

***In the Know....***

***April 19, 2022***

Northeastern Indiana Association of  
Realtors BOD and MLS BOD Leadership

**2022 EXECUTIVE BOARD OF DIRECTORS**

Mark Hansbarger, President  
[mark@hansbarger.com](mailto:mark@hansbarger.com)  
260-316-3192  
Dani Rittermeyer, Immediate Past-President  
[dani@alwaysre.com](mailto:dani@alwaysre.com)  
260-499-1334  
Dawn Miller, Incoming President  
[4dawnmiller@gmail.com](mailto:4dawnmiller@gmail.com)  
260-367-1778  
Patty Seutter, Secretary/Treasurer  
[pattys@c21bradley.com](mailto:pattys@c21bradley.com)  
260-302-1899



**Board of Directors**

Trent Curtis  
Kay Kunce  
Keith Forbes  
Jennifer Streich  
Joe Sells  
Matt Stezowski

*For Association or MLS comments, concerns,  
or complaints, please contact one of your BOD  
members. They will be happy to assist you.*

**2022 MLS BOARD OF DIRECTORS**

Dani Rittermeyer-President <a href="mailto:dani@alwaysre.com">dani@alwaysre.com</a> 260-499-1334	Patty Seutter <a href="mailto:pattys@c21bradley.com">pattys@c21bradley.com</a> 260-302-1899
Trent Curtis -Vice President <a href="mailto:trent@trentcurtis.com">trent@trentcurtis.com</a> 260-350-4477	Jennifer Streich <a href="mailto:jstreich@hoslerrealty.com">jstreich@hoslerrealty.com</a> 260-302-5200
Shala Cook-Hoover-Secretary <a href="mailto:shalacook@hotmail.com">shalacook@hotmail.com</a> 260-463-1111	Vinnie Crump <a href="mailto:vincecrump1@gmail.com">vincecrump1@gmail.com</a> 260-318-4990
Becky Maldeney <a href="mailto:beckymaldeney@gmail.com">beckymaldeney@gmail.com</a> 260-570-5894	Michele Guin <a href="mailto:micguin@aol.com">micguin@aol.com</a> 260-579-7316
Mark Hansbarger <a href="mailto:mark@hansbarger.com">mark@hansbarger.com</a> 260-316-3192	

**2022**

**MLS Board of  
Directors**

Becky Maldeney  
Mark Hansbarger  
Trent Curtis  
Shala Cook-Hoover  
Patty Seutter  
Dani Rittermeyer  
Jennifer Streich  
Vinnie Crump  
Michele Guin

QUOTE OF THE WEEK:

"Heaven is under our feet as well as over our heads."

-Henry David Thoreau

**MARK YOUR CALENDARS**

**Month of April – Fair Housing Month**

**April 18 – State and Federal Tax deadline.**

**April 19 – New Member Orientation at Upstar.**

**April 21 – RPAC Auction 11:00 – 1:00 at The Moxie (formerly the Woods Too). See flyer on page 4.**



## MEMBER NEWS:

### **C/E Classes:**

**IN PERSON CLASSES NOW AVAILABLE AT THE BOARD OFFICE!**

See flyers on pages 9 for more details!

**In person learning is a great benefit for our Association!**

**Let's make June's class another big success!**

### **RPAC Moment:**

RPAC is this Thursday! Please drop donations off at the Board Office or to any RPAC Committee Member. See the flyers on pages 4, 5 and 7 for more details!


### **NEIAOR Life Members Benefit Info:**

Realtor Members of NEIAOR who have reached the age of 65 and who have been active in NEIAOR for 25 years or more and who have proof of 10 years of service with the association, may be reclassified to Life Membership. Life members will not be required to pay local association dues but will still be required to pay National and State Association dues. If you qualify for the Life Membership, please contact the board office.



**Jeremy High**  
Mortgage Consultant | NMLS# 880677  
260.999.7619  
260.240.4797  
jhigh@bawfg.com  
www.bawfg.com/jhigh  
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**Eric Smothermon**  
260.609.4622  
esmothermon@trfcu.org  
NMLS# 586065

**3 RIVERS**  NMLS# 556303

**“Like” us on Facebook at  
Northeastern IN Association  
of REALTORS®!!**



**Steve Hostetter**  
BRANCH MANAGER  
NMLS# 454468  
260.403.8642  
shostetter@bawfg.com  
www.bawfg.com/shostetter

**Bailey & Wood**  
MORTGAGE LENDER  
265 Duessenberg Dr, Auburn, IN 46706  
10514 Coldwater Rd, Fort Wayne, IN 46845  
O: 260.570.4114  
F: 260.344.2838

**Visit our website at:**  
[www.neindianarealtors.com](http://www.neindianarealtors.com)



**Paul Lang**  
Branch Manager  
NMLS# - IN #27617 | MI #470657  
260.905.6689  
plang@bawfg.com  
www.bawfg.com/plang  
330 Intertech Parkway Suite 231, Angola, IN 46703 | Fax: 260.624.0041



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Northeastern Indiana Association of REALTORS®

# RPAC Fundraiser & Auction



# 2022

**Thursday  
April 21**

**11 AM — 1 PM**

**The Moxie**

*Formerly The Woods Too*

6500 S 1170 E  
HUDSON, IN

**RSVP**

**by April 15**

(260) 347-1593 or  
niaor1@mchsi.com



## WHY RPAC

RPAC helps us protect our industry. The RPAC objective is to ensure that the individuals who pass the laws, that affect our livelihood, believe in private property rights and the free enterprise system. RPAC is the third largest political advocacy group in the United States.

**LUNCH PROVIDED BY THE EVENT PARTNERS**



Farmers State Bank



CLAYTON MORTGAGE TEAM  
MID AMERICA  
MORTGAGE, INC.

**TWO AWESOME DOOR PRIZES**

## **RPAC FUNDRAISER AND AUCTION EVENT HAPPENINGS**

RPAC is this Thursday! Please RSVP at [niaor1@mchsi.com](mailto:niaor1@mchsi.com) or 260-347-1593.

Auction items can be dropped off at the Board office or contact an RPAC committee member and they will be glad to pick them up!



**THANK  
YOU**

Need to update your lake home décor? Jump on this awesome bag of lake goodies!

### Committee Member Contacts:

Dawn Miller: 260-367-1778

Cyndi Andrew: 260-466-5757

Kelly Grimes: 260-318-1770

Shala Cook-Hoover: 260-463-1111

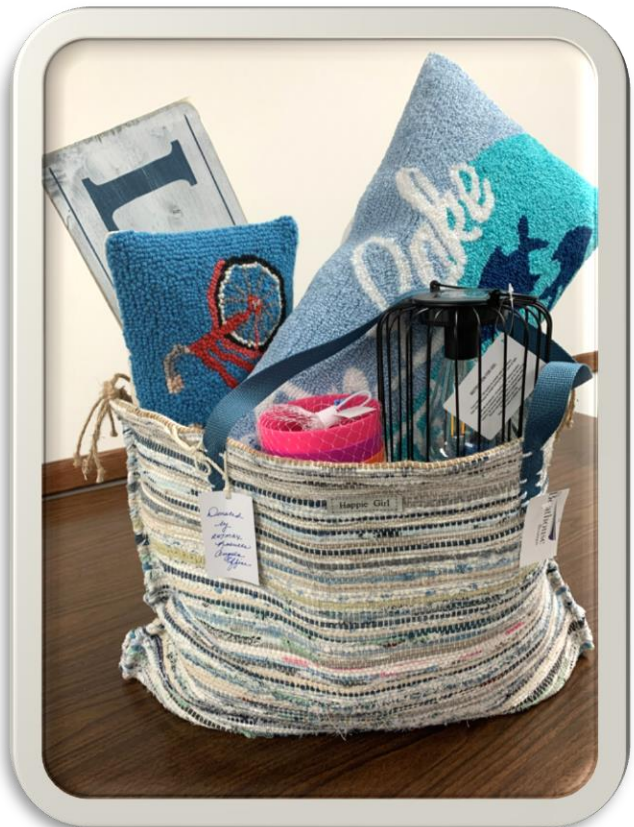
Dani Rittermeyer: 260-499-1334

Kay Kunc: 260-316-1422

Keith Forbes: 260-318-2788

Patty Seutter: 260-302-1899

The Board Office: 260-347-1593







## RPAC Committee hard at work!





## RPAC NEWS

Everyone will have a contribution card like the one shown below when they take their seat at the RPAC Auction. It is very important that the card be filled out **BEFORE** you check out for the day. **PLEASE** take a moment when you first sit down to complete the information. The RPAC committee thanks you for your help in making the event run as smoothly as possible!

**REALTORS® POLITICAL ACTION COMMITTEE CONTRIBUTION CARD**  
Yes, I want to support the real estate industry by contributing to RPAC

Name: \_\_\_\_\_ NRDS#: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Firm: \_\_\_\_\_ Local Board: \_\_\_\_\_

I am a: ☐ Member ☐ Association Staff ☐ Affiliate

**Form of Contribution**  
Total Amount: \$ \_\_\_\_\_  
☐ Cash ☐ Personal Check # \_\_\_\_\_  
☐ Corporate\* Check # \_\_\_\_\_  
Please make checks payable to:  
**REALTORS® Political Action Committee (RPAC)**


☐ Credit Card\*\* ☐ MasterCard ☐ VISA ☐ Discover (Check One)  
Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_  
Billing Zip: \_\_\_\_\_ Signature: \_\_\_\_\_

**Contribution Goal for Fundraising Year**

<input type="checkbox"/> 99 Club \$99+	<input type="checkbox"/> Sterling "R" \$1,000+
<input type="checkbox"/> Hoosier Club \$250+	<input type="checkbox"/> Crystal "R" \$2,500+
<input type="checkbox"/> REALTOR® 500 \$500+	<input type="checkbox"/> Golden "R" \$5,000+
Other (Please specify) \$ _____	

\*Not: Cannot be used for Federal Candidates and subject to the limitations of I.C. 3-9-2-4  
\*\*Credit Card contributions must be personal credit and are subject to the requirements of law applicable to RPAC. Amount charged on credit card will be amount indicated below.

Contributions to RPAC are not deductible for federal income tax purposes. Contributions are voluntary and are used for political purposes. This committee is not affiliated with any political party and does not endorse any candidate for office. The National Association of REALTORS® and its affiliates and local associations will not have or claim any influence over the amount contributed or a decision not to contribute. You may refuse to contribute without penalty. Your contribution is split between National RPAC and IAB in Indiana. Contact IAB for information about the percentages of your contribution provided to National RPAC and Indiana RPAC. The National RPAC portion is used to support federal candidates and is not and appears on line under 52 U.S.C. 30116. Indiana RPAC also accepts corporate contributions, of which a percentage determined by IAB may be eligible for a deduction under 52 U.S.C. 30116. Indiana RPAC also accepts corporate contributions, of which a percentage determined by IAB may be eligible for a deduction under 52 U.S.C. 30116.

  
**REALTORS® Political Action Committee**  
*Your Best Investment in Real Estate*







## BOD and MLS BOD Meetings with our guest Mark Fisher the CEO of IAR.





**NEIAOR members that still need your 2022 C/E requirement. Give in-person learning a try! Sign up for our June 7&8 class!**

**In person learning is a great benefit for our Association!  
If you have never taken an in-person class, now is the perfect time! It is an awesome experience you will want to continue for years to come!**

**We are excited to have exceeded our goal for April! Thank you to our 26 in-person learners!  
Keep registering to beat that number in June! Thank you for keeping in-person classes an option for our members!**

## **NEIAOR 12HR CE BROKERS & MANAGING BROKERS**

### **REGISTRATION FORM**

#### **12-HOUR CE COURSE - FOR BROKERS & MANAGERS**

*Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.*

**Tuesday, June 7, 2022**

**NEIAOR Office | 521 Professional Way, Kendallville, IN**

- ☐ **How NOT to Get Sued (4CE) 8 AM—12 PM**  
*(Instructors: Joe Mishak & Renee Cox)*
- ☐ **Safeguarding You and Your Real Estate Transactions (2CE) 1—3 PM**  
*(Instructor: Margaret Sklenar)*
- ☐ **Understanding Real Estate and Mortgage Fraud (2CE) 3—5 PM**  
*(Instructor: Margaret Sklenar)*

**Wednesday, June 8, 2022**

**NEIAOR Office | 521 Professional Way, Kendallville, IN**

- ☐ **\*\*Anti-Trust & Fair Housing Case Law Updates and Analysis (4CE) 8 AM—12 PM**  
*(Instructor: Matt Hunter)      \*\* This class is for Brokers & Managing Brokers.*

#### **CLASS FEES:**

***Our Best Deal!***  
**\$75 package**  
**for Northeast REALTOR® Members!**

- **Hourly Class Rate:**
  - **Northeast Members: \$10 per hour**
  - **REALTORS® from other associations: \$15 per hour**
  - **All other non-member licensees: \$20 per hour**
- **Package Rate (includes all 12 hours)**
  - **REALTORS® from other associations: \$135**
  - **All other non-member licensees: \$190**

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

#### **REGISTRATION AND PAYMENT** *No reservations will be taken without payment.*

**REGISTER BY PHONE:** Call the UPSTAR office at (260) 426-4700 *(MasterCard or Visa Only)*

**REGISTER VIA THIS FORM:** ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED *(Make check payable to UPSTAR)*

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): \_\_\_\_\_  
NRDS#: \_\_\_\_\_ License#: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Company Name: \_\_\_\_\_  
Company Address: \_\_\_\_\_  
Total Payment: \$ \_\_\_\_\_ Check No. (if paying by check) \_\_\_\_\_

#### **CREDIT CARD INFORMATION**

Name on Card: \_\_\_\_\_ Acct#: \_\_\_\_\_  
Exp: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_ Signature: \_\_\_\_\_





# Meet the Candidates Event - Wednesday, April 27th - Supply your Questions for the Candidates in Contested Races

Hosted by:



Sponsored by:



## MEET THE CANDIDATES

**When:** Wednesday, April 27, Doors Open at 5:30 pm  
**Where:** Trine University--Fabiani Theatre

Light refreshments will be available



Arm yourself with knowledge before you go to the local and state polls this May. Learn to navigate the maze of issues affecting our community and how each candidate for contested offices proposes to address these issues.

The Angola Area Chamber of Commerce is hosting a Meet the Candidates event for the local elections at Trine University's Fabiani Theatre in the Rick L. and Vicky L. James University Center, with doors opening at 5:30 p.m. on Wednesday, April 27th. Candidates for contested races, will each have an opportunity to address questions in a timed discourse.

In order to provide relevant questions to the Candidates at the event, please take a minute to let us know what questions you would like to ask each one by completing a quick survey using the button below.

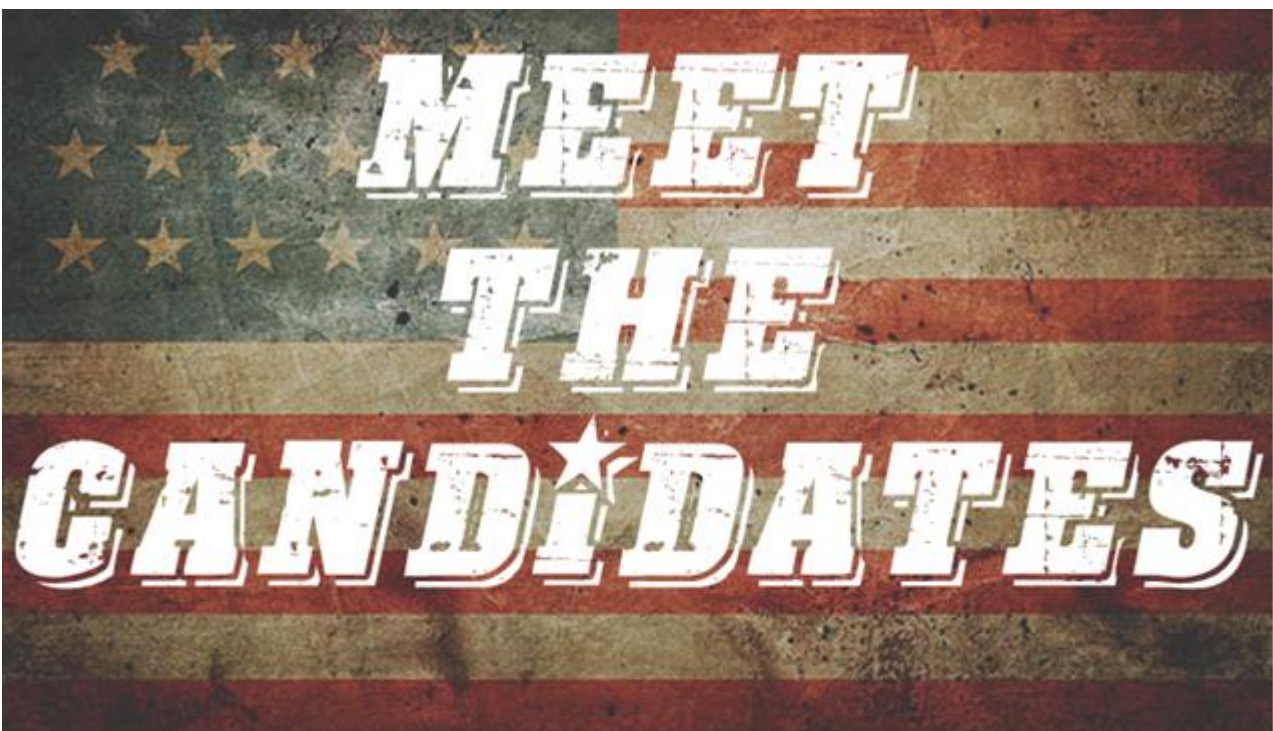
After the Question & Answer portion of the evening, from approximately 7:30 pm to

8:00 p.m., attendees can interact with the candidates at the informal meet-and-greet gathering, where refreshments will be served. All filed candidates, regardless of whether or not they are in a contested race, are invited to participate in a meet-and-greet portion of the event.

Please arrive early for the best seating.

Thank you to MSD of Steuben County for sponsoring this event and Trine University for providing the venue!

[Complete Survey](#)



Meet Your 2022 Local Political Candidates

**MONDAY, APRIL 25 - 6:30 PM**

Hear local candidates voice their platforms at this free, community-wide event.

*Lakeland Junior-Senior High School Auditorium  
805 E 075 N  
LaGrange, IN 46761*

**BE AN INFORMED VOTER THIS SPRING**



**ASSURANCE  
TITLE  
COMPANY**  
ATC





## Paragon Training Webinars for March 2022

Paragon Connect Comprehensive Dates/Times:

## Paragon Training Webinars for April 2022

[Collaboration Center Series \(1 Hour Each\)](#)

### Paragon Shorts for April 2022

Map Search: Paragon, Paragon Connect & Collab Center

Monday, April 25th | 1 p.m. CT | [REGISTER >>](#)

Paragon Home Page - Calendar Widget

Wednesday, April 27th | 1 p.m. CT | [REGISTER >>](#)

Paragon Home Page - Contact Activity Widget

Wednesday, April 27th | 1 p.m. CT | [REGISTER >>](#)





Registration for the [REALTORS® Legislative Meetings](#) is now open! Event dates are May 1-6, including the REALTORS® Trade Expo which will take place May 3-4.

Attend the REALTORS® Legislative Meetings to get a behind-the-scenes look at today's political environment and get up to speed on NAR's work to improve access to homeownership, protect private property rights, and build strong communities. At this year's meetings, top industry executives, regulatory agency officials, politicians, and political insiders will speak about the issues that matter most to you and your clients.

To register, have your member ID handy, and click on the link below. Registration is free for NAR members, but you must complete the registration process. Be sure to make a hotel choice with your registration. Review safety protocols [here](#).



We have recently retired the NAR single-sign-on to Transactions (zipForm Edition), as the solution is no longer provided as a national member benefit, and are aware that several users are now having difficulty logging in through [zipformplus.com](https://zipformplus.com). If you are having difficulty, you can find instructions on how to retrieve your username and password on our Support portal [here](#).