

In the Know....

March 22, 2022

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President
mark@hansbarger.com
260-316-3192
Dani Rittermeyer, Immediate Past-President
dani@alwaysre.com
260-499-1334
Dawn Miller, Incoming President
4dawnmiller@gmail.com
260-367-1778
Patty Seutter, Secretary/Treasurer
pattys@c21bradley.com
260-302-1899

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President
dani@alwaysre.com
260-499-1334

Trent Curtis -Vice President
trent@trentcurtis.com
260-350-4477

Shala Cook-Hoover-Secretary
shalacook@hotmail.com
260-463-1111

Becky Maldeney
beckymaldeney@gmail.com
260-570-5894

Mark Hansbarger
mark@hansbarger.com
260-316-3192

Patty Seutter
pattys@c21bradley.com
260-302-1899

Jennifer Streich
jstreich@hoslerrealty.com
260-302-5200

Vinnie Crump
vincecrump1@gmail.com
260-318-4990

Michele Guin
micguin@aol.com
260-579-7316



Board of Directors

Trent Curtis
Kay Kunce
Keith Forbes
Jennifer Streich
Joe Sells
Matt Stezowski

2022

**MLS Board of
Directors**

Becky Maldeney
Mark Hansbarger
Trent Curtis
Shala Cook-Hoover
Patty Seutter
Dani Rittermeyer
Jennifer Streich
Vinnie Crump
Michele Guin

QUOTE OF THE WEEK:

Don't throw away luck on little stuff.
Save it up!

-Tim O'Brien

MARK YOUR CALENDARS

April 12 & 13 – C/E Class – in person at NEIAOR Board Office. See flyer on page 6.

April 14 – BOD Meeting 9:00 a.m. Board Office

April 14 – MLS BOD Meeting 10:15 a.m. Board Office

April 21 – RPAC Auction 11:00 – 1:00 at The Moxie (formerly the Woods Too). See flyer on page 4.



MEMBER NEWS:

C/E Classes:

IN PERSON CLASSES NOW AVAILABLE AT THE BOARD OFFICE!

See flyers on pages 6 & 7 for more details!
We need your help to be able to hold the April in person class!

We must have 25 members attend or we will have to cancel this session. We need 12 more members to sign up to meet our requirement. Please call Upstar at 260-426-4700 and sign up today! Let's get together again!

RPAC Moment:

We are now accepting donations for the 2022 RPAC Auction. Please drop donations off at the Board Office or to any RPAC Committee Member. See the flyers on page 4 and page 5 for more details!

[illegible]

New Affiliates -

Heather Burkett – Guardian Title Company
Kristy Couch – Guardian Title Company
Jodi Lauritzen – Guardian Title Company





Jeremy High NMLS 582734

Mortgage Consultant NMLS 58100627

 260.999.7619
 260.240.4797
 jhigh@bawfg.com
 www.bawfg.com/jhigh

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Northeastern IN Association
of REALTORS®!!**



Steve Hostetter

BRANCH MANAGER

NML SR454468

260.403.8642


shostetter@bawfg.com

www.bawfg.com/shostetter



265 Duessenberg Dr, Auburn, IN 46706
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www.neindianarealtors.com

Northeastern Indiana Association of REALTORS®

RPAC Fundraiser & Auction



2022

**Thursday
April 21**

11 AM — 1 PM

The Moxie

Formerly The Woods Too

6500 S 1170 E
HUDSON, IN

RSVP

by April 15

(260) 347-1593 or
niaor1@mchsi.com



WHY RPAC

RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

LUNCH PROVIDED BY THE EVENT PARTNERS



Farmers State Bank



CLAYTON MORTGAGE TEAM
MID AMERICA
MORTGAGE, INC.

TWO AWESOME DOOR PRIZES

RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS

We are taking donations and planning the event for April 21! Please be thinking about what you and/or your office would like to contribute for the silent and live auctions this year.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!



Another great auction donation!
God Bless America and our Freedoms!

Committee Member Contacts:

Dawn Miller: 260-367-1778
Cyndi Andrew: 260-466-5757
Kelly Grimes: 260-318-1770
Shala Cook-Hoover: 260-463-1111
Dani Rittermeyer: 260-499-1334
Kay Kunc: 260-316-1422
Keith Forbes: 260-318-2788
Patty Seutter: 260-302-1899
The Board Office: 260-347-1593



NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Tuesday, April 12, 2022

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ How NOT to Get Sued (4CE) 8 AM—12 PM
(Instructors: Joe Mishak & Renee Cox)
- ☐ Safeguarding You and Your Real Estate Transactions (2CE) 1—3 PM
(Instructor: Margaret Sklenar)
- ☐ Understanding Real Estate and Mortgage Fraud (2CE) 3—5 PM
(Instructor: Margaret Sklenar)

Wednesday, April 13, 2022

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ **Anti-Trust & Fair Housing Case Law Updates and Analysis (4CE) 8 AM—12 PM
(Instructor: Matt Hunter) ** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
- Package Rate (Includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

NEIAOR 12HR CE BROKERS & MANAGING BROKERS

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Tuesday, June 7, 2022

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ How NOT to Get Sued (4CE) 8 AM—12 PM
(Instructors: Joe Mishak & Renee Cox)
- ☐ Safeguarding You and Your Real Estate Transactions (2CE) 1—3 PM
(Instructor: Margaret Sklenar)
- ☐ Understanding Real Estate and Mortgage Fraud (2CE) 3—5 PM
(Instructor: Margaret Sklenar)

Wednesday, June 8, 2022

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ **Anti-Trust & Fair Housing Case Law Updates and Analysis (4CE) 8 AM—12 PM
(Instructor: Matt Hunter) ** This class is for Brokers & Managing Brokers.

CLASS FEES:

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Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

U.S. Department of Justice
950 Pennsylvania Avenue, NW
Washington, DC 20530-0001

The US Dept of Justice has issued guidance for Web Accessibility under the Americans with Disabilities Act. Click here to read more:

[Justice Department Issues Web Accessibility Guidance Under the Americans with Disabilities Act | OPA | Department of Justice](#)



April 2022

Upcoming RPR Webinars

Wednesday, April 6th | **New Users Start Here!**

Thursday, April 7th | **Property Searches**

Thursday, April 14th | **Listing Presentation**

Monday, April 18th | **zipForms Integrations**

Wednesday, April 20th | **Maximizing Your Commercial Business**

Thursday, April 21st | **Use Maps to Lead Buyers**

Monday, April 25th | **CMA Pricing Tool**

Tuesday, April 26th | **Prospect & Farm**

Wednesday, April 27th | **RPR Mobile™ app**

Thursday, April 28th | **RPR for New Members**

Save Your Seat for an
Upcoming Webinar

rpr.me/webinars

**ASSURANCE
TITLE
COMPANY**



Paragon Training Webinars for March 2022

Paragon Connect Comprehensive Dates/Times:

- Wednesday, March 23rd | 1 p.m. CT [REGISTER >>](#)

We will also offer the following **Paragon Shorts** this month:

Listing Input & Maintenance - Saving a Listing

Thursday, March 24th | 1 p.m. CT [REGISTER >>](#)

Listing Input & Maintenance - Add. Remarks, Agent Remarks, Driving Dir.

Monday, March 28th | 1 p.m. CT [REGISTER >>](#)

Listing Slideshows

Wednesday, March 30th | 1 p.m. CT [REGISTER >>](#)

Email - Email Signatures & Message Bodies

Thursday, March 31st | 1 p.m. CT [REGISTER >>](#)





Register Today!

The exclusive 2022 REALTOR® Broker Summit early bird registration rate for NAR members is \$299.00 and will not last for long – ending 1/31/22. Regular pricing becomes \$349.00.

Visit the official [REALTOR® Broker Summit site](https://www.nar.org/broker-summit) to register or to learn more.

Register for your seat today!





Registration for the [REALTORS® Legislative Meetings](#) is now open! Event dates are May 1-6, including the REALTORS® Trade Expo which will take place May 3-4.

Attend the REALTORS® Legislative Meetings to get a behind-the-scenes look at today's political environment and get up to speed on NAR's work to improve access to homeownership, protect private property rights, and build strong communities. At this year's meetings, top industry executives, regulatory agency officials, politicians, and political insiders will speak about the issues that matter most to you and your clients.

To register, have your member ID handy, and click on the link below. Registration is free for NAR members, but you must complete the registration process. Be sure to make a hotel choice with your registration. Review safety protocols [here](#).

[Register Now](#)