

In the Know....

November 8, 2022

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President

mark@hansbarger.com

260-316-3192

Dani Rittermeyer, Immediate Past-President

dani@alwaysre.com

260-499-1334

Dawn Miller, Incoming President

4dawnmiller@gmail.com

260-367-1778

Patty Seutter, Secretary/Treasurer

pattys@c21bradley.com

260-302-1899



Board of Directors

Kay Kunce

Keith Forbes

Jennifer Streich

Joe Sells

Matt Stezowski

Shala Cook-Hoover

Leyth Al-Mohammedawi

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President

dani@alwaysre.com

260-499-1334

Shala Cook-Hoover-Secretary

shalacook@hotmail.com

260-463-1111

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Patty Seutter

pattys@c21bradley.com

260-302-1899

Jennifer Streich

jstreich@hoslerrealty.com

260-302-5200

Michele Guin

micheleg@c21bradley.com

260-579-7316

Dominic Jackson

djackson@hoslerrealty.com

260-446-7650

2022

**MLS Board of
Directors**

Mark Hansbarger

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Michele Guin

Dominic Jackson

QUOTE OF THE WEEK

"We do not have government by the majority. We have government by the majority who participate."

- Thomas Jefferson

MARK YOUR CALENDARS

October 24 – Check your inboxes for annual dues invoices.

November 8 – Election Day! Get out and vote!

November 9 thru 14 – NAR Realtors Conference & Expo.

November 17 – Inaugural Recognition Gala at the Woods II. See page 5 for more information and fun!

November 23,24,25 – Happy Thanksgiving! Board Office Closed.

December 2 – Deadline for annual dues.

December 8 – BOD Meeting 9:00 a.m. at the Board Office

December 8 – MLS BOD Meeting 10:15 a.m. at the Board Office.

December 23 & 26 – Merry Christmas! Board office closed.



MEMBER NEWS:

See Election Results on page 4!



“2023 is gonna be great!”

Annual Dues have been sent out.

Payment must be received by Friday December 2, 2022.

Didn't receive your annual dues invoice?

We have had members find them in their spam folders.
If you still do not see it, I will be happy to resend it. Just let me know!



<https://youtu.be/6POHkWcrzjs>

Annual Dues have been sent out.

New Member-

Amanda Ross – Action Realty



We are the **#1** place to **BUILD, BUY, or Remodel.**



Eric Smothermon
260.609.4622
esmothermon@trfcu.org
NMLS# 586065

3 RIVERS

NMLA NMLS# 556303

“Like” us on Facebook at
Northeastern IN Association
of REALTORS®!!



ATC ASSURANCE TITLE COMPANY
Through integrity and trust, we will continue to
support the title needs of the clients we serve.

102 E. Main Street
Albion, IN 46701
Toll: (888) 299-0923
Phone: (260) 636-2692
Fax: (260) 636-2223

Abbie Hood, Owner
Title Insurance Specialist
abbie@assurancetitlecompany.com

www.assurancetitlecompany.com
Now taking orders online!

CLOSE IN DAYS NOT WEEKS! | MORTGAGES IN A SNAP!



TOP 1%
MORTGAGE ORIGINATORS
In America

Steve Hostetter

NMLS#454468
260.403.8642



Bailey & Wood
MORTGAGE LENDER

Visit our website at:

www.neindianarealtors.com

Bailey & Wood
MORTGAGE LENDER

CLOSE IN DAYS NOT WEEKS!



TOP 1%
MORTGAGE ORIGINATORS
In America

Paul Lang

NMLS# 452707 (IN 0470000)
260.905.6689



*****The results are in!*****
Your 2023 NEIAOR leaders.

President- Dawn Miller

President Elect – Patty Seutter

Secretary/Treasurer – Jennifer Streich

Immediate Past President – Mark Hansbarger

Returning to the Board:

Joe Sells

Kay Kunce

Keith Forbes

New to Board:

Shala Cook-Hoover

Todd Squires

Leyth Al-Mohammedawi



Returning to the MLS Board:

Mark Hansbarger - President

Shala Cook-Hoover - Secretary

Patty Seutter

Jennifer Streich

New to the MLS Board:

Michele Guin

Dominic Jackson

Dawn Miller

Northeastern Association of REALTORS® Presents

2023 INAUGURAL GALA

SAVE THE DATE
THURS. 17. NOV. 2022

President: Dawn Miller
 President Elect: Patty Seutter
 Treasurer/Secretary: Jennifer Streich
 Immediate past President: Mark Hansbarger

Charity: LaGrange County Clothes and Food Basket

-SPONSORS-

  Lakeland Title Company

Time: 11:00 am-1:00 pm
 Where: The Woods II
 6500 S. 1170 E.
 Hudson, IN

RSVP:
 by November 11, 2022
niaor1@mchsi.com
 260-347-1593
 Lunch will be \$10.00

PARTY!

This years inaugural and affiliate recognition luncheon will be held at the Woods II in Hudson. Are you a new member? Have you not attended an inaugural in a while? Now is the time to take a break from your day and be apart of this great opportunity to meet our new leaders, enjoy lunch and just have a great time!

RSVP

niaor1@mchsi.com

260-347-1593

Lunch \$10.00

Support the LaGrange Co. Clothes and Food Basket!

Boxes of kleenex
 Children's underwear/socks
 Diapers size-large 5/6
 Baby wipes
 Personal items for men and women
 Monetary donations always welcome

Menu

Smoked ham with glaze sauce
 Macaroni and cheese
 Green Beans
 Hot rolls and honey butter

THANK YOU SPONSORS!

Farmers State Bank
Lakeland Title Co.



2023 is gonna be great!!
Election Results are in!
The fun and excitement has just begun!!



Hosler

REALTY, INC.

Magic on Main

The Christmas Tree Jubilee 2022

106 S. Main Street Kendallville, IN

All proceeds will benefit Orange Township Helping Hands Food Pantry

November
19th
Saturday

Auction & Bake Sale:
Doors Open Auction Starts
4:00PM 5:00 PM

Featuring over 20 uniquely decorated trees, wreaths and
desserts that are available for purchase during the live
auction. Decorated by local businesses and civic groups.



All Hosler Realty Events
are Free to attend.
Come & Enjoy!



Hosted by Hosler Realty Inc

For questions please contact
Jennifer Streich 260.302.5200

Basket Brigade

Century 21 Bradley – Hoosier Heartland Team is organizing the annual Basket Brigade which provides a basket of food for Thanksgiving to families in need of assistance in the East Noble School district.



How can you help?

We need people to "adopt" families by providing a laundry basket/tote of all items to put together a Thanksgiving meal such as but not limited to:

- Turkey or Ham
- Potatoes (bag or box)
- Stuffing (bag or box)
- Vegetables/fruits
- Biscuits/rolls/bread
- Canned goods
- Pumpkin pie, whipped topping
- Milk, butter, eggs, etc.
- Paper products
- Cleaning products
- Foil Roasting pan/bags
- No candy, gum or toys

These items are only suggestions. We are confident that each "adopted" family will receive a wonderful Thanksgiving basket to ensure that this Thanksgiving is a special time. An estimated cost per basket has been \$50-\$75.

We also need volunteers to deliver baskets & donations of food and/or financial contributions to ensure all families receive a food basket.

Delivery will be Sunday, November 20th
from 11 am to 1 pm at St. John Lutheran Church
301 S. Oak St., Kendallville

**NEW
DROP-OFF
LOCATION!**

If your family plans to pick up their basket OR you need a volunteer to deliver your basket, YOU MUST BRING IT TO ST. JOHN LUTHERAN CHURCH 9am on Sunday, Nov. 20.



CENTURY 21

Bradley Realty, Inc.

Questions?

Century 21 Bradley – Hoosier Heartland Team at
(260) 347-4206

125 E. North Street, Kendallville or email us at: kendallvillecares@gmail.com



NORTHEASTERN
INDIANA
ASSOCIATION
OF REALTORS®



Effective September 1st, NAR requires all MLS's to allow Managing Brokers to select specific contact information to display on their IDX/VOW listings. This policy is called "Broker Attribution". Currently, IRMLS requires the display of the Listing Office and Listing Agent on all IDX listings and now Brokers can add an email or phone contact. **However, ACTION is REQUIRED.**

Black Knight has added an area to Preferences that gives Managing Brokers the option to select preferred contact phone or email.

Login to Paragon > Preferences > System Preferences > IDX/Vow Contact Info.

A dropdown has been added labeled "Attribution Contact." that includes the following options:

- No value selected
- Agent Preferred Phone
- Agent Email
- Office Broker Preferred Phone
- Office Phone #1
- Office Phone #2
- Office Email

Note: the MLS is required to default to No Value Selected so action is required.

If a MB is assigned to multiple offices, each office will appear with a separate dropdown so the MB can select a specific contact select for each office.

System Preferences

Market Monitor Filter

Search Options

Result Options

User Interface

Contact Manager

Time Zone

Calendar

IDX / VOW Contact Info

Report Views

Email

Collab Center

Tax Reports

IDX / VOW CONTACT INFO

Save

As a broker, select the appropriate email or phone number to display as the Attribution Contact on your office's listings in IDX and VOW data feeds.

Attribution Contact:

No Value Selected

No Value Selected

Agent Preferred Phone

Agent Email

Office Broker Preferred Phone - Offc

Office Phone #1 - Office:

Office Phone #2 - Office 2:

Office Email -





Effective Tuesday, October 18, 2022, SentriLock is implementing an extra layer of security to the SentriKey® Real Estate website and mobile app. Users will be asked to establish security questions and verify their cell phone. SentriLock will be emailing members on October 13, 2022 notifying them of this security update.

Security questions will offer a secure validation of their account in addition to their PIN. Users will select from 10 predetermined questions and enter their personalized answers. Once those answers are saved, a cell phone verification prompt will be activated.

Customer Support will use these questions to validate the user's identity if they cannot remember their PIN or password. This will provide them with a faster, more efficient experience and eliminate the need for a PIN/Password reset email.

There will be a 28 day grace period for users to establish their security questions. After the 28-days, users must initiate the security questions or they will not be able to access the SentriKey® Real Estate® website or app. A reminder email will be sent to members to add the security questions to the SentriKey Real Estate website or app so they do not lose access.

**ASSURANCE
TITLE
COMPANY**

Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

