. When you're positive, good things happen.

— Deep Roy

MARK YOUR CALENDARS

- October 4 –** Voting ballots will be emailed.
- October 7 -** MLS BOD meeting – 9:00 a.m. Board Office.
- October 11 -** Annual dues will be emailed this week. Watch your in-box.
- October 14 -** BOD Meeting – 9:00 a.m. Board Office.
- October 21 -** Lunch-n-Learn 11:00 – 1:00
Where: Board Office
Topic: Taxes
RSVP at niaor1@mchsi.com or 260-347-1593
See flyer on page 7.



September is **Realtor Safety Month.**
Check out NAR Website and our newsletter for great Realtor Safety Tips and Information!

ATTENTION BROKER/OWNERS:

PLEASE EMAIL YOUR COMPLETED RECERTIFICATION IRMLS PARTICIPATION AGREEMENT TO THE BOARD AT NIAOR1@MCHSI.COM ASAP!

MEMBER NEWS:

New NEIAOR Member Benefit!

Agent Open House page.

To advertise your open house please submit:

Agent name

Firm name

Property address

Date and time of open house

Advertisement must be submitted Tuesday before the newsletter run date that the open house will appear in. The open house will run for 1 week only. We will also post to NEIAOR Facebook page.

SUPRA LOCKBOX INFORMATION:

Check out page 8 for new instructions on Supra Lockbox access.

REPORT OF THE NOMINATING COMMITTEE:

Get to know your 2022 candidates! Look for the reports on pages 4, 5 and 6

OPEN HOUSE INFORMATION:

See flyer on page 9

RETIRING MEMBER-

Irene Lutz – Mike Thomas LaGrange Office



September is REALTOR® Safety Month








Jeremy High
Mortgage Consultant | NMLS# 506027
260.999.7619
260.240.4797
jhigh@bawfg.com
www.bawfg.com/jhigh

10514 Coldwater Rd, Fort Wayne, IN 46825 | Fax: 260.366.4904

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Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065



NMLS# 556303

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at Northeastern IN
Association
of REALTORS®!!**



Steve Hostetter
BRANCH MANAGER
NMLS# 454468
260.403.8642
shostetter@bawfg.com
www.bawfg.com/shostetter



265 Duessenberg Dr, Auburn, IN 46706
10514 Coldwater Rd, Fort Wayne, IN 46845
O: 260.570.4114
F: 260.344.2838



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Report of the Nominating Committee: 2022 CANDIDATES Association Board of Directors



President— Mark Hansbarger (Steuben Co.) - Mark grew up in the resort and rental business at Clear Lake which his family began in 1948. He has been in real estate since 1973 and is broker-owner of Realty PRO Hansbarger Realty in Angola, as a Realtor, Consultant, property manager and developer, building/developing some 80 homes in his lifetime (so far). The company at one time had offices at Clear Lake, Angola, Auburn, and Fort Wayne with over 100 associates. Graduate of Fremont High School ('71), Tri-State University, now Trine ('73), and Ball State University ('75), he has been a member of NAR since 1979; on the NEIAOR board of directors for 12 years, received distinguished service award for 1995-96, served as Secretary and Treasurer multiple times, was elected as NEIAOR President-Elect in 2020, and attended NAR 2021 Leadership Summit. He has served on bylaws committees, is an IRMLS director, and an RPAC contributor. He volunteered and worked with the Muscular Dystrophy Association, Habitat for Humanity; taught Junior Achievement, real estate license law, and attended numerous international training and conventions on residential, multi-family, commercial and industrial real estate, and management, attaining designations, and certifications as a trainer. He was also an auctioneer selling both real estate and personal property. Mark has 3 children, 5 grandchildren; is now married to wife Stella; enjoys photography and travel; is an extra class ham radio operator, a private pilot with his own aerobatic plane; has a commercial drone certification; and he still helps with the family's Clear Lake Resort with guests returning for nearly 70 years.



President Elect—Dawn Miller (LaGrange Co.) - Dawn states, it is her honor to currently serve on the NEIAOR Board of Directors as Secretary/Treasurer. She is a Past Realtor of the Year, currently the Chair the RPAC Committee, Co-Chair the RPAC Trustees Committee and Education / Program Committee. Dawn has served as President, President Elect, Secretary / Treasurer, IAR Board of Directors, and several other committees as needed. She has been a REALTOR since 1998. She believes in our association and members. Dawn feels that, serving on this Board is an important commitment and she is willing to continue



Treasurer / Secretary—Patty Seutter (DeKalb Co.) - Patty joined our Realtor family in 2017 and is a Broker with Century 21 Bradley. She lives in Waterloo with her husband and 2 little dogs. Patty grew up in Kendallville but is proud to serve all of Indiana for real estate needs. She is a proud mother of 2 and an even prouder Grandmother of one. Patty loves to travel, enjoys camping and attend any event she can for kids she knows. Patty is currently active on the Board of Directors, MLS Board, Election Committee and RPAC Committee. She is active and supports Kendallville Chamber of Commerce and Waterloo Main Street Board. Patty has a strong desire to serve. She is looking forward to continuing to be an active Board member and getting to know our incredible Membership.



Immediate Past President—Dani Rittermeyer, SRES (LaGrange Co.) - Dani has been serving the 4 county area as a Realtor since 1998 and as a Broker Owner since 2000. She has always been a REALTOR champion and feels it an honor and duty to help the community she serves as well as the Realtor family, wherever needed. She has served our Association for many years. Dani was elected to President in 2008 and again in 2020. She has served at the state level as Chairman of Technology, and as a member of the Education and Risk Reduction committees. Dani is a 2011 graduate of the Indiana Association Leadership Academy and currently serves on the Professional Standards committee as a trained Mediator. Her goal is to continue to help our members realize increasing value for their membership.



**Report of the Nominating Committee:
2022 CANDIDATES
Association Board of Directors**



Board Seat (1 Year) - Joe Sells (Noble Co) - Joe was raised in South Milford and attended Prairie Heights High School. He and his wife Kassie have four sons, from age 26 to 4 years old, along with two grandsons. In 1999, he entered the insurance business, which he said was also a great learning opportunity. Later he gained sales and leadership experience with Centennial Wireless and AT&T and then began working on the side as a Realtor/broker with Hosler Realty. He fell in love with the real estate business and transitioned to a full-time Realtor/broker and business partner, acquiring 50 percent of Holser Realty. He and Jennifer Streich share ownership.

Board Seat (4 Years) -Available

Board Seat (4 Years) -Available

This is the Report of the Nominating Committee for the 2022 Candidates for the Association and MLS Board of Directors. Additional candidates for the offices to be filled may be placed in nomination by petitions signed by at least twenty (20) percent of the Members eligible to vote. The petition shall be filed with the Chief Staff Executive at least two (2) weeks before the election. The Chief Staff Executive shall send notice of such additional nominations to all Members eligible to vote before the election.



Report of the Nominating Committee: 2022 CANDIDATES MLS Board of Directors



MLS Board Seat (4 Years) - Becky Maldeney (DeKalb Co) - Becky has been licensed since 2003. She worked for Lane Development and Indiana Real Estate before starting her own business, North East Indiana Realty in 2012. She lives in Auburn with her 7 year old daughter, Maggie and her dog-brother, Snickers. When she is not working, she spends time taking care of family, gardening and canoeing/kayaking.



MLS Board Seat (4 Years) - Jennifer Streich (Noble Co) - She resides in Noble County calling Kendallville home for many years. She became a Realtor® in 2018 joining the longest established real estate office in Noble County founded in 1938, Hosler Realty Inc. She became Co-Owner in 2020. She is serving on the Association Board of Directors and is looking forward to continuing to be involved with various Realtor boards and learning the impact they have on the real estate industry. She is very grateful to have the opportunity to work alongside so many amazing Realtors in Northeast Indiana and serve on the boards with them while educating herself on the ever-changing real estate market. She finds great importance in being involved in her community and having a pay it forward mindset. She is a part of the Kendallville (EHK) Board and Economic Improvement District (EID) Board.



MLS Board Seat (3 Years) - Vinnie Crump (Noble Co) - My name is Vinnie Crump, and I am an Associate Broker with Hosler Realty. I have been a part of the Kendallville Community since 2000, when I was then, newly employed by Courier Corporation. After 14 years of the printing factory setting, and ready to explore new heights, I journeyed into the trailer factory, for a short year or so, until discovering the need for automation. In early 2015, I began assembling automated equipment, along with programming 6-Axis Robots. A love I thought I could never top, until early 2017, when I had the opportunity to finally make my way into Real Estate. It didn't take long to go all-in, and enjoy the amazing parts & beauties of what Real Estate truly has to offer. I have been with Hosler Realty since I obtained my license in 2017, and plan to continue to grow with the company, and be a big part of Real Estate, as long as I am able.

MLS Board Seat (1 Year) - Available

This is the Report of the Nominating Committee for the 2022 Candidates for the Association and MLS Board of Directors. Additional candidates for the offices to be filled may be placed in nomination by petitions signed by at least twenty (20) percent of the Members eligible to vote. The petition shall be filed with the Chief Staff Executive at least two (2) weeks before the election. The Chief Staff Executive shall send notice of such additional nominations to all Members eligible to vote before the election.



Do's and Don'ts for Tax Reporting

Thursday, October 21, 2021

TIME: 11AM - 1PM

NIAOR Office
521 Professional Way
Kendallville, Indiana

LUNCH PROVIDED
Ruoff Mortgage

RSVP

(260) 347-1593 or
niaor1@mchsi.com

LUNCH & LEARN:

Stephen Pierre II, CPA, CVA, CGMA, with Stephen Pierre & Associates, LLC will be presenting the Lunch & Learn program on "Do's and Don'ts for Tax Reporting". He will discuss what can and can't be written off, write-offs that are easily missed, closing gifts vs. contributions, and more. Bring any CPA-related questions you may have to the session.



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Event sponsorship and lunch provided by:



Non-Member Supra Lockbox Access Quick Start Instructions

Quick Start Instructions for Non Member Access

Update 9/9/21

One-Time Only: Install eKEY App and Setup Account

The first time an ECBOR MLS Agent allows a NonMember access to an iBox, the NonMember will receive two text messages; an approval text with setup instructions and a text with a one-time authorization code. As long as the eKey app remains on the Smart Phone, additional authorization codes will not be needed.

Follow the 4 Steps:

1. Select the link in the text message and download the eKEY app to your Smart Phone (Supra eKey).
2. Accept the terms & conditions
3. Set up the account information. The NonMember will be asked to create a 4-digit pin code. The code will be required to access the current iBox and on any future iBox accesses.
4. Enter the authorization code from the text message into eKEY app. One authorization code is issued per Smart Phone setup. If the eKey app is deleted from the Smart Phone, a new authorization code will be required.

Open an iBox BT using your Smartphone

The keys to the property are in the iBox Key container located on the bottom of the box. To Open the iBox, please follow these steps:

1. Confirm the Smart Phone's Bluetooth is turned on.
2. Select the eKey application on Smart Phone.
3. Select Obtain Key and enter the 4-digit Pin code. (Note most Smart Phones will automatically begin to connect while some users may need to select Begin or OK to activate the connection)
4. Turn on the iBox Bluetooth signal by **pressing up on the bottom of the iBox**. A red light will begin flashing on the front of the iBox. (For Smart Phones that requires an adapter, turn on the eKey adapter and point the infrared lens on the adapter to the infrared lens on the front of the iBox)
5. Upon success, press up on the bottom of the iBox to release the key container.
6. Remove the Keys.
7. At the conclusion of the showing, replace the keys in the key container and insert into the iBox.

FOR SALE

\$424,900

280 Lane 100 Pine Canyon Lk
Angola IN 46703
Listing ID 202138165

OPEN HOUSE TUESDAY THE 5TH!!!!!! 3-5 P.M. MOE'S FOOD AND MARGARITAS!!!! PLEASE RSVP, SO I HAVE ENOUGH FOOD.

Breathe in and relax...this is a nature lovers paradise. There is nothing else in the area like this little piece of Heaven called Pine Canyon Lake. Let's start with the private 150 acre lake full of fish and wildlife, surrounded by gorgeous pine trees, natural shorelines, log homes and peaceful/stress-free living. Pine Canyon Lake is an oasis in the Midwest that is just a short drive to Crooked Lake, the Lake James chain, Outlet Malls and Angola for shopping, movies or dining out. Several have retired to this area to live out their dreams. Do you like tennis/basketball or entertaining and hiking? We have private courts, there is a place for picnics or you can hike in the woods through the trails and almost always see wildlife and deer a plenty! It's something of the Hallmark Channel. This beautifully built home nestled on a spacious lot has 3 bedrooms with a possibility of a 4th or you can use as a workout room, office, den or craft room. Whatever your heart desires. Huge family room has hidden area for any cords or equipment to make it a theater room if you so desire. Kitchenette in basement even has it's own dishwasher so you can clean up without having to carry everything upstairs. Copious amounts of space in the kitchen for the cook in the family and plenty room for Thanksgiving or the dinner party or just a night in for everyone to spread out. There is everything on the main level so you can completely live in comfort and never need to head to the basement if you so desire. Even the laundry room is main level. This one is not going to last long....Easement is just



3

BEDS



3

BATHS



3,000

SQ. FT.



Presented by **CHRISTY THOMSON**



Broker Associate
260-316-9940 (Cellular)
260-665-2414 ext. 222 (Office)
christythomson@remax.net
www.quicksalechristy.com

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NAR President Charlie Oppler and NAR Chief Storyteller Janelle Brevard speak during the REALTORS® Relief Foundation 20th anniversary commemorative event.

RRF Telethon Adds Nearly \$350k for Disaster Relief

September 13, 2021

REALTOR® Magazine Staff

Showing their commitment to helping people in the nation's most vulnerable communities, REALTORS® on Friday raised nearly \$350,000 in just three hours to support disaster victims.

National Association of REALTORS® President Charlie Oppler [hosted a virtual telethon](#) to commemorate the 20th anniversary of the REALTORS® Relief Foundation, which provides housing-related assistance to victims of disasters such as wildfires, hurricanes, and tornadoes. The telethon, part of RRF's Hope Rising campaign to raise \$8.5 million this year, also was held on the eve of the 20th anniversary of the 9/11 terrorist attacks in New York—the impetus for RRF's launch in 2001.

The telethon drew 451 donations from individuals and organizations, with large donations averaging \$17,371 and small ones averaging \$97. Including the proceeds from the telethon, RRF has raised about \$7.3 million so far and reached 86% of its goal for Hope Rising. REALTORS® can [make a donation](#) to RRF to help boost the campaign, which runs through November.

Oppler said the dark day of Sept. 11, 2001, “made us feel something we’d never felt before: that we weren’t safe in our own country—in our own homes. As REALTORS®, we know how important the idea of home is. And we realized that if we can come together, we can provide hope, we can provide funding, and we can provide relief.”

Since its inception, RRF has helped nearly 18,000 people across 38 states and territories and provided \$33 million in emergency funding during more than 100 disasters in the U.S., [including Hurricane Ida earlier this month](#), Oppler noted. The Hope Rising campaign aims to best RRF's fundraising amount of \$8.4 million in its inaugural year. “Your dedication to your communities and your neighbors is just so inspiring,” Oppler told donors during the telethon. “Your trust in us empowers us. We can see that hope is rising, and we want you to know how much we appreciate you rising with us.”



CODE OF ETHICS INFORMATION *THE CLOCK IS TICKING!*

As a reminder, the current Code of Ethics (COE) cycle that began January 1, 2019, ends December 31, 2021. Here is a list of approved courses RECP has offered and meet the COE curriculum requirements:

- a. 2021 Role of the Grievance Committee & Citation Panels
- b. 2021 Professional Standards Hearing Panel Training
- c. 2020 Professional Standards Education Seminar
- d. 2019 Professional Standards Workshop
- e. Benefits of Dispute Resolution
- f. Cracking the Code
- g. Where Fair Housing Meets the Code of Ethics
- h. Not Just Another Code of Ethics

Upcoming classes still available at Upstar:

COE at UPSTAR:

September 22nd 1:00-4:00

October 19th 1:00-4:00

November 16th 1:00-4:00

30-Hour Post:

October 6, 13, 20, 28

8:00-5:00 except on last day from 8:00-3:00

90-Hour Pre-Licensing Course:

October 11-November

**ASSURANCE
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COMPANY**
ATC



The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	

