

In the Know....

October 18, 2021

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2021 EXECUTIVE BOARD OF DIRECTORS

Dani Rittermeyer, President

dani@alwaysre.com

260-499-1334

Mike Patka, Past-President

imbidone@yahoo.com

260-350-8603

Mark Hansbarger, Incoming President

mark@hansbarger.com

260-316-3192

Dawn Miller, Secretary/Treasurer

4dawnmiller@gmail.com

260-367-1778



Board of Directors

Trent Curtis

Kay Kunce

Mark Pontecorvo

Erica Amans

Keith Forbes

Patty Seutter

Amy Demske

Jennifer Streich

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2021 MLS BOARD OF DIRECTORS

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Becky Maldeney

beckymaldeney@gmail.com

260-570-5894

Trent Curtis

trent@trentcurtis.com

260-350-4477

Shala Cook-Hoover

shalacook@hotmail.com

260-463-1111

Mike Patka

imbidone@yahoo.com

260-350-8603

Patty Seutter

pattys@c21bradley.com

260-302-1899

2021

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Trent Curtis

Shala Cook-Hoover

Mike Patka

Patty Seutter

QUOTE OF THE WEEK:

"I've got a theory that if you give 100 percent all of the time, somehow things will work out in the end."

- Larry Bird

MARK YOUR CALENDARS

October 21 -

Lunch-n-Learn 11:00 – 1:00

Where: Board Office

Topic: Taxes

RSVP at niaor1@mchsi.com or 260-347-1593

See flyer on page 4.

November 4 – MLS BOD & BOD meeting – 9:00 a.m. Board Office

Sunday November 7 – Daylight savings time ends.

November 10-14 – NAR Conference and Expo. San Diego

November 18 – Inaugural & Affiliate Recognition Luncheon

Where: Glendarin Hills Golf Club Angola

When: 11:00 a.m.-1:00 p.m.

RSVP to niaor1@mchsi.com or 260-347-1593

More information to come

ATTENTION BROKER/OWNERS:

PLEASE TAKE A FEW MINUTES TO COMPLETE AND EMAIL YOUR IRMLS RECERTIFICATION PARTICIPATION AGREEMENT TO THE BOARD AT NIAOR1@MCHSI.COM. THIS MUST BE COMPLETED TO UPDATE THE IRMLS WITH YOUR CHOICE OF COPYRIGHT PROTECTION. PLEASE COMPLETE ASAP TO INSURE YOUR COPYRIGHT PROTECTION!



MEMBER NEWS:

New NEIAOR Member Benefit!

Agent Open House page.

To advertise your open house please submit:

Agent name

Firm name

Property address

Date and time of open house

Advertisement must be submitted Tuesday before the newsletter run date that the open house will appear in. The open house will run for 1 week only. We will also post to NEIAOR Facebook page.

ELECTION RESULTS ARE IN!

SEE PAGE 5

Referral Status-

David Roe – Coldwell Banker

ASSURANCE TITLE COMPANY

October
Happenings



Jeremy High
Mortgage Consultant | NMLS# 506027
260.999.7619
260.240.4797
jhigh@bawfg.com
www.bawfg.com/jhigh
10514 Coldwater Rd, Fort Wayne, IN 46825 | Fax: 260.366.4904

We are the **#1** place to
BUILD, BUY, or Remodel.



Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065


3 RIVERS  NMLS# 556303

“Like” us on Facebook
at Northeastern IN
Association
of REALTORS®!!



Steve Hostetter
BRANCH MANAGER
NMLS# 454468
260.403.8642
shostetter@bawfg.com
www.bawfg.com/shostetter

Bailey & Wood
MORTGAGE LENDER
NMLS# 92334
265 Duesenberg Dr, Auburn, IN 46706
10514 Coldwater Rd, Fort Wayne, IN 46845
O: 260.570.4114
F: 260.344.2838



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Title Insurance Specialist
abbie@assurancetitlecompany.com

Visit our website at:
www.neindianarealtors.com

RSVP TODAY!!

Enjoy a FREE Lunch provided by Ruoff Mortgage from Wings etc!

TOPICS TO BE DISCUSSED:

- *Marketing-VS-donations
- *Mileage tracking
- *Meals/entertainment/gifts limitations
- *Easily missed write-offs



Thursday, October 21, 2021

TIME: 11AM - 1PM

NIAOR Office
521 Professional Way
Kendallville, Indiana

LUNCH PROVIDED
Ruoff Mortgage

RSVP

(260) 347-1593 or
niaor1@mchsi.com

LUNCH & LEARN:

Stephen Pierre II, CPA, CVA, CGMA, with Stephen Pierre & Associates, LLC will be presenting the Lunch & Learn program on "Do's and Don'ts for Tax Reporting". He will discuss what can and can't be written off, write-offs that are easily missed, closing gifts vs. contributions, and more. Bring any CPA-related questions you may have to the session.

Event sponsorship and lunch provided by:



**NORTHEASTERN
INDIANA
ASSOCIATION
OF REALTORS®**



*****The results are in!*****

Here are your NEIAOR leaders for 2022.

President- Mark Hansbarger

President Elect – Dawn Miller

Secretary/Treasurer – Patty Seutter

Immediate past President – Dani Rittermeyer

Returning to the Board:

Trent Curtis

Kay Kunce

Mark Pontecorvo

Keith Forbes

Jennifer Streich

New to Board:

Joe Sells



Returning to the MLS Board:

Becky Maldeney

Trent Curtis

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

New to the MLS Board:

Jennifer Streich

Vinnie Crump



Housing Providers: Rental Assistance Could Be Yours to Help Keep Tenants in Homes

The Indiana Housing & Community Development Authority invite REALTORS® to a special presentation on the **Indiana Emergency Rental Assistance program**. Recent changes to the program allow property owners to start the application on their tenant's behalf and see a dashboard where they can view their tenant's application status in real time. The program can provide up to 15 months (up from 12) in assistance to help cover past due and ongoing monthly rent and utility payments (used to be only past due utility payments) for qualifying Indiana renters. **Mark your calendar for Monday, Oct. 25 at 2:00 p.m. ET/1:00 p.m. CT and plan to spend 30-60 minutes online with IHCD.** Advance registration required; register below to receive the Microsoft Teams link.

[Register Now](#)

Special Note: Individuals living in Hamilton, Lake, Marion, and St. Joseph Counties, as well as in the City of Fort Wayne, are not eligible for the IERA program. Individuals living in these areas must apply for rental assistance locally. [Get more information here.](#)



October Paragon Webinars

Our training schedule has picked up with the return to on-site training. We are excited to offer these Paragon Training Webinars during the month of October!

If you want to catch up on other topics, our webinars are recorded and available anytime here:

[Current Recorded Paragon Webinars](#)

Collab Center - Prospect Experience

Wednesday, October 20th | 1 p.m. CT | [REGISTER >>](#)

Reverse Prospecting

Thursday, October 21st | 1 p.m. CT | [REGISTER >>](#)



The "Sell Team" Field has been added to Residential and will be added as an "optional" field to all classes by days end.

SOLD INFORMATION	
(284)	Proposed Closing Date <input type="text" value="/ /"/>
(285)	Pending Date R <input type="text" value="mm/dd/yyyy"/>
(289)	Selling Agent 1 <input type="text"/>
(291)	Selling Office 1 <input type="text"/>
(290)	Sell Team <input type="text"/>



CODE OF ETHICS INFORMATION

THE CLOCK IS TICKING!

As a reminder, the current Code of Ethics (COE) cycle that began January 1, 2019, ends December 31, 2021. Here is a list of approved courses RECP has offered and meet the COE curriculum requirements:

- a. 2021 Role of the Grievance Committee & Citation Panels
- b. 2021 Professional Standards Hearing Panel Training
- c. 2020 Professional Standards Education Seminar
- d. 2019 Professional Standards Workshop
- e. Benefits of Dispute Resolution
- f. Cracking the Code
- g. Where Fair Housing Meets the Code of Ethics
- h. Not Just Another Code of Ethics

Upcoming classes still available at Upstar:

COE at UPSTAR:

October 19th 1:00-4:00 – In Person

November 16th 1:00-4:00 – In Person

30-Hour Post:

October 20, 28

8:00-5:00 except on last day from 8:00-3:00 – In Person



The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	

