

In the Know....

August 4, 2022

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President

mark@hansbarger.com

260-316-3192

Dani Rittermeyer, Immediate Past-President

dani@alwaysre.com

260-499-1334

Dawn Miller, Incoming President

4dawnmiller@gmail.com

260-367-1778

Patty Seutter, Secretary/Treasurer

pattys@c21bradley.com

260-302-1899



Board of Directors

Kay Kunce

Keith Forbes

Jennifer Streich

Joe Sells

Matt Stezowski

Shala Cook-Hoover

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President

dani@alwaysre.com

260-499-1334

Shala Cook-Hoover-Secretary

shalacook@hotmail.com

260-463-1111

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Patty Seutter

pattys@c21bradley.com

260-302-1899

Jennifer Streich

jstreich@hoslerrealty.com

260-302-5200

Vinnie Crump

vincecrump1@gmail.com

260-318-4990

Michele Guin

micguin@aol.com

260-579-7316

2022

**MLS Board of
Directors**

Mark Hansbarger

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Vinnie Crump

Michele Guin

QUOTE OF THE WEEK:

"Opportunity is missed by most people because it is dressed in overalls and looks like work."

-Thomas Edison

MARK YOUR CALENDARS

July 5 – Indiana Realtor Stakeholder registration opens. See registration information on page 5.

August 8 & 9 – Board Office Closed for NAR Leadership Summit.

August 11 – BOD Meeting 9:00 a.m. at the Board Office.

August 11 – MLS BOD Meeting 10:15 a.m. at the Board Office.

August 18 - Lunch-n-Learn – 11:00-1:00 at the Board Office. See flyer on page 4.

August 25 & 26 – Board Office closed. Vacation days.

September 1 – Board Office Closed for AE conference.

September 19&20 – Board Office Closed. Indiana Realtor Stakeholder Meeting. See details on page 5.

November 9 thru 14 – NAR Realtors Conference & Expo. See details on page 9.

**ASSURANCE
TITLE
COMPANY**

MEMBER NEWS:

Indiana Realtor Stakeholder Meeting Sept. 19&20

Hilton Indianapolis Hotel & Suites. Registration opens July 5th
See details on page 5.

Paragon for New Users

"Paragon for New Users" webinar is back by popular demand!
Wednesday August 31, 1:00 p.m.
Register on the MLS home page!

New CRS Tax Suite

Member training webinars are still available. Check out the
schedule and register on the MLS home page!




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Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065

3 RIVERS  NMLS# 556303

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Northeastern IN Association
of REALTORS®!!**



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Paul Lang
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260.905.6689

**Northeastern Indiana
Association of REALTORS®**

Roundtable Discussion *with the* Legislators



Thursday, August 18, 2022

 **R.S.V.P.**
(260)347-1593

WHEN & WHERE

11 A.M. - 1 P.M.

**NIAOR Office
521 Professional Way
Kendallville, Indiana**

**Lunch Provided by Our
Event Sponsor:**



niaor1@mehsi.com

ATTEND & LEARN

Indiana State Representatives Dave Abbott, District 82, Ben Smaltz, District 52, and Denny Zent, District 51, will lead a Roundtable Discussion for NIAOR members. They will talk about legislative issues that impact our area and provide updates on what's happening at the State House.



REGISTRATION OPENING JULY 5

INDIANA REALTOR® STAKEHOLDER MEETING

SEPTEMBER 19 & 20

Downtown Indy

Registration is OPEN for the 2022 Indiana REALTOR® Stakeholder Meeting, September 19 - 20:

Don't miss the live return of IAR's annual meeting – [register today](#) for the **2022 Indiana REALTOR® Stakeholder Meeting in Indianapolis, September 19-20.**

All members are welcome to attend IAR's first in-person Stakeholder Meeting since 2019. This event is a can't-miss opportunity for:

- Leaders and aspiring leaders seeking ways to get more involved in their local associations, at the state level and in the community.
- REALTORS® looking to maximize their IAR membership and all the resources and benefits it offers their businesses.
- Any member eager for an in-person agenda filled with market insights, professional development, networking opportunities and more.

If any or all of these describe you, [check out the full schedule](#) and [get registered today](#).

Indiana REALTORS® **STAKEHOLDER MEETING**



September 19 – 20 – Hilton Indianapolis Hotel & Suites, 120 W Market St

Local Market Update for June 2022

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



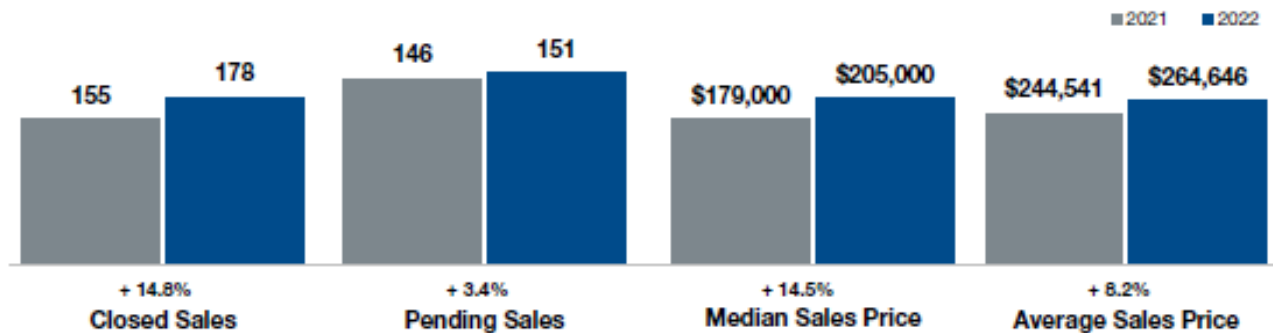
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	196	218	+ 11.2%	888	898	+ 1.1%
Closed Sales	155	178	+ 14.8%	713	722	+ 1.3%
Median Sales Price	\$179,000	\$205,000	+ 14.5%	\$170,000	\$186,000	+ 9.4%
Percent of Original List Price Received*	99.9%	99.0%	- 0.9%	99.1%	98.7%	- 0.4%
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--
Inventory of Homes for Sale	176	222	+ 26.1%	--	--	--

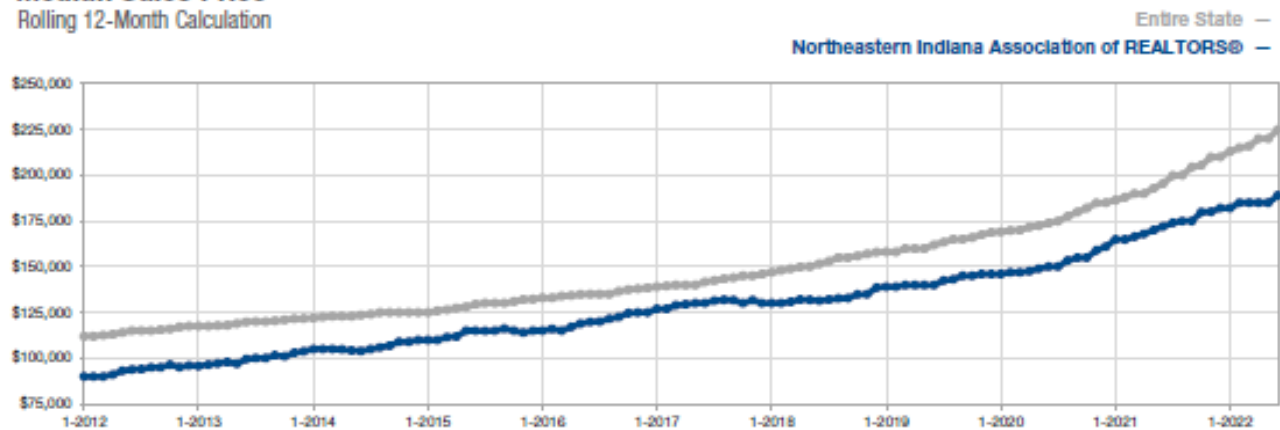
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



FASTER INTERNET STARTS WITH INDIANA SPEED TEST

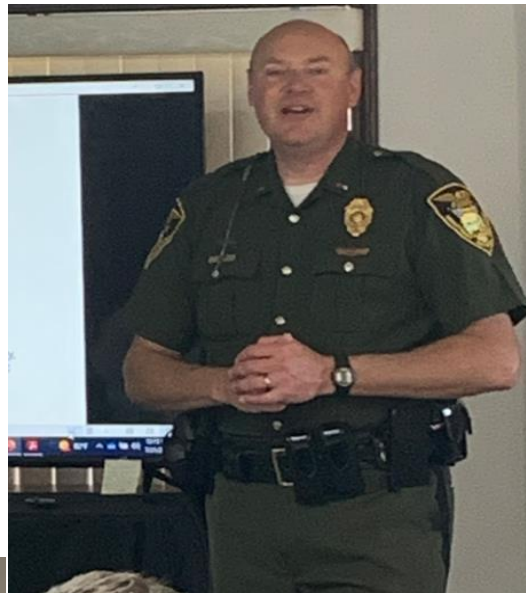
**Billions of dollars in federal funding available for broadband access –
help secure Indiana's share
to connect communities, homeowners and employers.**

Indiana REALTORS® are proud partners in an effort to bring high-speed internet service to more households across the state

Test Your Broadband Speed Log in and take the test!!

<http://www.infb.org/speedtest>





**A big thanks to all who attended the
"All About the Lakes" Lunch-n-Learn!**





Get Ready, Get Set, GROW at NAR NXT

Be ready for an experience beyond expectation, get set to connect and learn more than you could imagine— it's an experience—made by you, made possible by NAR. **REALTORS® Conference & Expo** is now **NAR NXT, The REALTOR® Experience**.

Registration is Now Open

At NAR NXT, the innovation is in the experience. You will find fresh, future-focused content, rave-worthy presenters, elevated programming, facilitated networking, exceptional expo, offsite field experiences, and many other features that add value. [View the complete agenda now!](#)

