

In the Know....

July 24, 2023

*Northeastern Indiana Association of
Realtors BOD and MLS BOD Leadership*

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Board of Directors

Kay Kunce
Shala Cook-Hoover
Leyth Al-Mohammedawi
Dani Rittermeyer

*For Association or MLS comments, concerns,
or complaints, please contact one of your BOD
members. They will be happy to assist you.*

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2023

**MLS Board of
Directors**

Mark Hansbarger
Dawn Miller
Shala Cook-Hoover
Patty Seutter
Jennifer Streich
Michele Guin
Dominic Jackson
Dani Rittermeyer

QUOTE OF THE WEEK

"Do not let any obstacles stop you. Where there are obstacles, there are also great opportunities."

~Dottie Herman



MARK YOUR CALENDAR

July 28 & 31 – Board Office Closed.

August 10 – BOD Meeting 9:00 a.m. at the Board Office

August 10 – MLS BOD Meeting 10:15 at the Board Office

August 14&15 – Board Office Closed for Conference.

August 17 – Lunch -n- Learn. More information to come.

August 24- Board Office Closed for AE meetings.

November 14,15&16 – NAR NXT conference in Anaheim California.

Registration is open now at:

<https://registration.experientevent.com/ShowNAR232/>

MEMBER NEWS:

A Message from NAR

During the May Legislative meetings in Washington D.C., NAR approved that the annual dues payment will be adjusted from \$150.00 to \$156.00 and will be implemented for the 2024 dues billing cycle.

Members Relocating:

Cynthia Hostetler – Grogg Martin Realty will be relocating to Elkhart.

Kara Rosentreter – Grogg Martin Realty will be relocating to Elkhart.

2 Firms Merging:

Northeastern Indiana Realty and Indiana Real Estate have merged and will now be doing business as Indiana Real Estate.

Indiana Real Estate Managing Broker: Becky Maldeney

Agents: Jennie Holcomb

Dave Stafford


Lowell King

Referral Status:


Wendy Petty – Lewis & Lambright




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260-665-5770

CLOSE IN DAYS NOT WEEKS! | MORTGAGES IN A SNAP!

 **2020 2021 2022 TOP 1% MORTGAGE ORIGINATORS** In America

Steve Hostetter
NMLS#454458
260.403.8642

 **Bailey & Wood**
MORTGAGE LENDER

 **Bailey & Wood**
MORTGAGE LENDER

CLOSE IN DAYS NOT WEEKS!

 **2021 2022 TOP 1% MORTGAGE ORIGINATORS** In America

Paul Lang
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260.905.6689



July Paragon Shorts

Check out this month's Paragon Shorts schedule! Each webinar is 20-min and covers one topic of Paragon.

Click on "Register" to see a detailed description of each class.

CMA - Customize CMA Reports | Monday, July 24th | 1 p.m. CT [**REGISTER >>**](#)

Pricing with a Strategy using Price Analysis | Wednesday, July 26th | 1 p.m. CT [**REGISTER >>**](#)

Mapping Public Record Information | Thursday, July 27th | 1 p.m. CT [**REGISTER >>**](#)


Visit our Help Site for recorded Webinars - [Click here!](#)



<https://www.nar.realtor/links/nar-nxt-the-realtorr-experience>
<https://registration.experientevent.com/ShowNAR232/>

**2023 NAR NXT,
The REALTOR® Experience**
NOVEMBER 14-16 • ANAHEIM, CA

REGISTER



See you in
sunny California!



NATIONAL
ASSOCIATION OF
REALTORS



NAR CEO to retire in 2024

Bob Goldberg announced that he will leave the role when his current contract ends. [Read more](#)

[MORE NEWS](#)

'Master suite': Why the language in listings matters

Discussions over the past few years have highlighted the potentially insensitive connotations associated with this once-common term in property descriptions.

Full Story: [REALTOR® Magazine/The Lounge](#)

How to Explain Local MLS Broker Marketplaces to Clients

[Click on picture to open the link](#)



PLEASE TAKE A MOMENT TO COMPLETE THIS VERY IMPORTANT FEATURE.

If you do not choose a phone number or email address, your listings that display on other office's websites **WILL NOT** have any contact information.



Attention Managing Brokers!
Now You Can select YOUR email or phone number to display on IDX listings!

Effective September 1st, NAR's Broker Attribution Policy requires the display of the Listing Office Name and the email or phone number provided by the MLS Participant to display on IDX listings. IRMLS also requires the name of Listing Agent. In order to comply with this policy, Black Knight recently updated Paragon to allow Managing Brokers to select a phone number or email for display on their IDX listings. However, in order for a specific phone number or email to display, the Managing Broker must take **ACTION**.

Black Knight is not allowed to select a specific contact on behalf of the Broker so the system is set to "No Value selected". Managing Brokers must log into Paragon and follow the directions below to select their contact preferences for IDX display.

Log into Paragon > select Preferences > System Preferences > IDX/Vow Contact Info. A dropdown has been added labeled "Attribution Contact" that includes the following options:

- No value selected
- Agent Preferred Phone
- Agent Email
- Office Broker Preferred Phone
- Office Phone #1
- Office Phone #2
- Office Email

If a Managing Broker is assigned to multiple offices, each office will appear with a separate dropdown so the Managing Broker can select a specific contact for each office.

We are happy to answer any questions.

The screenshot shows the Paragon system interface. On the left is a navigation menu with a tree view. The "System Preferences" item is highlighted with a green box and a green arrow points to it. Below it, the "IDX / VOW Contact Info" item is also highlighted with a green box and a green arrow points to it. On the right, the "IDX / VOW CONTACT INFO" page is displayed. It has a "Save" button at the top. Below the button is a text instruction: "As a broker, select the appropriate email or phone number to display as the Attribution Contact on your office's listings in IDX and VOW data feeds." Further down, there is a section titled "Attribution Contact:" followed by a dropdown menu. The dropdown menu is open, showing a list of options: "No Value Selected", "Agent Preferred Phone", "Agent Email", "Office Broker Preferred Phone - Offic", "Office Phone #1 - Office:", "Office Phone #2 - Office 2:", and "Office Email -". A green arrow points to the dropdown menu.



ATTENTION AGENTS - COURTESY REMINDER

The association has been asked to remind our membership that the subdivision of Oak Shores in Rome City, Noble County, **IS** under the restrictions and covenants of an active Homeowner's Association. All prospective buyers and sellers must be made aware of this. Their HOA has asked us to provide our members with the relevant documents and contacts needed for transactions there. A copy of the documents can be found on the MLS docs section in the NEIAOR folder under "Home Owner Assoc. Documents".

****Be aware any and all documents are subject to changes so agents should exercise due diligence in verifying current info and contacts.****

Any questions about the Oak Shores Home Owners Assoc. should be directed to the contact info provided.



NEW WORDS/PHRASES ADDED TO LIST DIV

It is the start of the busy "listing" season, and we are seeing an uptick in Active Listings flagged using the No showing phrase in the remarks field. We are also seeing words/phrases like No Viewings/No Access being used. These words/phrases are not in line with data integrity and were recently added to the ListDiv words list. Please remember active listings entered into the MLS must be available for immediate showings. If you need delayed showing listings, they can be entered into the Listed Coming Soon status for up to 21 days. If the seller exceeds the 21 days, the listing can be placed in temp off market. As a reminder, LCS listings are included in the IDX/VOW and syndication data feeds, however, it is up to the client and/or vendor to decide if the LCS status is displayed.

PLEASE CHECK YOUR EMAIL AND MAKE SURE TO ALLOW ALL EMAILS COMING FROM THE LISTDIV SYSTEM AND NORTHEASTERN BOARD OFFICE. THANK YOU FOR MAKING SURE YOU ARE GETTING THE IMPORTANT INFORMATION YOU NEED!



News from IRMLS & Black Knight



Zillow Residential Lease Syndication – IRMLS recently entered into a syndication agreement with Zillow for the display of RESIDENTIAL LEASE Listings ONLY. **Managing Brokers** – you can syndicate your Resi Lease listings by using Clareity Connect – available in the Broker Container of the Clareity dashboard. The Clareity Connect guide has been updated. Click below to see the guide. Select the Clareity Connect icon which takes you to the Zillow Tile – Once you click on the Zillow tile; a request to syndicate will be sent to Zillow and Zillow will process the request within 24 to 48 hrs; You can use the Zillow dashboard to manage your syndication to Zillow.



1. Managing Broker
Syndication Clareity

Broken Photo Links – Black Knight is still working to resolve the broken photo links that occasionally happen when a listing is converted from a partial to an active listing. The only way to resolve the broken links is to re-upload the photos. Broken links can be identified by viewing the Listing using the All Fields Detail report.



[NAR Fair Housing Action Plan](#)

Find tools to help you prevent discrimination in real estate, including NAR's Bias Override training and Fairhaven, NAR's Fair Housing simulation. NAR's ACT! Plan uses accountability, culture change, and training to identify, prevent and address discriminatory practices in real estate.





SentriLock is enabling an important security feature for the SentriKey® mobile app in late June. This change will provide a higher level of protection against unauthorized access to your lockboxes or mobile app.

What does this mean for agents?

Beginning in late June, if users of the SentriKey® mobile app input an invalid PIN more than three times they will be temporarily locked out of their account for a few minutes. To avoid being locked out, after the third attempt, users will be directed to reset their PIN in the app or call SentriLock support for assistance.

What is a simple solution?

To avoid invalid PIN lockouts, we recommend that users enable biometrics (Touch ID or Face ID) in the SentriKey® mobile app. For information on how to do this, please see our [mobile phone guide](#).

What if an agent has forgotten their PIN?

A user can reset their PIN in the SentriKey® mobile app or on the SentriKey® website, using their security questions. If an agent has been locked out, SentriLock support will be able to assist in resetting their

**ASSURANCE
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Donate to win - minimum of \$50 required to enter
Participants can win a custom motorcycle with both the NAR and *Riding with the Brand* campaign themes. Members (anyone with an active REALTORS® M1 number) will have the opportunity to participate in a nation-wide sweepstakes for this grand prize. All proceeds raised will funnel directly to the REALTORS® Relief Foundation, which helps U.S. communities rebuild and recover after natural disasters and other destructive events. Go to nar.realtor/riding to enter.

****Winner will be announced during the General Session during NAR NXT on November 16th, 2023.**

