

In the Know....

September 29, 2022

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President

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Dawn Miller, Incoming President

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Patty Seutter, Secretary/Treasurer

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260-302-1899



Board of Directors

Kay Kunce

Keith Forbes

Jennifer Streich

Joe Sells

Matt Stezowski

Shala Cook-Hoover

Leyth Al-Mohammedawi

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

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2022

**MLS Board of
Directors**

Mark Hansbarger

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Vinnie Crump

Michele Guin

Dominic Jackson

QUOTE OF THE WEEK

"Spread love everywhere you go."

— Mother Teresa

MARK YOUR CALENDARS

October 5 – Habitat for Humanity volunteer day. 9:00a.m. – 3:00 p.m. See member news for more details!

October 13 – BOD Meeting 9:00 a.m. at the Board Office.

October 13 – MLS BOD Meeting 10:15 a.m. at the Board Office.

October 20 – Lunch-n-Learn – 11:00-1:00 at the Board Office. See flyer on page 6.

November 9 thru 14 – NAR Realtors Conference & Expo. See details on page 8.

November 17 – Inaugural Recognition Gala at the WoodsII. See page 4 for more information and fun!



MEMBER NEWS:



We have a group of Board Members planning on participating in the October 5th Habitat project.

Water/Coffee/Breakfast/Lunch provided!

If you are interested in participating, please contact the Board Office for more information at niaor1@mchsi.com or 260-347-1593.

New Office/Member-

Keller Williams Realty Group – Lee Prescott

Patty Seutter our BOD Secretary/Treasurer is this week's super star on our Facebook page promoting "2023 It's gonna be great!" Check it out!



September

We are the **#1** place to **BUILD, BUY, or Remodel.**



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esmothermon@trfcu.org
NMLS# 586065

3 RIVERS

NMLA NMLS# 556303

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260.905.6689

2023 is gonna be great!!

We are gearing up for elections and having so much fun!!

This year the inaugural well be held at the WoodsII on Thursday November 17.

Our event sponsors are Lakeland Title and Farmers State Bank.

Donations will be collected to help the LaGrange County Clothes & Food Basket.



REALTOR® SAFETY TIPS



During an open house, keep the garage or back door closed to prevent intruders from using multiple entrances, and to be aware of incoming clients.



Learn more at [NAR.realtor/safety](https://www.nar.realtor/safety)



NATIONAL
ASSOCIATION OF
REALTORS®



REALTOR®
Safety
PROGRAM

Lunch provided by our sponsor:
Farmers State Bank



**Northeastern
Indiana
Association of
REALTORS®**

Lunch & Learn

**Your commission is not
always your money.**

Stephen Pierre II, CPA, CVA, CGMA, with Stephen Pierre & Associates, LLC will be presenting the Lunch & Learn Program on "Your commission is not always your money". He will discuss what can and can't be written off, write-offs that are easily missed, closing gifts vs contributions, and more. Bring any CPA-related questions you may have to the session.

Thursday, October 20th

2022

Time: 11 a.m. - 1 p.m.

521 Professional Way Kendallville, IN

RSVP (260)347-1593 niaor1@mchsi.com



THANK YOU SO MUCH!

What a great day it was! Thanks to our amazing Board and MLS Board members for the beautiful flowers and gifts. I am truly blessed to have been given the opportunity to work with the AWESOME REALTORS® of the Northeastern Board!





Get Ready, Get Set, GROW at NAR NXT

Be ready for an experience beyond expectation, get set to connect and learn more than you could imagine— it's an experience—made by you, made possible by NAR. **REALTORS® Conference & Expo** is now **NAR NXT, The REALTOR® Experience.**

Registration is Now Open

At NAR NXT, the innovation is in the experience. You will find fresh, future-focused content, rave-worthy presenters, elevated programming, facilitated networking, exceptional expo, offsite field experiences, and many other features that add value. [View the complete agenda now!](#)



Donate to win - minimum of \$50 required to enter

Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**





TRAINING



Paragon Academy is now easier to manage!

The vendor we use for Paragon Academy is making changes on their end and the domain currently used to host Paragon Academy is being retired on 10/31/22. If you have seen a message appearing at the top of the Paragon Academy; we have been assured that users **will not** lose certificates or progress within their Paragon Academy. *The only change being made is the URL to access Paragon Academy.*

What does this mean? It simply means that there is a new URL to register for Paragon Academy AND then log back into Paragon Academy. ***This is good news because accessing Paragon Academy is now much easier!***

- New users will not experience any interruption if they are directed to the new Paragon Academy URL.
- Current Paragon Academy users will need the new URL to access their progress / certificates.

Here is the new URL for Paragon Academy:

<https://blackknight.gmetrix.net/Login.aspx>

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