

***In the Know....***

***October 25, 2022***

Northeastern Indiana Association of  
Realtors BOD and MLS BOD Leadership

**2022 EXECUTIVE BOARD OF DIRECTORS**

Mark Hansbarger, President

[mark@hansbarger.com](mailto:mark@hansbarger.com)

260-316-3192

Dani Rittermeyer, Immediate Past-President

[dani@alwaysre.com](mailto:dani@alwaysre.com)

260-499-1334

Dawn Miller, Incoming President

[4dawnmiller@gmail.com](mailto:4dawnmiller@gmail.com)

260-367-1778

Patty Seutter, Secretary/Treasurer

[pattys@c21bradley.com](mailto:pattys@c21bradley.com)

260-302-1899



**Board of Directors**

Kay Kunce

Keith Forbes

Jennifer Streich

Joe Sells

Matt Stezowski

Shala Cook-Hoover

Leyth Al-Mohammedawi

*For Association or MLS comments, concerns,  
or complaints, please contact one of your BOD  
members. They will be happy to assist you.*

**2022 MLS BOARD OF DIRECTORS**

Dani Rittermeyer-President

[dani@alwaysre.com](mailto:dani@alwaysre.com)

260-499-1334

Shala Cook-Hoover-Secretary

[shalacook@hotmail.com](mailto:shalacook@hotmail.com)

260-463-1111

Mark Hansbarger

[mark@hansbarger.com](mailto:mark@hansbarger.com)

260-316-3192

Patty Seutter

[pattys@c21bradley.com](mailto:pattys@c21bradley.com)

260-302-1899

Jennifer Streich

[jstreich@hoslerrealty.com](mailto:jstreich@hoslerrealty.com)

260-302-5200

Vinnie Crump

[vincecrump1@gmail.com](mailto:vincecrump1@gmail.com)

260-318-4990

Michele Guin

[micheleg@c21bradley.com](mailto:micheleg@c21bradley.com)

260-579-7316

Dominic Jackson

[djackson@hoslerrealty.com](mailto:djackson@hoslerrealty.com)

260-446-7650

**2022**

**MLS Board of  
Directors**

Mark Hansbarger

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Vinnie Crump

Michele Guin

Dominic Jackson

### QUOTE OF THE WEEK

"A man without a vote is a man without protection."

- Lyndon B. Johnson

### MARK YOUR CALENDARS

**October 24** – Check your inboxes for annual dues invoices.

**October 31** – Happy Halloween!

**November 3** – Date moved due to NAR Conference. BOD Meeting 9:00 a.m. at the Board Office.

**November 3** – Date moved due to NAR Conference. MLS BOD Meeting 10:15 a.m. at the Board Office.

**November 6** – Time change. Set your clocks back 1 hour!

**November 9 thru 14** – NAR Realtors Conference & Expo. See details on page 13.

**November 17** – Inaugural Recognition Gala at the Woods II. See page 5 for more information and fun!

**November 23,24,25** – Happy Thanksgiving! Board Office Closed.



## MEMBER NEWS:

### License Transfer-

Lucas Deck moving to Keller Williams Ft. Wayne

See Election Results on page 4!



**"2023 is gonna be great!"**

\$

**Annual Dues have been sent out.  
Payment must be received by Friday  
December 2, 2022.**

[https://youtu.be/\\_VVLhghdKc](https://youtu.be/_VVLhghdKc)



\$



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**Eric Smothermon**  
260.609.4622  
esmothermon@trfcu.org  
NMLS# 586065

**3 RIVERS**

NMLA NMLS# 556303

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In America



**Paul Lang**

NMLS# 454468

**260.905.6689**

**\*\*\*The results are in!\*\*\***  
***Your 2023 NEIAOR leaders.***

**President- Dawn Miller**

**President Elect – Patty Seutter**

**Secretary/Treasurer – Jennifer Streich**

**Immediate Past President – Mark Hansbarger**

**Returning to the Board:**

**Joe Sells**

**Kay Kunce**

**Keith Forbes**

**New to Board:**

**Shala Cook-Hoover**

**Todd Squires**

**Leyth Al-Mohammedawi**



**Returning to the MLS Board:**

**Mark Hansbarger - President**

**Shala Cook-Hoover - Secretary**

**Patty Seutter**

**Jennifer Streich**

**New to the MLS Board:**

**Michele Guin**

**Dominic Jackson**

**Dawn Miller**



Northeastern Association of REALTORS® Presents:

# 2023 INAUGURAL GALA

**SAVE THE DATE**

**THURS. 17. NOV. 2022**

**President:** Dawn Miller

**President Elect:** Patty Seutter

**Treasurer/Secretary:** Jennifer Streich

**Immediate past President:** Mark Hansbarger

**Time:** 11:00 am-1:00 pm

**Where:** The Woods II  
6500 S. 1170 E.  
Hudson, IN

**Charity:** LaGrange County Clothes and Food Basket

## **-SPONSORS-**



Lakeland Title Company

## **RSVP:**

**by November 11, 2022**

**[nlaor1@mchsi.com](mailto:nlaor1@mchsi.com)**

**260-347-1593**

**Lunch will be \$10.00**

***2023 is gonna be great!!***  
**Election Results are in!**  
**The fun and excitement has just begun!!**



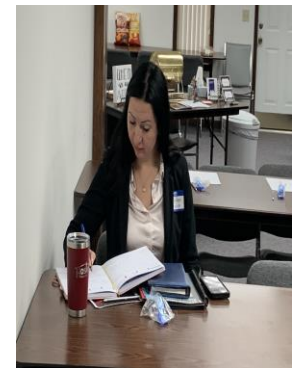




**October 2022  
Lunch-n-Learn**

**"Your Commission is not  
always your money"**

Thank you, Stephen for the  
awesome session and to our  
sponsors  
Farmers State Bank!





# Basket Brigade

Century 21 Bradley – Hoosier Heartland Team is organizing the annual Basket Brigade which provides a basket of food for Thanksgiving to families in need of assistance in the East Noble School district.



## How can you help?

We need people to "adopt" families by providing a laundry basket/tote of all items to put together a Thanksgiving meal such as but not limited to:

- Turkey or Ham
- Potatoes (bag or box)
- Stuffing (bag or box)
- Vegetables/fruits
- Biscuits/rolls/bread
- Canned goods
- Pumpkin pie, whipped topping
- Milk, butter, eggs, etc.
- Paper products
- Cleaning products
- Foil Roasting pan/bags
- No candy, gum or toys

*These items are only suggestions. We are confident that each "adopted" family will receive a wonderful Thanksgiving basket to ensure that this Thanksgiving is a special time. An estimated cost per basket has been \$50-\$75.*

We also need volunteers to deliver baskets & donations of food and/or financial contributions to ensure all families receive a food basket.

Delivery will be Sunday, November 20th  
from 11 am to 1 pm at St. John Lutheran Church  
301 S. Oak St., Kendallville

**NEW  
DROP-OFF  
LOCATION!**

If your family plans to pick up their basket OR you need a volunteer to deliver your basket, YOU MUST BRING IT TO ST. JOHN LUTHERAN CHURCH 9am on Sunday, Nov. 20.



**CENTURY 21**

Bradley Realty, Inc.

## Questions?

Century 21 Bradley – Hoosier Heartland Team at  
(260) 347-4206

125 E. North Street, Kendallville or email us at: [kendallvillecares@gmail.com](mailto:kendallvillecares@gmail.com)





Effective September 1st, NAR requires all MLS's to allow Managing Brokers to select specific contact information to display on their IDX/VOW listings. This policy is called "Broker Attribution". Currently, IRMLS requires the display of the Listing Office and Listing Agent on all IDX listings and now Brokers can add an email or phone contact. **However, ACTION is REQUIRED.**

Black Knight has added an area to Preferences that gives Managing Brokers the option to select preferred contact phone or email.

Login to Paragon > Preferences > System Preferences > IDX/Vow Contact Info.

A dropdown has been added labeled "Attribution Contact." that includes the following options:

- No value selected
- Agent Preferred Phone
- Agent Email
- Office Broker Preferred Phone
- Office Phone #1
- Office Phone #2
- Office Email

**Note:** the MLS is required to default to No Value Selected so action is required.

If a MB is assigned to multiple offices, each office will appear with a separate dropdown so the MB can select a specific contact select for each office.

System Preferences

Market Monitor Filter

Search Options

Result Options

User Interface

Contact Manager

Time Zone

Calendar

IDX / VOW Contact Info

Report Views

Email

Collab Center

Tax Reports

Save

As a broker, select the appropriate email or phone number to display as the Attribution Contact on your office's listings in IDX and VOW data feeds.

Attribution Contact:

No Value Selected

No Value Selected

Agent Preferred Phone

Agent Email

Office Broker Preferred Phone - Offc

Office Phone #1 - Office:

Office Phone #2 - Office 2:

Office Email -



## **Paragon Train the Trainer: October 31 - November 7th**

Paragon Training will host a **virtual** Train the Trainer event in a few weeks. These courses are designed for members who wish to take on a training role within your organization. Each course runs between 1.5 and 2 hours per day. The courses are listed below.

**In order to receive certification, trainers will need to register for and attend every course. Attendance is tracked through GoToWebinar.**

### **Train the Trainer (TtT) Courses & Registration Links**

#### **The Basics and Searches**

**Monday, October 31st | 1-3p CT [REGISTER >>](#)**

#### **Results, Distribution & Preference Wizard**

**Tuesday, November 1st | 1-3p CT [REGISTER >>](#)**

#### **Listing Input & Maintenance**

**Wednesday, November 2nd | 1-2:30p CT [REGISTER >>](#)**

#### **CMA Presentation Packet & CMA Preference Wizard**

**Thursday, November 3rd | 1-3p CT [REGISTER >>](#)**

#### **Paragon Connect**

**Friday, November 4th | 1-2:30p CT [REGISTER >>](#)**

#### **Collaboration Center - Buyer & Seller and Collab Pref Wizard**

**Monday, November 7th | 1-3p CT [REGISTER >>](#)**





TRAINING



Paragon Academy is now easier to manage!

The vendor we use for Paragon Academy is making changes on their end and the domain currently used to host Paragon Academy is being retired on 10/31/22. If you have seen a message appearing at the top of the Paragon Academy; we have been assured that users **will not** lose certificates or progress within their Paragon Academy. *The only change being made is the URL to access Paragon Academy.*

What does this mean? It simply means that there is a new URL to register for Paragon Academy AND then log back into Paragon Academy. ***This is good news because accessing Paragon Academy is now much easier!***

- New users will not experience any interruption if they are directed to the new Paragon Academy URL.
- Current Paragon Academy users will need the new URL to access their progress / certificates.

**Here is the new URL for Paragon Academy:**

<https://blackknight.gmetrix.net/Login.aspx>

ASSURANCE  
TILE  
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COMPANY



Effective Tuesday, October 18, 2022, SentriLock is implementing an extra layer of security to the SentriKey® Real Estate website and mobile app. Users will be asked to establish security questions and verify their cell phone. SentriLock will be emailing members on October 13, 2022 notifying them of this security update.

Security questions will offer a secure validation of their account in addition to their PIN. Users will select from 10 predetermined questions and enter their personalized answers. Once those answers are saved, a cell phone verification prompt will be activated.

Customer Support will use these questions to validate the user's identity if they cannot remember their PIN or password. This will provide them with a faster, more efficient experience and eliminate the need for a PIN/Password reset email.

There will be a 28 day grace period for users to establish their security questions. After the 28-days, users must initiate the security questions or they will not be able to access the SentriKey® Real Estate® website or app. A reminder email will be sent to members to add the security questions to the SentriKey Real Estate website or app so they do not lose access.

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### **Tech Tip**

Wifi issues with your SentriKey® Real Estate App? Try this trick, close your app, turn off your wifi, reopen your app and try to connect to your lockbox.

Some communities have a lot of wifi connection spots which interferes with the Bluetooth® connection to your lockbox.







### Get Ready, Get Set, GROW at NAR NXT

Be ready for an experience beyond expectation, get set to connect and learn more than you could imagine— it's an experience—made by you, made possible by NAR. **REALTORS® Conference & Expo** is now **NAR NXT, The REALTOR® Experience.**

Registration is Now Open

At NAR NXT, the innovation is in the experience. You will find fresh, future-focused content, rave-worthy presenters, elevated programming, facilitated networking, exceptional expo, offsite field experiences, and many other features that add value. [View the complete agenda now!](#)



Donate to win - minimum of \$50 required to enter

Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to [nar.realtor/riding](https://nar.realtor/riding) to enter.

**\*\*Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

