

In the Know....

April 20, 2021

"Peace begins with a smile"
- Mother Teresa

MARK YOUR CALENDARS

APRIL 27 & 28 – CE Class – Zoom – Registration form on page 3.

May 9 – Happy Mother's Day

MAY 13 – Board of Directors Meeting – 9:00 a.m.

May 20 – Lunch-n-Learn Zoom 11:00 – 12:00 Watch for more details



Board of Directors

Trent Curtis
Kay Kunce
Mark Pontecorvo
Erica Amans
Keith Forbes
Patty Seutter
Amy Demske
Jennifer Streich

Visit our website at www.neindianarealtors.com

2021

2021 EXECUTIVE BOARD OF DIRECTORS

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dani@alwaysre.com
260-499-1334
Mike Patka, Past-President
imbidone@yahoo.com
260-350-8603
Mark Hansbarger, Incoming President
mark@hansbarger.com
260-316-3192
Dawn Miller, Secretary/Treasurer
4dawnmiller@gmail.com
260-260-367-1778

MLS Board of Directors

Becky Maldeney
Mark Hansbarger
Trent Curtis
Shala Cook-Hoover
Mike Patka
Patty Seutter

MEMBER NEWS:

2021 CE Classes Update

Openings for CE classes on April 27 & 28 are now available. See information on page 3.

There are also free online classes available thru RECP. Visit RECP.org for more details

RPAC UPDATE:

WE ARE NOW TAKING DONATIONS AND PLANNING THE EVENT FOR SEPTEMBER 16!!

MLS Board Openings

If you would like to have an impact in your association, we invite you to consider joining the MLS board of Directors. We currently have 5 seats available. If you are interested, please contact a member of the board or the board office at niaro1@mchsi.com

NEW MEMBERS -

Paula Wert – Hosler Realty

Nick Driskill – Mossy Oak Properties



Jeremy High
Mortgage Consultant | NMLS# 580677
260.999.7619
260.240.4797
jhigh@bawfg.com
www.bawfg.com/jhigh
10514 Coldwater Rd, Fort Wayne, IN 46825 | Fax: 260.366.4904

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at Northeastern IN Association
of REALTORS®!!

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UPSTAR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.)

Tuesday, April 27, 2021 - via ZOOM

UPSTAR | 3403 E. Dupont Road, Fort Wayne, IN

- ☐ The Ins and Outs of New Construction and Updates on Code (2CE) 8 AM–10 AM
- ☐ *Professionalism and Real Estate (2CE) 10–12 PM
(* This class does NOT count toward the NAR Code of Ethics Requirement.)
- ☐ Soooo You Want to be an Investor (2CE) 1–3 PM
- ☐ Till Death Do Us Part (2CE) 3–5 PM

Wednesday, April 28, 2021 - via ZOOM

UPSTAR | 3403 E. Dupont Road, Fort Wayne, IN

- ☐ **Hot Topics for Managing Brokers (4CE) 8 AM–12 PM
(** This class is for Brokers & Managing Brokers.)

CLASS FEES:

ZOOM DEAL!

\$50

CE PACKAGE

for UPSTAR & NEIAOR
REALTOR® Members!



Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER ONLINE: UPSTAR members (only) may register online at www.UpstarIndiana.com with a MasterCard of Visa

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 with a MasterCard of Visa

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (If paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct# _____

Exp: _____ Signature: _____

Code Of Ethics Training Cycles:

Current Cycle: January 1, 2019 to December 31, 2021

Future Cycles: January 1, 2022 to December 31, 2024
January 1, 2025 to December 31, 2027

Training must be completed at any time during these established cycles. If you have not taken your COE training for the current 3 year cycle, you need to have it completed by 12/31/21. Failure to complete training during any cycle will lead to suspension of membership.

Code Of Ethics Training for New Members:

New members who have completed the New Member Orientation shall not be required to complete additional ethics training until the next 3 year cycle. New members must take the 30 hour post-licensing class within 2 years of the license issue date.

Code Of Ethics Training for Existing Members:

Existing Realtor members must complete 2.5 hours of ethics training within the three-year cycles.

****Don't forget to complete you yearly CE classes by June 30, 2021.****

Classes are offered by UpStar and RECP





RPAC MOMENT

Please think about what you and/or your office would like to contribute for the silent and live auctions.

WE ARE TAKING DONATIONS AND PLANNING THE EVENT FOR SEPTEMBER 16!! SEE THE FLYER ON THE NEXT PAGE WITH ALL OF THE DETAILS!

Auction items can be dropped off at the Board office or contact an RPAC committee person and they will be glad to pick them up.

Contact:

Dawn Miller, 260-367-1778
Cyndi Andrew, 260-466-5757
Kelly Grimes, 260-318-1770

Shala Cook-Hoover, 260-463-1111
Dani Rittermeyer, 260-499-1334
Kay Kuncle, 260-316-1422

Keith Forbes, 260-318-2788
Patty Suetter, 260-302-1899
The Board Office 260-347-1593

Thank you!!



Northeastern Indiana Association of REALTORS®

2021 RPAC FUNDRAISER & AUCTION

**AWESOME
DOOR PRIZES**



RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

Thursday, Sept. 16
11 AM – 1 PM

The Woods, Too

6500 S 1170 E | Hudson, IN 46747

RSVP BY SEPT. 10

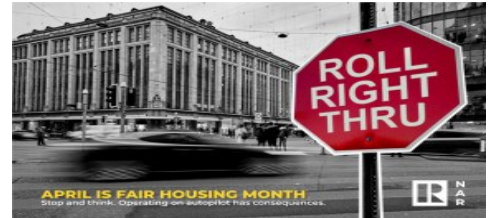
(260) 347-1593 or niaor1@mchsi.com

EVENT PARTNERS



Farmers State Bank





APRIL MARKS FAIR HOUSING MONTH: NAR Launches New Resources for You!

In honor of Fair Housing Month, the National Association of REALTORS® is sponsoring an educational event to keep you informed about the latest issues surrounding fair housing topics.

On April 15, in partnership with the Memorial Foundation Inc., builders of the Martin Luther King Jr. Memorial on the National Mall in Washington, D.C., NAR is sponsoring a special event, "The Past, Present, and Future of Fair Housing." Soledad O'Brien, an award-winning documentarian, journalist, speaker, author, and philanthropist, will host the event. Secretary of the U.S. Department of Housing and Urban Development Marcia Fudge is the headline speaker. **Watch "The Past, Present, and Future of Fair Housing" live, April 15, 2 p.m. Eastern, at [NAR's Facebook page](#).**

The following list of words used in listingdiv were taken from the NAR.REALTOR site.

LISTINGDIV FAIR HOUSING WORD LIST

Able Bodied	Impaired
Adult	Independent Living
Adult Living	Indian
African	Integrated
Aids	Jew
Alcoholics	Jewish
Asian	Jews
Bachelor	Latino
Blacks	Lesbians
Board Approval	Married
Catholic	Membership
Caucasian	Mentally Handicapped
Chicano	Mexican-American
Children	Mormon
Chinese	Mosque
Christian	Nationality
Christians	Newlyweds
Church	Older Person
Crippled	Physically Fit
Deaf	Racial
Drinkers	Religion
Employed	Religious
Empty Nesters	Singles
Ethnic	Spanish
Exclusive Neighborhood	Synagogue
Felons	Temple
Gays	Unemployed
Handicapped	White Only
Healthy	
Heterosexuals	



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Join us for this 30-minute webinar to learn about your listing display, how to update your personal information, and leverage the cloud based Homes.com Lead Management System to connect with more buyers.

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- Email Marketing App
- Monthly Newsletter Service

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[link Registration URL: <https://marketing.homes.com/free-leads-and-more/>
Join us at 2:00 ET/11:00 PT

Upcoming Paragon Shorts

[Email - Email Signatures & Email Message Bodies](#) | Wednesday, April 21 | 2 p.m. CT

[Financial Calculators Overview](#) | Thursday, April 22 | 11 a.m. CT

[Agent Branding in 3 Preferences](#) | Thursday, April 22 | 12 p.m. CT

Searches

[Search Fields & How to Use Them](#) | Thursday, April 22 | 1 p.m. CT

[Hotsheets](#) | Thursday, April 22 | 2 p.m. CT

[Adv Function Buttons](#) | Friday, April 23 | 11 a.m. CT

[Saving & Loading Saved Searches](#) | Friday, April 23 | 12 p.m. CT

[Customizing Searches](#) | Friday, April 23 | 1 p.m. CT

Results

[Filtering & Top of Column Sorting](#) | Friday, April 23 | 2 p.m. CT

[Customizing Fields & Setting Default Sorts](#) | Monday, April 26 | 11 a.m. CT

[Distribution - Email, Collab Share Link, Text, Tweet](#) | Monday, April 26 | 12 p.m. CT

[Distribution - Print & Export](#) | Monday, April 26 | 1 p.m. CT

[Report Types](#) | Monday, April 26 | 2 p.m. CT

[Viewing & Printing Search Criteria + Action Buttons](#) | Wednesday, April 28 | 11 a.m. CT

["More" Button Functionality](#) | Wednesday, April 28 | 12 p.m. CT

Listing Input & Maintenance

[GeoCoding: Listings & Quality Search](#) | Wednesday, April 28 | 1 p.m. CT

[Listing Images: Edits, Labels & Descriptions](#) | Wednesday, April 28 | 2 p.m. CT

[Adding Assoc. Documents](#) | Thursday, April 29 | 11 a.m. CT

[Adding Open Houses & Broker Tours](#) | Thursday, April 29 | 12 p.m.

[Saving Listings: Required, Partial, & Complete](#) | Thursday, April 29 | 1 p.m. CT

[Adding Features](#) | Thursday, April 29 | 2 p.m.

[Adding Remarks & Driving Directions](#) | Friday, April 30 | 11 a.m. CT



CMA

[3 Ways to Create Subject Properties](#) | Friday, April 30 | 12 p.m. CT

[Maintain Subject Property & Convert to Listing](#) | Friday, April 30 | 1 p.m. CT

Contacts

[Adding a Contact](#) | Friday, April 30 | 2 p.m. CT

ASSURANCE TITLE COMPANY

PLEASE HELP ME KEEP YOUR RECORDS UP-TO-DATE!

Your clients depend on your contact information to be correct. If you have an incorrect phone number or email address it could cost you a listing or showing. To check your information on the MLS

Click:

Membership

Agent roster

Type in your name

Search

Click on your name

Check your information.



If something is incorrect, contact the board office at niaor1@mchsi.com with your changes and I will get you updated!