

In the Know....

December 27, 2022

Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President

mark@hansbarger.com

260-316-3192

Dani Rittermeyer, Immediate Past-President

dani@alwaysre.com

260-499-1334

Dawn Miller, Incoming President

4dawnmiller@gmail.com

260-367-1778

Patty Seutter, Secretary/Treasurer

pattys@c21bradley.com

260-302-1899



Board of Directors

Kay Kunce

Keith Forbes

Jennifer Streich

Joe Sells

Matt Stezowski

Shala Cook-Hoover

Leyth Al-Mohammedawi

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President

dani@alwaysre.com

260-499-1334

Shala Cook-Hoover-Secretary

shalacook@hotmail.com

260-463-1111

Mark Hansbarger

mark@hansbarger.com

260-316-3192

Patty Seutter

pattys@c21bradley.com

260-302-1899

Jennifer Streich

jstreich@hoslerrealty.com

260-302-5200

Michele Guin

micheleg@c21bradley.com

260-579-7316

Dominic Jackson

djackson@hoslerrealty.com

260-446-7650

2022

**MLS Board of
Directors**

Mark Hansbarger

Dani Rittermeyer

Shala Cook-Hoover

Patty Seutter

Jennifer Streich

Michele Guin

Dominic Jackson

QUOTE OF THE WEEK

"For last year's words belong to last year's language. And next year's words await another voice."

~T.S Eliot

MARK YOUR CALENDARS

December 12 – Grace period ends. Add 10% late fee to unpaid annual dues.

December 30 – Happy New Year! Board office closed.

January 1 – Services suspended for members who have not paid annual dues. A 10% late fee and \$200.00 reinstatement fee will apply to reconnect services.

January 2 – Happy New Year! Board Office closed.

January 12 – BOD and MLS BOD will meet together for Board Training at 9:00 a.m.

January 10 & 11 C/E Class – In person at NEIAOR Board Office. See flyer on page 8.

January 19 – Lunch -n- Learn 11:00 – 1:00 at Board Office. See flyer on page 4

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 9.

MEMBER NEWS:

SIGN UP FOR 2023 C/E CLASSES!

Contact Upstar at 260-426-4700 to register.
See flyer for dates and times on pages 8 & 9!

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Eric Smothermon

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esmothermon@trfcu.org

NMLS# 586065



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Northeastern IN Association
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260.905.6689



JANUARY 19, 2023
THURSDAY 11 AM - 1 PM

2023 FORM CHANGES

PROFESSIONAL STANDARDS & THE GRIEVANCE PROCESS

Hosted by the Northeastern Indiana Alliance of Realtors®

SPEAKERS:

Mark Bock

IAR's 2018 Distinguished Service Award winner, will conduct a presentation on the updates to ZipForms, the changes in the law, and the how's and why's behind them.



Dawn Miller

will speak on Professional Standards and the Grievance Committee process. In her presentation, she will also answer the question "What are Your Consequences?"



RSVP

(260) 347-1593 or
niaor1@mchsi.com
521 Professional Way Kendallville, IN

EVENT SPONSOR

Lunch provided by



Bailey & Wood
MORTGAGE LENDER



Congratulations Mike!



When co-owners Mike Patka and Ken Martin, pictured center, learned that Shipshe Rental was for sale, they saw an opportunity to expand their hardware rental business. Already owning Topeka Rental, “purchasing Shipshe Rental was a no-brainer,” said Martin.

Whether you’re looking for simple power tools or large construction equipment, Shipshe Rental has what you need to complete any of your home or business projects. They can save you time and relieve some of the stress.

You can visit Shipshe Rental south of the intersection of State Road 5 and U.S. 20, across from Alpha Building Center, or by visiting them online at shipsherental.com.



UNPAID ANNUAL DUES NOTICE

If you have not paid your annual dues by January 1, 2023, all services will be suspended plus a 10% late fee and a \$200.00 reinstatement fee will be added to your bill to reconnect your services.



NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Tuesday, January 10, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Wednesday, January 11, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

■ Hourly Class Rate:

- Northeast Members: \$10 per hour
- REALTORS® from other associations: \$15 per hour
- All other non-member licensees: \$20 per hour

■ Package Rate (Includes all 12 hours)

- REALTORS® from other associations: \$135
- All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. **CANCELLATION POLICY:** You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT *No reservations will be taken without payment.*

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard or Visa Only)

REGISTER VIA THIS FORM: ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: **MAIL:** 3403 E. Dupont Rd, Fort Wayne, IN 46825 **FAX:** (260) 422-9966 or **EMAIL:** Ashley@UpstarIndiana.com

Name (Please print): _____

NRDS#: _____ License#: _____

Phone: _____ Email: _____

Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (if paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

NEIAOR 12HR CE **BROKERS & MANAGING BROKERS**

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
8 AM—10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
10 AM—12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
3—5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
8 AM—12 PM (Instructor: Jennifer Reiff)
- ** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal!
\$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
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Company Name: _____

Company Address: _____

Total Payment: \$ _____ Check No. (If paying by check) _____

CREDIT CARD INFORMATION

Name on Card: _____ Acct#: _____

Exp: _____ Billing Zip Code: _____ Signature: _____

SAVE THE DATE!

REGISTRATION COMING SOON!

A promotional banner for a legal and legislative update event. The background features a blue sky with a green-domed building (the Indiana State Capitol) and a vertical sign that reads "REALTOR". The text "Legal and Legislative Update" is prominently displayed in white, followed by "Thursday, January 19, 2023" and "Live on Zoom". The Indiana Association of Realtors logo is in the bottom right corner.

**Legal and
Legislative Update**

Thursday, January 19, 2023

Live on Zoom

 INDIANA
ASSOCIATION
of REALTORS®



Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nationwide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

