

In the Know....

June 6, 2022

*Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership*

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mark@hansbarger.com

260-316-3192

Dani Rittermeyer, Immediate Past-President

dani@alwaysre.com

260-499-1334

Dawn Miller, Incoming President

4dawnmiller@gmail.com

260-367-1778

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pattys@c21bradley.com

260-302-1899



Board of Directors

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*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President

dani@alwaysre.com

260-499-1334

Shala Cook-Hoover-Secretary

shalacook@hotmail.com

260-463-1111

Becky Maldeney

Beckymaldeney@gmail.com

260-570-5894

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Patty Seutter

pattys@c21bradley.com

260-302-1899

Jennifer Streich

jstreich@hoslerrealty.com

260-302-5200

Vinnie Crump

vincecrump1@gmail.com

260-318-4990

Michele Guin

micguin@aol.com

260-579-7316

2022

**MLS Board of
Directors**

Becky Maldeney

Mark Hansbarger

Shala Cook-Hoover

Patty Seutter

Dani Rittermeyer

Jennifer Streich

Vinnie Crump

Michele Guin

QUOTE OF THE WEEK:

"The power of a dad in a child's life is unmatched."

—Justin Ricklefs

MARK YOUR CALENDARS

June 1 – Leadership Academy applications open.

June 7 & 8 - C/E class at the Board office.

June 9 – BOD Meeting 9:00 a.m. at the Board Office.

June 9 – MLS BOD Meeting 10:15 a.m. at the Board Office.

June 19 – Happy Father's Day!

June 21 – New Member Orientation 10:00 – 4:30 at Upstar. New members be watching your inbox for more information.

June 30 – C/E Class deadline!

August 1 – Leadership Academy applications close.

ASSURANCE
TITLE
COMPANY

MEMBER NEWS:

C/E CERTIFICATION

TIME IS RUNNING OUT! DEADLINE: JUNE 30, 2022

Online classes still available thru IAR!

Log into recp.org to complete the free course.

[illegible]

NEW MEMBER ORIENTATION:

New member orientation will be held on June 21 from 10:00 – 4:30 at Upstar. All new members please keep a lookout in your inbox for more information from Ashley at Upstar.

[illegible]

LEADERSHIP ACCADEMY ACCEPTING APPLICATIONS

See pages 4&5 for information on Leadership Academy and the link to apply.

[illegible]

Referral License-

Nicole Allread

Janie Garrison will be re-locating to the Ft. Wayne area.



We are the **#1 place** to
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Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065



  NMLS# 556303

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-ATC-

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Indiana REALTORS® Leadership Academy Commitment Form

Class of 2023

Attendance at all retreats and sessions is mandatory. Members of the class are expected to be punctual as well as be active participants in the program. **You are allowed one excused absence; The October session is mandatory.** A second absence will result in the participant not graduating from their class. The second absence may be made up during the following year's program, and the participant will then graduate with the next class.

All meals, overnight accommodations (double occupancy) for scheduled class sessions, and class materials are included with the program. A nominal tuition fee of \$350 is charged to each participant and may be covered personally or by your local association/board, broker, or any combination. The remaining costs of the program are underwritten by special funding from the Indiana Association of REALTORS®. The Indiana Association of REALTORS® (IAR) will gladly refund registration fees should notice of cancellation be made in writing BEFORE starting the first class.

Attendees will be responsible for travel expenses and room rate differences if single occupancy is desired. An invoice will be sent upon acceptance to the program. Please remit to IAR, attn. Kathy Harbaugh by September 16, 2022. (143 W. Market St., Suite 100, Indianapolis, IN 46204)

We encourage members of the Class of 2023 to attend the 2022 IAR Stakeholders meeting, but it is not mandatory. The meeting will be held on September 19, 2022, at the Hilton in downtown Indianapolis.

Attendees will be sleeping in cabins for the session. Social distancing will be impossible. If you have concerns about being near other people, please consider waiting to apply to a later class.

I understand the purposes of the Indiana REALTORS® Leadership Academy, and I agree to attend all sessions, complete assignments and devote the time and resources necessary to complete the program. I further agree that I will actively pursue an increased level of involvement in my professional and community organizations.

Signature of Candidate

Date

Signature of Moderator

Date

Class of 2023- Indiana REALTORS® Leadership Academy

<https://www.cognitoforms.com/IndianaRealtors1/indianarealtorsleadershipacademyalumngroup>



2022-2023 Schedule (Subject to change with notice)		
General Focus	Date	Location
Leadership & Team Building Retreat	October 5 & 6, 2022 (Wednesday & Thursday) Mandatory Attendance	Ransburg Reservation** Bloomington, IN
Inside State Government & IAR	November 30 & December 1, 2022 (Wednesday & Thursday)	The REALTOR® Building Indianapolis, IN
Virtual meeting on Class Project	January 11, 2023 2-hour session on Class Project Via Zoom	Zoom Conferencing Webinar
Advocacy in Action at a Delegation Day	January 2023 Optional -Invite from your local association	The REALTOR® Building Indianapolis, IN
The Media and your communication presentation	March 22 & 23, 2023 (Wednesday & Thursday)	The REALTOR® Building Indianapolis, IN
Governing the Non-Profit	June 14, 2023 (Wednesday)	The REALTOR® Building Indianapolis, IN
Strategic Planning and Non-Profit Finances	August 23, 2023	The REALTOR® Building Indianapolis, IN
Big Picture Leadership and Graduation	September 24 & 25, 2023 In conjunction, with IAR Stakeholders Meeting	Hilton Hotel Indianapolis, IN

Please respond to the following question and return with your signed commitment letter and payment.

What do you see as the most significant challenge facing the real estate profession today? (Please answer on a separate piece of paper)

Class of 2023- Indiana REALTORS® Leadership Academy



Start C2EX([link is external](#))



It's been an incredible journey... let's keep the momentum going!

Commitment to Excellence (C2EX) from the National Association of REALTORS® empowers REALTORS® to evaluate, enhance and showcase their highest levels of professionalism. It's not a course, class or designation—it's an Endorsement that REALTORS® can promote when serving clients and other REALTORS®.

We are very proud to announce that there are now over 100,000 members participating in the NAR's REALTORS® Commitment to Excellence (C2EX) program! This innovative engagement tool encourages participation in all levels of the REALTOR® organization, and at no additional cost.

C2EX, a multiple award-winning platform, has recently earned a Silver Power of A Award in the Power of Industry/Professional Advancement category from The Center for Association Leadership (ASAE). ASAE's Power of A (association) Awards, the industry's highest honor, recognized the association community's contributions on the local, national, and global levels. C2EX was given this honor as a result of the outstanding accomplishments of associations and industry professionals who work tirelessly to solve problems and strengthen lives in the workforce, the economy, and the world.

Get started on your journey today by logging in to www.C2EX.realtor([link is external](#)) and taking any one of our 11 self-assessments to measure your proficiency in 10 aspects of professionalism (11 for brokers), ranging from customer service to use of technology. The platform generates a customized learning path and recommends experiences and resources to enhance your individual skillset.

Keep in mind, the journey doesn't end there. The Commitment to Excellence program evolves as industry standards and best practices evolve. As new content, reference and resource materials are added to the platform, REALTORS® who have earned their C2EX Endorsement receive a notification inviting them back to engage and keep their skills and knowledge up to date.



Get Ready, Get Set, GROW at NAR NXT

Be ready for an experience beyond expectation, get set to connect and learn more than you could imagine—it's an experience—made by you, made possible by NAR.

REALTORS® Conference & Expo is now **NAR NXT, The REALTOR® Experience.**

Registration is Now Open

At NAR NXT, the innovation is in the experience. You will find fresh, future-focused content, rave-worthy presenters, elevated programming, facilitated networking, exceptional expo, offsite field experiences, and many other features that add value.

[View the complete agenda now!](#)



FUN!!
FUN!!

Movie night
6/22/22
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Go have
fun!!

New Developments in Appraisal

In an age when cash buyers are on the rise and above-listed offers are the norm, if you borrow money to achieve your accepted high bid, the appraised value is critical to your financing being approved. Companies exist in this market environment that help close the appraisal gap on bids deemed higher than value, but [...] [Read More >](#)

The logo for RESO, featuring a stylized 'X' with a star in the center, followed by the word 'RESO' in a bold, sans-serif font with a registered trademark symbol.

**New Developments
in Appraisal**

May Lunch-n-Learn highlights! Thanks to Joe Gugelman from Upstar for his great presentation on how to use the Photofy app.

