In the Know....

December 27, 2022

Northeastern Indiana Association of Realtors BOD and MLS BOD Leadership

2022 EXECUTIVE BOARD OF DIRECTORS

Mark Hansbarger, President mark@hansbarger.com 260-316-3192

Dani Rittermeyer, Immediate Past-President

dani@alwaysre.com

260-499-1334

Dawn Miller, Incoming President

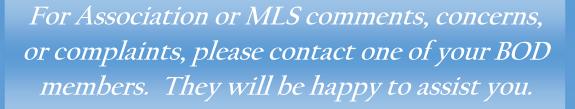
4dawnmiller@gmail.com

260-367-1778

Patty Seutter, Secretary/Treasurer

pattys@c21bradley.com

260-302-1899



2022 MLS BOARD OF DIRECTORS

Dani Rittermeyer-President dani@alwaysre.com 260-499-1334

Shala Cook-Hoover-Secretary shalacook@hotmail.com 260-463-1111

Mark Hansbarger mark@hansbarger.com 260-316-3192

Patty Seutter pattys@c21bradley.com 260-302-1899

Jennifer Streich jstreich@hoslerrealty.com 260-302-5200

Michele Guin micheleg@c21bradley.com 260-579-7316

Dominic Jackson djackson@hoslerrealty.com 260-446-7650



Board of Directors

Kay Kunce Keith Forbes Jennifer Streich Joe Sells Matt Stezowski Shala Cook-Hoover Leyth Al-Mohammedawi

2022

MLS Board of Directors

Mark Hansbarger Dani Rittermeyer Shala Cook-Hoover Patty Seutter Jennifer Streich Michele Guin Dominic Jackson

QUOTE OF THE WEEK

"For last year's words belong to last year's language. And next year's words await another voice."

~T.S Eliot

MARK YOUR CALENDARS

December 12 – Grace period ends. Add 10% late fee to unpaid annual dues.

December 30 - Happy New Year! Board office closed.

January 1 – Services suspended for members who have not paid annual dues. A 10% late fee and \$200.00 reinstatement fee will apply to reconnect services.

<mark>January 2 –</mark> Happy New Year! Board Office closed.

January 12 – BOD and MLS BOD will meet together for Board Training at 9:00 a.m.

January 10 & 11 C/E Class – In person at NEIAOR Board Office. See flyer on page 8.

January 19 – Lunch -n- Learn 11:00 – 1:00 at Board Office. See flyer on page 4

May 24 & 25 C/E Class – In person at NEIAOR Board Office. See flyer on page 9.

MEMBER NEWS:

SIGN UP FOR 2023 C/E CLASSES!

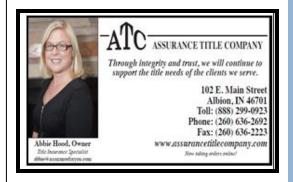
Contact Upstar at 260-426-4700 to register. See flyer for dates and times on pages 8 & 9!







"Like" us on Facebook at Northeastern IN Association of REALTORS®!!





Visit our website at: www.neindianarealtors.com



JANUARY 19, 2023 THURSDAY 11 AM - 1 PM

2023 FORM CHANGES

PROFESSIONAL STANDARDS

& THE GRIEVANCE PROCESS

Hosted by the Northeastern Indiana Alliance of Realtors®

SPEAKERS:

Mark Bock

IAR's 2018 Distinguished Service Award winner, will conduct a presentation on the updates to ZipForms, the changes in the law, and the how's and why's behind them.



Dawn Miller

will speak on Professional
Standards an the Grievance
Committee process. In her
presentation, she will also
answer the question
"What are Your Consequences?"



RSVP

(260) 347-1593 or niaor1@mchsi.com 521 Professional Way Kendallville, IN

EVENT SPONSOR

Lunch provided by





Congratulations Mike!



When co-owners Mike Patka and Ken Martin, pictured center, learned that Shipshe Rental was for sale, they saw an opportunity to expand their hardware rental business. Already owning Topeka Rental, "purchasing Shipshe Rental was a nobrainer," said Martin.

Whether you're looking for simple power tools or large construction equipment, Shipshe Rental has what you need to complete any of your home or business projects. They can save you time and relieve some of the stress.

You can visit Shipshe Rental south of the intersection of State Road 5 and U.S. 20, across from Alpha Building Center, or by visiting them online at **shipsherental.com**.



UNPAID ANNUAL DUES NOTICE

If you have not paid your annual dues by January 1, 2023, all services will be suspended plus a 10% late fee and a \$200.00 reinstatement fee will be added to your bill to reconect your services.





NEIAOR 12HR CE BROKERS & MANAGING BROKERS

REGISTRATION FORM

12-HOUR CE COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Tuesday, January 10, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Learning the Lay of the Land of New Construction (2CE)
 - 8 AM -10 AM (Instructors: Jamie Lancia)
- ☐ Dig Deep: Home Inspection and Homeowner's Insurance (2CE)
 - 10 AM-12 PM (Instructor: Joe Mishak)
- ☐ Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE)
 - 1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE)
 - 3-5 PM (Instructor: Margaret Sklenar)

Wednesday, January 11, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- ☐ Keeping Your Real Estate Brokers on Track** (4CE)
 - 8 AM-12 PM (Instructor: Jennifer Reiff)
 - ** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal! \$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS* from other associations: \$15 per hour
 - All other non-member licensees:
 \$20 per hour
- Package Rate (Includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees: \$190

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins—taken on a first come, first served basis. CANCELLATION POLICY: You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT No reservations will be taken without payment.

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard of Visa Only)

REGISTER VIA THIS FORM: UVISA MASTERCARD CHECK ENCLOSED (Make check payable to UPSTAR)

Submit form via: MAIL: 3403 E. Dupont Rd, Fort Wayne, IN 46825 FAX: (260) 422-9966 or EMAIL: Ashley@UpstarIndiana.com

Phone: Email:

Company Name:

Company Address: _____

Total Payment: \$ _____ Check No. (If paying by check)_____

CREDIT CARD INFORMATION

 Name on Card:
 _______ Acct#:

 Exp:
 _______ Signature:

NEIAOR 12HR CE BROKERS & MANAGING BROKERS

REGISTRATION FORM

12-HOUR CF COURSE - FOR BROKERS & MANAGERS

Indiana licensees must complete 12 hours of approved CE by June 30th every year. (Managing Brokers must have 4 of the 12 hours in an approved management course. This two-day course satisfies Indiana's 12-hour CE requirement for both Brokers & Managing Brokers.

Wednesday, May 24, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

- □ Learning the Lay of the Land of New Construction (2CE) 8 AM -10 AM (Instructors: Jamie Lancia)
- □ Dig Deep: Home Inspection and Homeowner's Insurance (2CE) 10 AM-12 PM (Instructor: Joe Mishak)
- Knock, Knock! Who's There? Keeping You and Your Client SAFE! (2CE) 1—3 PM (Instructor: Renee Cox)
- ☐ Assumptions about Assumptions (2CE) 3-5 PM (Instructor: Margaret Sklenar)

Thursday, May 25, 2023

NEIAOR Office | 521 Professional Way, Kendallville, IN

☐ Keeping Your Real Estate Brokers on Track** (4CE) 8 AM-12 PM (Instructor: Jennifer Reiff) ** This class is for Brokers & Managing Brokers.

CLASS FEES:

Our Best Deal! \$75 package

for Northeast REALTOR® Members!

- Hourly Class Rate:
 - Northeast Members: \$10 per hour
 - REALTORS® from other associations: \$15 per hour
 - All other non-member licensees: \$20 per hour
- Package Rate (Includes all 12 hours)
 - REALTORS® from other associations: \$135
 - All other non-member licensees:

Call Ashley Lanning at UPSTAR, (260) 426-4700, for questions regarding continuing education. All classes are held at the Upstate Alliance of REALTORS® (UPSTAR) office or at a specified offsite location. Pre-registration is encouraged for all continuing education programs shown above. You may register with UPSTAR via phone, or submit this form via email, fax, mail or in-person. Checks, cash, or credit cards (Visa & MasterCard) are accepted. Limited seating is available for walk-ins-taken on a first come, first served basis. CANCELLATION POLICY: You must cancel in writing 24 hours in advance to receive a refund.

REGISTRATION AND PAYMENT No reservations will be taken without payment.

REGISTER BY PHONE: Call the UPSTAR office at (260) 426-4700 (MasterCard of Visa Only)

REGISTER VIA THIS FORM: VISA MASTERCARD CHECK ENCLOSED (Make check payable to UPSTAR) Submit form via: MAIL: 3403 E. Dupont Rd, Fort Wayne, IN 46825 FAX: (260) 422-9966 or EMAIL: Ashley@UpstarIndiana.com Name (Please print): _____ NRDS#: _____ License#: ____ _____ Email: _____ Company Name: Company Address: Total Payment: \$ Check No. (If paying by check)_____ CREDIT CARD INFORMATION _____ Acct#: _____ Name on Card: Exp: ______ Billing Zip Code: ___ Signature:

SAVE THE DATE!





Donate to win - minimum of \$50 required to enter

Participants can win a custom motorcycle with both the NAR and *Riding* with the Brand campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nation-wide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

**Winner will be announced during the General Session during NAR

NXT on November 16th, 2023.





