# In the Know....

July 24, 2023

# Northeastern Indiana Association of Realtors BOD and MLS BOD Leadership

#### **2023 EXECUTIVE BOARD OF DIRECTORS**

Dawn Miller, President
4dawnmiller@gmail.com
260-367-1778

Mark Hansbarger, Immediate Past-President
mark@hansbarger.com
260-316-3192
Patty Seutter, President Elect
pattys@c21bradley.com
260-302-1899
Jennifer Streich, Secretary/Treasurer
jstreich@hoslerrealty.com
260-302-5200



#### **2023 MLS BOARD OF DIRECTORS**

Mark Hansbarger-President mark@hansbarger.com 260-316-3192

Shala Cook-Hoover-Secretary <a href="mailto:shalacook@hotmail.com">shalacook@hotmail.com</a> 260-463-1111

Dawn Miller 4dawnmiller@gmail.com 260-367-1778

Patty Seutter pattys@c21bradley.com 260-302-1899

Jennifer Streich jstreich@hoslerrealty.com

260-302-5200

Michele Guin micheleg@c21bradley.com 260-579-7316

Dominic Jackson djackson@hoslerrealty.com 260-446-7650

Dani Rittermeyer dani@alwaysre.com 260-499-1334



#### **Board of Directors**

Kay Kunce Shala Cook-Hoover Leyth Al-Mohammedawi Dani Rittermeyer

2023

# MLS Board of Directors

Mark Hansbarger Dawn Miller Shala Cook-Hoover Patty Seutter Jennifer Streich Michele Guin Dominic Jackson Dani Rittermeyer

# QUOTE OF THE WEEK

"Do not let any obstacles stop you. Where there are obstacles, there are also great opportunities."

~ Dottie Herman



# **MARK YOUR CALENDAR**

July 28 & 31 – Board Office Closed.

**August 10 –** BOD Meeting 9:00 a.m. at the Board Office

**August 10 – MLS BOD Meeting 10:15 at the Board Office** 

August 14&15 – Board Office Closed for Conference.

August 17 – Lunch -n- Learn. More information to come.

August 24- Board Office Closed for AE meetings.

November 14,15&16 – NAR NXT conference in Anaheim California.

Registration is open now at:

https://registration.experientevent.com/ShowNAR232/

### **MEMBER NEWS:**

# A Message from NAR

During the May Legislative meetings in Washington D.C., NAR approved that the annual dues payment will be adjusted from \$150.00 to \$156.00 and will be implemented for the 2024 dues billing cycle.

#### **Members Relocating:**

Cynthia Hostetler – Grogg Martin Realty will be relocating to Elkhart.

Kara Rosentreter – Grogg Martin Realty will be relocating to Elkhart.

#### 2 Firms Merging:

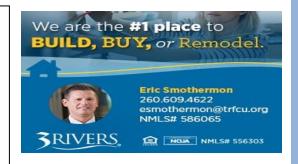
Northeastern Indiana Realty and Indiana Real Estate have merged and will now be doing business as Indiana Real Estate. Indiana Real Estate Managing Broker: Becky Maldeney Agents: Jennie Holcomb

> Dave Stafford Lowell King

#### **Referral Status:**

Wendy Petty – Lewis & Lambright





"Like" us on Facebook at Northeastern IN Association of REALTORS®!!



Visit our website at:

www.neindianarealtors.com



Kristy Couch kcouch@guardiantitleinc.com 260-665-5770







# **July Paragon Shorts**

Check out this month's Paragon Shorts schedule! Each webinar is 20-min and covers one topic of Paragon.

Click on "Register" to see a detailed description of each class.

CMA - Customize CMA Reports | Monday, July 24th | 1 p.m. CT REGISTER >>

Pricing with a Strategy using Price Analysis | Wednesday, July 26th | 1 p.m. CT REGISTER >>

Mapping Public Record Information | Thursday, July 27th | 1 p.m. CT REGISTER >>

**Visit our Help Site for recorded Webinars** - Click here!



https://www.nar.realtor/links/nar-nxt-the-realtorr-experience https://registration.experientevent.com/ShowNAR232/





# NAR CEO to retire in 2024

Bob Goldberg announced that he will leave the role when his current contract ends. Read more

#### **MORE NEWS**

# 'Master suite': Why the language in listings matters

Discussions over the past few years have highlighted the potentially insensitive connotations associated with this once-common term in property descriptions.

Full Story: REALTOR® Magazine/The Lounge

# How to Explain Local MLS Broker Marketplaces to Clients Click on picture to open the link



#### PLEASE TAKE A MOMENT TO COMPLETE THIS VERY IMPORTATN FEATURE.

If you do not choose a phone number or email address, your listings that display on other office's websites WILL NOT have any contact information.



# Attention Managing Brokers! Now You Can select YOUR email or phone number to display on IDX listings!

Effective September 1st, NAR's Broker Attribution Policy requires the display of the Listing Office Name and the email or phone number provided by the MLS Participant to display on IDX listings. IRMLS also requires the name of Listing Agent. In order to comply with this policy, Black Knight recently updated Paragon to allow Managing Brokers to select a phone number or email for display on their IDX listings. However, in order for a specific phone number or email to display, the Managing Broker must take ACTION.

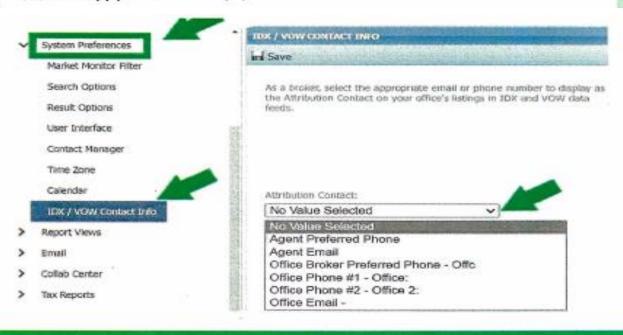
Black Knight is not allowed to select a specific contact on behalf of the Broker so the system is set to "No Value selected". Managing Brokers must log into Paragon and follow the directions below to select their contact preferences for IDX display.

Log into Paragon > select Preferences > System Preferences > IDX/Vow Contact Info. A dropdown has been added labeled "Attribution Contact" that includes the following options:

- No value selected
- Agent Preferred Phone
- Agent Email
- Office Broker Preferred Phone
- Office Phone #1
- Office Phone #2
- Office Email

If a Managing Broker is assigned to multiple offices, each office will appear with a separate dropdown so the Managing Broker can select a specific contact for each office.

We are happy to answer any questions.





#### **ATTENTION AGENTS - COURTESY REMINDER**

The association has been asked to remind our membership that the subdivision of Oak Shores in Rome City, Noble County, **IS** under the restrictions and covenants of an active Homeowner's Association. All prospective buyers and sellers must be made aware of this. Their HOA has asked us to provide our members with the relevant documents and contacts needed for transactions there. A copy of the documents can be found on the MLS docs section in the NEIAOR folder under "Home Owner Assoc. Documents".

\*\*Be aware any and all documents are subject to changes so agents should exercise due diligence in verifying current info and contacts.\*\*

Any questions about the Oak Shores Home Owners Assoc. should be directed to the contact info provided.



#### NEW WORDS/PHRASES ADDED TO LIST DIV

It is the start of the busy "listing" season, and we are seeing an uptick in Active Listings flagged using the No showing phrase in the remarks field. We are also seeing words/phrases like No Viewings/No Access being used. These words/phases are not in line with data integrity and were recently added to the ListDiv words list. Please remember active listings entered into the MLS must be available for immediate showings. If you need delayed showing listings, they can be entered into the Listed Coming Soon status for up to 21 days. If the seller exceeds the 21 days, the listing can be placed in temp off market. As a reminder, LCS listings are included in the IDX/VOW and syndication data feeds, however, it is up to the client and/or vendor to decide if the LCS status is displayed.

PLEASE CHECK YOUR EMAIL AND MAKE SURE TO ALLOW ALL EMAILS COMING FROM THE LISTDIV SYSTEM AND NORTHEASTERN BOARD OFFICE. THANK YOU FOR MAKING SURE YOU ARE GETTING THE IMPORTANT INFORMATION YOU NEED!



# News from IRMLS & Black Knight



Zillow Residential Lease Syndication – IRMLS recently entered into a syndication agreement with Zillow for the display of RESIDENTIAL LEASE Listings ONLY. Managing Brokers – you can syndicate your Resi Lease listings by using Clareity Connect – available in the Broker Container of the Clareity dashboard. The Clareity Connect guide has been updated. Click below to see the guide. Select the Clareity Connect icon which takes you to the Zillow Tile – Once you click on the Zillow tile; a request to syndicate will be sent to Zillow and Zillow will process the request within 24 to 48 hrs; You can use the Zillow dashboard to manage your syndication to Zillow.



1. Managing Broker Syndication Clareity

Broken Photo Links – Black Knight is still working to resolve the broken photo links that occasionally happen when a listing is converted from a partial to an active listing. The only way to resolve the broken links is to re-upload the photos. Broken links can be identified by viewing the Listing using the All Fields Detail report.



#### NAR Fair Housing Action Plan

Find tools to help you prevent discrimination in real estate, including NAR's Bias Override training and Fairhaven, NAR's Fair Housing simulation. NAR's ACT! Plan uses accountability, culture change, and training to identify, prevent and address discriminatory practices in real estate.





SentriLock is enabling an important security feature for the SentriKey® mobile app in late June. This change will provide a higher level of protection against unauthorized access to your lockboxes or mobile app.

#### What does this mean for agents?

Beginning in late June, if users of the SentriKey® mobile app input an invalid PIN more than three times they will be temporarily locked out of their account for a few minutes. To avoid being locked out, after the third attempt, users will be directed to reset their PIN in the app or call SentriLock support for assistance.

#### What is a simple solution?

To avoid invalid PIN lockouts, we recommend that users enable biometrics (Touch ID or Face ID) in the SentriKey® mobile app. For information on how to do this, please see our <u>mobile phone guide</u>.

#### What if an agent has forgotten their PIN?

A user can reset their PIN in the SentriKey® mobile app or on the SentriKey® website, using their security questions. If an agent has been locked out, SentriLock support will be able to assist in resetting their



## Donate to win - minimum of \$50 required to enter

Participants can win a custom motorcycle with both the NAR and *Riding* with the Brand campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nation-wide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

\*\*Winner will be announced during the General Session during NAR







